HORNBACH Holding AG & Co. KGaA Group

2021/22

Remuneration Report



2021/22 Remuneration Report

HORNBACH Holding AG & Co. KGaA is a publicly listed company with the legal form of a partnership limited by shares (Kommanditgesellschaft auf Aktien — "KGaA"). Pursuant to § 162 of the German Stock Corporation Act (Aktiengesetz — "AktG") as modified by the German Second Shareholder Rights Directive Implementation Act (Gesetz zur Umsetzung der zweiten Aktionärsrechterichtlinie — "ARUG II"), the "management and supervisory boards of the listed company [...] are required to prepare a clear and understandable report each year on the remuneration granted and owed to each individual current or former member of the management and supervisory boards of the company and of companies with the same group (§ 290 of the German Commercial Code (Handelsgesetzbuch — "HGB")). As a KGaA, HORNBACH Holding AG & Co. KGaA has a Supervisory Board, but does not have a Board of Management. The management of HORNBACH Holding AG & Co. KGaA is instead incumbent on the unlisted company HORNBACH Management AG as the General Partner. HORNBACH Management AG has a Supervisory Board and a Board of Management.

The Supervisory Board of HORNBACH Holding AG & Co. KGaA and the General Partner HORNBACH Management AG have compiled a remuneration report pursuant to § 162 AktG for the first time for the 2021/22 financial year. This report on the on one hand presents the remuneration granted and owed to each individual current and former member of the Supervisory Board of HORNBACH Holding AG & Co. KGaA. On the other hand, it voluntarily presents the remuneration granted and owed to each current and former member of the Board of Management and Supervisory Board of HORNBACH Management AG. Furthermore, the report explains the principles underlying the remuneration systems for the members of the Board of Management and of the Supervisory Boards of HORNBACH Holding AG & Co. KGaA and HORNBACH Management AG.

A. REMUNERATION OF MEMBERS OF BOARD OF MANAGEMENT OF HORNBACH MANAGEMENT AG

I. Overview of remuneration system for Board of Management of HORNBACH Management AG

The remuneration of the Board of Management for the 2021/22 financial year is based on the remuneration system adopted by the Supervisory Board of HORNBACH Management AG on December 18, 2019, which took effect as of March 1, 2020 (the "remuneration system of HORNBACH Management AG").

The remuneration of members of the Board of Management comprises fixed and variable components. Fixed remuneration components for the members of the Board of Management are the fixed annual salary, ancillary benefits, and the company pension scheme. The variable components are one-year variable remuneration ("OVR") and multiyear variable remuneration ("MVR"). Furthermore, the remuneration system lays down share ownership guidelines ("SOG") for members of the Board of Management.

Remuneration component	Assessment basis / parameter
Fixed remuneration components	
Fixed annual salary	in 12 equal monthly instalments at the end of each calendar month
Ancillary benefits	 Private use of company car Accident insurance Employer grants to health and nursing care insurance Grant to voluntary pension insurance or, alternatively, to contributions to a life insurance policy amounting to 50 % of the respectively valid pension insurance rate up to the amount of the assessment ceiling
	- D&O insurance at the expense of HORNBACH Holding AG & Co. KGaA Divergent rules apply in some cases for members of the Board of Management who are simultaneously members of the Board of Management of HORNBACH Baumarkt AG and are already entitled to the respective ancillary benefit due to their employment relationship at that company.
Company pension scheme	Plan type: Defined contribution commitment Contribution: Half-yearly pension contribution amounting to 12.5 % of fixed gross annual salary

Remuneration component	Assessment basis / parai	neter				
Variable remuneration components						
One-year variable remuneration (OVR)	Plan type: Target amount: Cap: Performance criteria: Assessment period: Payment date:	Target bonus Chief Executive Officer: € 265,000 Members of Board of Management: € 60,000 200 % of target amount Sales (40 %), free cash flow (30 %), and EBT (30 %) of HORNBACH Holding AG & Co. KGaA (figures taken from consolidated financial statements) Modifier (0.8-1.2) One year (forward-looking) Month in which consolidated financial statements of HORNBACH Holding AG & Co. KGaA for respective financial year are approved, at latest month thereafter				
	Objective: To provide an incentive for the Board of Management to focus its activities of the growth strategy pursued by the company and to incentivize the ongoing increase in company's earnings strength and internal financing potential.					
Multiyear variable remuneration (MVR)	Plan type: Target amount: Cap: Performance criteria: Performance period: Payment date:	Performance cash plan — Chief Executive Officer: € 425,000 — Members of Board of Management: € 100,000 200 % of target amount — Relative TSR (25 %) of HORNBACH Holding AG & Co. KGaA and ROCE premium over WACC (75 %) of HORNBACH Holding AG & Co. KGaA (figures taken from consolidated financial statements) — Modifier (0.8-1.2) Four years (forward looking) Month in which consolidated financial statements for final financial year in four-year performance period are approved, at latest month thereafter				
	also by comparison with the i	n incentives to generate an adequate return for shareholders, market, and to present and promote in the remuneration gement all aspects of sustainably profitable value creation I actions.				
Other provisions						
SOG	 Obligation to use 50 % of MVR payment amount to acquire shares in HOF Holding AG & Co. KGaA. SOG target: 150 % of one fixed gross annual salary for Chief Executive Of of one fixed gross annual salary for regular member of Board of Management Shares to be held for duration of activity on Board of Management 					
	structure to the company's pe hold shares links the remune	e (SOG) is intended in particular to align the remuneration ermanent business success. The obligation to acquire and ration of the Board of Management to the share price olding AG & Co. KGaA, which in turn reflects the company's				

Remuneration component	Assessment basis / parameter
Maximum remuneration	 Cap on total remuneration payable for a financial year (total of fixed annual salary, variable remuneration components, company pension scheme, and ancillary benefits), irrespective of payment date. Chief Executive Officer; € 2,040,000; regular members of Board of Management: € 520,000 each If remuneration exceeds the maximum amount, the MVR payment amount is reduced for the respective grant year.
Malus and clawback regulations	 The Supervisory Board may reduce the OVR and/or MVR payment amounts by up to 100 % in the event of improper conduct on the part of a member of the Board of Management during the assessment period ("malus") Claim to repayment of OVR and/or MVR in the event of objectively erroneous consolidated financial statements ("clawback")

II. Remuneration of incumbent members of Board of Management of HORNBACH Management AG in 2021/22 financial year

1. Members of Board of Management of HORNBACH Management AG in 2021/22 financial year

The following individuals were members of the Board of Management of HORNBACH Management AG in the 2021/22 financial year:

- Albrecht Hornbach, member of Board of Management and Chief Executive Officer since October 9, 2015
- Karin Dohm, member of Board of Management since January 1, 2021
- Roland Pelka, member of Board of Management from October 9, 2015 until March 31, 2021

In principle, the remuneration paid to members of the Board of Management of HORNBACH Management AG is also deemed as settlement for activities at subsidiaries and shareholdings.

Albrecht Hornbach is the Chairman of the Supervisory Boards of HORNBACH Baumarkt AG and HORNBACH Immobilien AG. He receives additional remuneration for his activity as Chairman of the Supervisory Board of HORNBACH Baumarkt AG.

Karin Dohm has been a member of the Board of Management of HORNBACH Baumarkt AG since January 1, 2021. Roland Pelka was a member of the Board of Management of HORNBACH Baumarkt AG until the conclusion of March 31, 2021. In addition to their remuneration as members of the Board of Management of HORNBACH Management AG, in the 2021/22 financial year Karin Dohm and Roland Pelka also received remuneration as members of the Board of Management of HORNBACH Baumarkt AG. The remuneration system applicable at HORNBACH Baumarkt AG in the 2021/22 financial year is based on the same principles as the remuneration system at HORNBACH Management AG (see Section I above). It comprises the same remuneration components and refers to the same performance criteria with the same weighting — merely based in this case on HORNBACH Baumarkt AG. The remuneration system of HORNBACH Baumarkt AG was approved by the Annual General Meeting of HORNBACH Baumarkt AG on July 9, 2020.

The disclosures provided on the remuneration granted and owed in the 2021/22 financial year include disclosures on the remuneration at HORNBACH Baumarkt AG.

2. Remuneration granted and owed in 2021/22 financial year

Pursuant to § 162 (1) Sentence 1 AktG, the remuneration report must report on the remuneration granted and owed to each individual member of the Board of Management in the past financial year. The terms used are based on the following understanding of the concepts:

- The term "granted" refers to "the actual payment of the remuneration component";
- The term "owed" refers to "all legally existent liabilities for remuneration components that are due for payment but which have not yet been settled."

This understanding of the concepts differs from the terms "benefits granted" and "benefits received" used in previous remuneration reports. As defined in the 2017 version of the German Corporate Governance Code, "benefits granted" included all remuneration components basically committed to a member of the Board of Management in the respective year and whose amount could be

estimated, irrespective of the time of payment. Since the introduction of § 162 AktG, the distinction made between "granted" and "received" in the former understanding of the concepts can no longer be upheld. In terms of its content, the term "granted" as used in § 162 AktG corresponds to the previous understanding of "received".

2.1 Tabular overview

The remuneration tables below present remuneration as granted and owed if the respective member of the Board of Management had fully satisfied the underlying performance obligations as of February 28, 2022. Accordingly, the following components are reported as remuneration granted in the 2021/22 financial year:

- The basic salary paid in the 2021/22 financial year
- Ancillary benefits
- The OVR for the 2021/22 financial year paid at the beginning of the 2022/23 financial year.

The MVR has been allocated in annual tranches since March 1, 2020 (2020/21 financial year). Each tranche of the MVR has a performance period of four years. Accordingly, the first MVR tranche still runs through to February 29, 2024 and is due for payment at the beginning of the 2024/25 financial year. It will be reported in the remuneration report for the 2023/24 financial year (final year in the four-year performance period). In this remuneration report, no payments relating to the MVR have been included within remuneration granted and owed.

As HORNBACH Management AG is not in arrears with the payment of remuneration components, none of the remuneration components presented in the tables are owed.

Albrecht Hornbach Chief Executive Officer

	2021/22		202	20/21	
	in €	in %	in €	in %	
Fixed remuneration components					
Basic salary	480,000	46 %	480,000	46 %	
Ancillary benefits	33,018	3 %	32,652	3 %	
Total	513,0)18	512,652		
Variable remuneration components					
One-year variable remuneration (OVR)	530,000	51 %	530,000	51 %	
Total – granted and owed remuneration	1,043,018		1,042,652		
Pension expenses ¹	120,0	000	120,000		
Total remuneration including pension expenses	1,163,	018	1,162,652		
Maximum remuneration	2,040,000		2,040,000		
Clawback pursuant to § 162 (1) Sentence 2 No. 4 AktG	-		-		

Pension expenses are disclosed as service cost pursuant to IAS 19. Service cost pursuant to IAS 19 does not constitute "granted or owed" remuneration as defined in § 162 (1) Sentence 1 AktG, as it was not actually received by the member of the Board of Management in the year under report.

Karin Dohm CFO since January 1, 2021

	202	1/22	2020	/21	
	in €	in %	in €	in %	
Fixed remuneration components					
Basic salary at HORNBACH Management AG	112,000	9 %	18,667	9 %	
Basic salary at HORNBACH Baumarkt AG	450,000	37 %	75,000	37 %	
Ancillary benefits at HORNBACH Baumarkt AG	18,548	2 %	3,093	2 %	
Total	580,	,548	96,7	60	
Variable remuneration components					
One-year variable remuneration (OVR) at (EVV) HORNBACH Management AG	120,000	10 %	20,000	10 %	
One-year variable remuneration (OVR) at HORNBACH Baumarkt AG	500,000	42 %	83,333	42 %	
Total – remuneration granted and owed	1,200),548	200,	093	
Pension expenses at HORNBACH Management AG	28,	000	4,6	67	
Pension expenses at HORNBACH Baumarkt AG	112	,500	18,750		
Total remuneration including pension expenses	1,341	1,048	223,510		
Maximum remuneration at HORNBACH Management AG	520	,000	86,666		
Maximum remuneration at HORNBACH Baumarkt AG	1,822	2,500	303,750		
Clawback pursuant to § 162 (1) Sentence 2 No. 4 AktG	-	-	-		

Roland Pelka CFO until March 31, 2021¹

	2021	1/22	2020	/21	
	in €	in %	in €	in %	
Fixed remuneration components					
Basic salary at HORNBACH Management AG	74,666	9 %	112,000	9%	
Basic salary at HORNBACH Baumarkt AG	291,666	35 %	500,000	38 %	
Ancillary benefits at HORNBACH Baumarkt AG	14,835	2 %	30,217	2 %	
Total	381,	167	642,2	217	
Variable remuneration components					
One-year variable remuneration (OVR) at HORNBACH Management AG	80,000	9 %	120,000	9 %	
One-year variable remuneration (OVR) at HORNBACH Baumarkt AG	320,833	38 %	550,000	42 %	
Pension payments (from January 1, 2022)					
Pension at HORNBACH Management AG	10,000	1 %	-	-	
Pension at HORNBACH Baumarkt AG	50,000	6 %	-	-	
Total – remuneration granted and owed	842,	000	1,312	217	
Pension expenses at HORNBACH Management AG	18,6	666	28,0	00	
Pension expenses at HORNBACH Baumarkt AG	72,9	917	125,000		
Total remuneration including pension expenses	933,	583	1,465,217		
Maximum remuneration at HORNBACH Management AG	346,	666	520,000		
Maximum remuneration at HORNBACH Baumarkt AG	1,175	5,416	2,015,000		
Clawback pursuant to § 162 (1) Sentence 2 No. 4 AktG	-		-		

The tabular presentation of remuneration granted and owed includes the fixed and variable remuneration components granted to Roland Pelka following his retirement from his Board of Management positions through to the end of the respective employment contract (HORNBACH Management AG: October 31, 2021; HORNBACH Baumarkt AG: September 30, 2021).

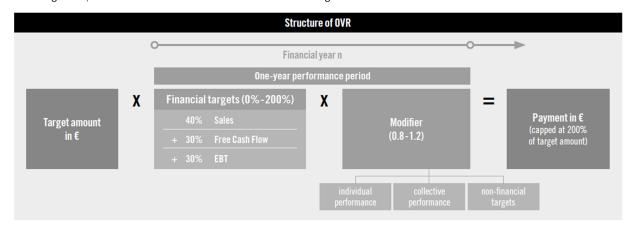
2.2 Explanatory notes

2.2.1 Performance criteria for variable remuneration

a) Performance criteria for one-year variable remuneration (OVR)

aa) Overview of OVR

OVR is a performance-related bonus with a one-year assessment period. In the first step, OVR is dependent on key financial performance criteria at HORNBACH Holding AG & Co. KGaA. In the second step, the Supervisory Board may apply a modifier to account for the performance of the individual member of the Board of Management, the collective performance of the overall Board of Management, and the achievement of relevant non-financial targets.



bb) Financial performance criteria

The three financial performance criteria used to calculate the amount of OVR remuneration paid are: sales (weighted at 40 %), free cash flow, and earnings before taxes ("**EBT**"), both of which weighted at 30 %. This on the one hand provides an incentive for the Board of Management to focus its activities on the growth strategy pursued by the company. On the other hand, it provides an incentive for continually increasing the company's earnings strength and internal financing potential. The figures are based on those reported in the approved and audited consolidated financial statements of HORNBACH Holding AG & Co. KGaA for the respective financial year.

The Supervisory Board of HORNBACH Management AG sets targets for the individual financial performance criteria before the beginning of the respective financial year. Upon the conclusion of the financial year, total target achievement is calculated on the basis of target achievement in the individual financial performance criteria. To determine target achievement for the three financial performance criteria, for each criterion the Supervisory Board of HORNBACH Management AG compares the actual value upon expiry of the financial year with the actual value for the previous year (strategic growth rate). For the 2021/22 financial year, the Supervisory Board stipulated the following targets and determined the following levels of target achievement:

Sub-target	Weighting	Threshold (0 %)	•	Maximum value (200 %)	Actual value 2021/22	Target achievement
Sales	40 %	€ 5.2 billion	€ 5.5 billion	€ 5.8 billion	€ 5.9 billion	200 %
Free cash flow	30 %	€ 80 million	€ 100 million	€ 120 million	€ 134 million	200 %
EBT	30 %	€ 215 million	€ 245 million	€ 275 million	€ 314 million	200 %

cc) Modifier

To supplement the financial performance criteria, the Supervisory Board of HORNBACH Management AG stipulates criteria for the modifier, generally before the beginning of the respective financial year. By way of the modifier, the Supervisory Board can assess the performance of the individual member of the Board of Management, the performance of the overall Board of Management, and the achievement of non-financial targets, such as stakeholder and ESG (Environment, Social, Governance) targets, in each case referring to HORNBACH Management AG and HORNBACH Holding AG & Co. KGaA. For the 2021/22 financial year, the Supervisory Board defined the following criteria for the modifier:

The collective performance of the Board of Management, specifically:

- Further development of governance at the company
- Change management in the context of migration to a new ERP system
- Increasing the visibility and valuation of the share of HORNBACH Holding AG & Co. KGaA.

The individual modifier is determined by the Supervisory Board of HORNBACH Management AG at its due discretion. The modifier generally amounts to 1.0 and may be adjusted to a value between 0.8 and 1.2 if the financial performance criteria alone do not adequately reflect the performance of the member of the Board of Management. Pursuant to the transitional provisions for the OVR in the employment contracts, in the 2020/21 financial year the company applied the modifier for the OVR with a factor of 1.0. For the 2021/22 financial year, the Supervisory Board also set the modifier at 1.0.

dd) Calculation of OVR payment amount

The target amount of OVR is paid if target achievement amounts to 100 %.

If the employment relationship of the member of the Board of Management begins or ends in the current financial year, the target amount is proportionately reduced on a pro rata temporis basis as of the beginning or end of the employment relationship. The same applies by analogy to periods in which the member of the Board of Management, while still employed, has no claim to remuneration. If the employment relationship ends, the OVR is calculated for the current financial year in accordance with general provisions governing the OVR and paid at the regular date. All claims to OVR relating to a current assessment period, i.e. a current financial year, lapse without replacement or compensation in the following "bad leaver" cases: The employment contract with the member of the Board of Management ends prior to expiry of the assessment period due to extraordinary termination by the company for a compelling reason pursuant to § 626 of the German Civil Code (*Bürgerliches Gesetzbuch* – BGB) for which the member of the Board of Management is responsible; the appointment of the member of the Board of Management ends before expiry of the assessment period due to the appointment as a member of the Board of Management being revoked as a result of a gross breach of duty, or the appointment of the member of the Board of Management ends before expiry of the assessment period due to his or her resigning, without such resignation being caused by a breach of duty on the part of the company or by ill health on the part of the member of the Board of Management or of a close family member.

ee) OVR payment and cap

The annual OVR payment amount is capped at a maximum of 200 % of the target amount. The payment amount is due for payment at the latest in the month following approval of the consolidated financial statements of HORNBACH Holding AG & Co. KGaA for the financial year to which the OVR refers.

b) Performance criteria for multiyear variable remuneration (MVR)

No tranche of MVR was yet granted for the 2021/22 financial year. The first tranche of MVR was allocated as of March 1, 2020 (2020/21 financial year). Its four-year performance period will end upon the conclusion of February 29, 2024. Accordingly, MVR will be paid for the first time at the beginning of the 2024/25 financial year. A further tranche of MVR was allocated as of March 1, 2021 (2021/22 financial year). Its four-year performance period will end upon the conclusion of February 28, 2025. The performance criteria for the MVV allocated as of March 1, 2021 are reported below.

aa) Overview of MVR

MVR is structured as a performance cash plan that is granted annually in rolling tranches. Each tranche of the performance cash plan has a four-year term ("performance period"). Each performance period begins on March 1 of the first financial year in the performance period ("grant year") and ends on February 28/29 of the third year following the grant year.

In the first step, MVR is dependent on key financial performance criteria at HORNBACH Holding AG & Co. KGaA. In the second step, the Supervisory Board may apply a modifier to account for the performance of the individual member of the Board of Management, the collective performance of the overall Board of Management, and achievement of relevant non-financial targets, in each case referring to HORNBACH Management AG and to HORNBACH Holding AG & Co. KGaA. Following expiry of the performance period, the target achievement for MVR is calculated over the four-year performance period and the payment amount for each member of the Board of Management is determined in line with the level of target achievement.

bb) Financial performance criteria

The key financial performance criteria for MVR are the relative total shareholder return ("TSR") of HORNBACH Holding AG & Co. KGaA compared with the TSRs of companies listed in the SDAX throughout the entire performance period (except HORNBACH Holding AG & Co. KGaA with ISIN DE0006083405), which is weighted at 25 %, and the return premium (expressed by the return on capital employed, "ROCE") less the weighted average cost of capital ("WACC") ("ROCE premium over WACC") of the Group during the four-year performance period, which is weighted at 75 %. This on the hand creates long-term incentives to generate an adequate return for shareholders, also by comparison with the market. On the other hand, the remuneration system for members of the Board of Management presents and promotes all aspects of sustainably profitable value creation resulting from their entrepreneurial actions. The specific targets set by the Supervisory Board for the financial performance criteria in the respective MVR tranche are reported in the remuneration report which discloses the granting of the respective tranche.

cc) Modifier

By analogy with OVR and the principles presented in Section A.II.2.2.1a)cc), the Supervisory Board may supplement the financial performance criteria with the modifier to account for the performance of the individual member of the Board of Management, the performance of the overall Board of Management, and the achievement of non-financial targets, such as stakeholder and ESG targets, referring in each case to HORNBACH Management AG and HORNBACH Holding AG & Co. KGaA, and, at its due discretion, set the modifier at between 0.8 and 1.2 for each member of the Board of Management. The specific targets set by the Supervisory Board for the modifier in the respective MVR tranche are reported in the remuneration report which discloses the granting of the respective tranche.

dd) Calculation of MVR payment amount

The MVR target amount is disbursed in the event of 100 % target achievement. If the employment relationship or MVR participation entitlement of the respective member of the Board of Management begins or ends during the grant year, the target amount is proportionately reduced on a pro rata temporis basis. This means that the target amount of MVR is reduced by 1/365 for each day in the grant year on which there was no employment relationship or no entitlement to participate. The same applies by analogy to periods in which the member of the Board of Management, while still employed, has no claim to remuneration. If the employment relationship ends, the MVR is calculated for the current performance periods in accordance with general provisions governing the MVR and paid at the regular date. All claims to MVR relating to a current assessment period, i.e. a current performance period, lapse without replacement or compensation in the "bad leaver" cases presented for OVR.

ee) MVR payment and cap

The MVR payment amount is capped for each tranche at a maximum of 200 % of the target amount. The payment amount is due for payment at the latest in the month following approval of the consolidated financial statements of HORNBACH Holding AG & Co. KGaA for the final financial year in the four-year performance period.

2.2.2 Conformity with remuneration system

The remuneration granted and owed to the members of the Board of Management in the 2021/22 financial year conforms to the provisions of the remuneration system at HORNBACH Management AG. There were no deviations from the applicable remuneration system in the 2021/22 financial year. The OVR payment amount had to be reduced, as 200 % of the OVR target amount was exceeded. Overall, however, the remuneration granted and owed to the members of the Board of Management in the 2021/22 financial year did not exceed the maximum remuneration stipulated in the remuneration system. In calculating the MVR payment amount for the 2021/22 financial year (upon the conclusion of the 2024/25 financial year), a calculation will be made to ascertain whether the maximum remuneration is exceeded due to the MVR payment amount; if necessary, the MVR payment amount will be correspondingly reduced.

2.2.3 No clawbacks in 2021/22 financial year

HORNBACH Management AG did not claw back any variable remuneration components from individual members of the Board of Management in the 2021/22 financial year. No factual preconditions for any such clawback were met.

2.2.4 Payments and commitments in the event of termination of employment

a) Payments and commitments to members of the Board of Management in the event of premature termination of employment aa) Should the activity of a member of the Board of Management be terminated prematurely, then any potential severance pay, including ancillary benefits, is capped at a maximum of two annual remuneration packages. If the remaining term of the employment

contract amounts to fewer than two years, the severance pay may not exceed the contractual remuneration for the remaining term ("severance pay cap"). The calculation of the severance pay cap is generally based on total remuneration for the past financial year and, where appropriate, also on expected total remuneration for the current financial year. If a retrospective prohibition on competition is agreed, then any severance pay is imputed to the remuneration agreed as compensation for such prohibition. If the employment contract is terminated by the member of the Board of Management, or due to a compelling reason for which he or she is responsible, then severance pay is precluded.

bb) The members of the Board of Management receive a company pension from HORNBACH Baumarkt AG in the form of a defined contribution commitment, also if their activity as a member of the Board of Management is terminated prematurely.

b) Pension commitments to members of the Board of Management upon the regular conclusion of their activity

Upon the regular conclusion of their activity, the members of the Board of Management receive a pension. This pension is paid upon the respective member reaching the age of 65. Members of the Board of Management have received a defined contribution commitment covering retirement, invalidity, and surviving dependent pensions. A pension contribution amounting to 12.5 % of the fixed gross annual salary is paid in for every half year of the respective appointment to the Board of Management.

The following overview presents these pensions on an individualized basis for the members of the Board of Management in the 2021/22 financial year. The figures are broken down into the present value and the amount expended by the company for this during the past financial year.

	Present value	Amount expended in 2021/22 financial year
Albrecht Hornbach	€ 1,524,032	€ 120,000
Karin Dohm		
HORNBACH Management AG	€ 34,978	€ 28,000
HORNBACH Baumarkt AG	€ 140,536	€ 112,500
Roland Pelka		
HORNBACH Management AG	€ 1,332,858	€ 18,666
HORNBACH Baumarkt AG	€ 6,524,900	€ 72,917

c) Payments and commitments to members of the Board of Management retiring in the 2021/22 financial year Roland Pelka retired from the Board of Management of HORNBACH Management AG in the 2021/22 financial year. His appointment as a member of the Board of Management of HORNBACH Management AG was originally scheduled to expire upon the conclusion of October 31, 2021. HORNBACH Management AG and Roland Pelka amicably agreed to terminate his position on the Board of Management prematurely upon the conclusion of March 31, 2021. Upon this termination, HORNBACH Management AG concluded a termination agreement with Roland Pelka. The objects of this agreement included the continuation of the employment contract through to the conclusion of the regulation termination date, i.e. through to the conclusion of October 31, 2021. HORNBACH Management AG made a commitment to Roland Pelka to continue paying his monthly fixed salary through to the termination date of the employment contract. In addition, HORNBACH Management AG granted to Roland Pelka the 2021/22 OVR reduced on a time-apportioned basis to 8/12 and the 2021/22 MVR reduced on a time-apportioned basis to 245/365 as of the regular payment date. Furthermore, HORNBACH Management AG and Roland Pelka agreed that the latter would be paid the pension capital achieved as of January 1, 2022 in monthly installments prematurely from January 1, 2022. The employment contract with HORNBACH Baumarkt AG was amicably terminated upon the conclusion of September 30, 2021. Here too, Roland Pelka received his remuneration for the remaining term of the employment contract on a time-apportioned basis. In the case of HORNBACH Baumarkt AG, Roland Pelka is also being paid the pension capital achieved as of January 1, 2022 in monthly installments prematurely from January 1, 2022.

The retirement pension payments are already included in the above presentation of remuneration granted and owed (Section A.II.2.1).

III. Remuneration of former members of Board of Management

1. Remuneration granted and owed in 2021/22 financial year (individualized)

Pursuant to § 162 (1) Sentence 1 AktG, report must also be provided on the remuneration granted and owed to former members of the Board of Management. The remuneration of Roland Pelka, who only left the company during the 2021/22 year under report, has already been presented above in Section A.II.2.1.

Pursuant to § 162 (5) Sentence 2 AktG, the obligation to report on remuneration granted and owed to former members of the Board of Management in the year under report on an individualized basis extends to include remuneration granted and owed up to the conclusion of ten years after the financial year in which the former member of the Board of Management stood down from the position most recently held on the Board of Management or Supervisory Board at HORNBACH Management AG. Accordingly, this includes members of the Board of Management who stood down from their most recent positions on the Board of Management or Supervisory Board of HORNBACH Management AG after the 2011/12 financial year.

In the 2021/22 financial year there was no remuneration granted or owed which required report for former members of the Board of Management.

2. Total remuneration granted to former members of Board of Management who stood down prior to 2012

Pursuant to § 162 (5) Sentence 2 AktG, there is no obligation to provide individualized disclosures on remuneration granted and owed in the 2021/22 financial year to former members of the Board of Management who already stood down from their most recent positions on the Board of Management or Supervisory Board of HORNBACH Management AG prior to the beginning of the 2012/13 financial year and to which accordingly any remuneration granted and owed in the 2021/22 financial year would be thereby granted and owed more than ten years after their standing down from their positions at HORNBACH Management AG. In the 2021/22 financial year, there was no total remuneration granted and owed to former members of the Board of Management that would require report.

IV. Comparative presentation

The table below presents a comparison of the percentage change of the remuneration paid to members of the Board of Management with the earnings performance of HORNBACH Holding AG & Co. KGaA and with average remuneration paid to employees on a full-time equivalent basis compared with the previous year.

The earnings performance is presented by reference to the relative change in the key figures of the annual net surplus at HORNBACH Holding AG & Co. KGaA (annual financial statements) and the earnings before taxes (EBT) and sales of the HORNBACH Holding AG & Co. KGaA Group.

The comparison with the development in average remuneration paid to employees has been based on the employees at HORNBACH Holding AG & Co. KGaA, HORNBACH Baumarkt AG, and HORNBACH Baustoff Union GmbH on a full-time equivalent basis.

Annual change in %	2021/22 compared with 2020/21 ²
Board of Management remuneration ¹	
Albrecht Hornbach	0.1 %
Karin Dohm	600 % ³
Roland Pelka	-35.5 % ⁴
Earnings performance	
Annual net surplus at KGaA	4.3 %
Earnings before taxes (EBT) ⁵ at Group	18.1 %
Sales at Group	7.7 %
Remuneration of employees	
Employees of HORNBACH Holding AG & Co. KGaA, HORNBACH Baumarkt AG, and HORNBACH Baustoff Union GmbH	1 %

^{1 &}quot;Granted and owed" remuneration as defined in § 162 (1) Sentence 1 AktG

Pursuant to the transitional requirement of § 26j (2) Sentence 2 EGAktG, through to the conclusion of the 2025/26 financial year, the comparative analysis should only include average remuneration in the period since the 2020/21 financial year, rather than the average remuneration in the past five financial years.

- Karin Dohm joined the company as of January 1, 2021 and was therefore a member of the Boards of Management of HORNBACH Management AG and HORNBACH Baumarkt AG for only two months in the comparative 2020/21 financial year.
- Due to his departure from the company, the employment contracts between Roland Pelka and HORNBACH Management AG and HORNBACH Baumarkt AG expired during the 2021/22 financial year (HORNBACH Management AG: October 31, 2021; HORNBACH Baumarkt AG: September 30, 2021).
- Consolidated earnings before taxes on income

B. REMUNERATION OF MEMBERS OF SUPERVISORY BOARD OF HORNBACH MANAGEMENT AG

I. Overview of remuneration

The remuneration of the Supervisory Board is governed by § 4.7 of the Articles of Association of HORNBACH Management AG. The remuneration of Supervisory Board members comprises fixed annual basic remuneration. The fixed annual basic remuneration amounts to € 50,000.00 for the Chairman of the Supervisory Board, € 40,000.00 for the Deputy Chairman of the Supervisory Board, and € 20,000.00 for each other member of the Supervisory Board. Furthermore, Supervisory Board members also sitting on a Supervisory Board committee receive fixed committee remuneration. Fixed committee remuneration amounts to € 22,500.00 for the Chairman and € 9,000.00 for each other member in the Audit Committee, to € 15,000.00 for the Chairman and € 6,000.00 for each other member in the Personnel Committee, and to € 10,000.00 for the Chairman and € 4,000.00 for each other member in all other committees. HORNBACH Management AG has currently not formed any committees.

The fixed annual basic remuneration and fixed committee remuneration are granted for each financial year and are each due for payment after the Annual General Meeting to which the annual financial statements for the respective financial year are presented. Remuneration is proportionately reduced on a pro rata temporis basis if a member of the Supervisory Board or a committee is not a member of such for the full financial year or does not chair the respective body for the full financial year.

HORNBACH Management AG reimburses any sales tax incurred on the fixed annual basic remuneration and the fixed committee remuneration to the extent that Supervisory Board members are entitled to charge the company separately for sales tax and exercise this right.

II. Remuneration of Supervisory Board members in 2021/22 financial year

1. Supervisory Board members in 2021/22 financial year

The following individuals were members of the Supervisory Board of HORNBACH Management AG in the 2021/22 financial year:

- Dr. John Feldmann (Chairman; until July 8, 2021: Deputy Chairman)
- Dr. Wolfgang Rupf (Chairman, until July 8, 2021)
- Melanie Thomann-Bopp (Deputy Chair; since July 8, 2021)
- Albert Hornbach
- Arnulf Hornbach (since July 8, 2021)
- Johann Hornbach (since July 8, 2021)
- Simone Krah (since July 8, 2021)
- Maria Olivier (since January 1, 2022)
- Prof. Dr.-Ing. Jens P. Wulfsberg
- Dr. Susanne Wulfsberg
- Christoph Hornbach (until July 8, 2021)
- Georg Hornbach (until July 8, 2021)
- Steffen Hornbach (until December 31, 2021)
- Joerg Walter Sost (until July 8, 2021)

2. Remuneration granted and owed to Supervisory Board members active in 2021/22 financial year

The table below presents the remuneration granted and owed to individual Supervisory Board members in the 2021/22 financial year. The concept "granted and owed" remuneration is based on the same definition as outlined above in Section A.II.2. The remuneration reported in the table therefore presents the amounts actually received in the 2021/22 financial year.

	Fixed remuneration				Total		Remuneration from other group mandates ¹	
	2021/22		2020/21	2020/21		2020/21	2021/22	2020/21
	in €	in %	in €	in %	2			
Dr. John Feldmann	46,466	100	40,000	100	46,466	40,000	100,500	100,500
Dr. Wolfgang Rupf (until July 8, 2021)	17,808	100	50,000	100	17,808	50,000	0	0
Melanie Thomann-Bopp (since July 8, 2021)	25,863	100	0	0	25,863	0	60,766	0
Albert Hornbach	20,000	100	20,000	100	20,000	20,000	0	0
Arnulf Hornbach (since July 8, 2021)	12,931	100	0	0	12,931	0	0	0
Johann Hornbach (since July 8, 2021)	12,931	100	0	0	12,931	0	0	0
Simone Krah (since July 8, 2021)	12,931	100	0	0	12,931	0	11,962	0
Maria Olivier (since January 1, 2022)	3,233	100	0	0	3,233	0	0	0
Prof. DrIng. Jens P. Wulfsberg	20,000	100	20,000	100	20,000	20,000	18,384	20,000
Dr. Susanne Wulfsberg	20,000	100	20,000	100	20,000	20,000	8,384	10,000
Christoph Hornbach (until July 8, 2021)	7,123	100	20,000	100	7,123	20,000	0	0
Georg Hornbach (until July 8, 2021)	7,123	100	20,000	100	7,123	20,000	29,000	29,000
Steffen Hornbach (until December 31, 2021)	16,767	100	5,150	100	16,767	5,150	3,233	0
Joerg Walter Sost (until July 8, 2021)	7,123	100	20,000	100	7,123	20,000	0	0

The figure presented corresponds to the remuneration paid for mandates at group companies of HORNBACH Management AG (§ 162 (1) Sentence 1 AktG in conjunction with § 290 HGB) for periods in which the respective Supervisory Board member was simultaneously a member of the Supervisory Board of HORNBACH Management AG.

III. Comparative presentation

The table below presents a comparison of the percentage change of the remuneration paid to Supervisory Board members with the earnings performance of HORNBACH Holding AG & Co. KGaA and with average remuneration paid to employees on a full-time equivalent basis compared with the previous year.

The earnings performance is presented by reference to the relative change in the key figures of the annual net surplus at HORNBACH Holding AG & Co. KGaA (annual financial statements) and the earnings before taxes (EBT) and sales of the HORNBACH Holding AG & Co. KGaA Group.

The comparison with the development in average remuneration paid to employees has been based on the employees at HORNBACH Holding AG & Co. KGaA, HORNBACH Baumarkt AG, and HORNBACH Baustoff Union GmbH on a full-time equivalent basis.

Annual change in %	2021/22 compared with 2020/21 ²
Supervisory Board remuneration ¹	
Dr. John Feldmann	5%
Dr. Wolfgang Rupf (until July 8, 2021)	-64%
Melanie Thomann-Bopp	n/a
Albert Hornbach	0%
Arnulf Hornbach	n/a
Johann Hornbach	n/a
Simone Krah	n/a
Maria Olivier (since January 1, 2022)	n/a
Prof. DrIng. Jens P. Wulfsberg	-4%
Dr. Susanne Wulfsberg	-5%
Christoph Hornbach (until July 8, 2021)	-64%
Georg Hornbach (until July 8, 2021)	-26%
Steffen Hornbach (until December 31, 2021)	388%
Joerg Walter Sost (until July 8, 2021)	-64%
Earnings performance	
Annual net surplus at KGaA	4.3 %
Earnings before taxes (EBT) ³ at Group	18.1 %
Sales at Group	7.7 %
Remuneration of employees	
Employees of HORNBACH Holding AG & Co. KGaA, HORNBACH Baumarkt AG, and	1 %
HORNBACH Baustoff Union GmbH	

- Granted and owed" remuneration as defined in § 162 (1) Sentence 1 AktG
- Pursuant to the transitional requirement in § 26j (2) Sentence 2 EGAktG, through to the conclusion of the 2025/26 financial year, the comparative analysis should only include average remuneration in the period since the 2020/21 financial year, rather than the average remuneration in the past five financial years.
- Consolidated earnings before taxes on income

C. REMUNERATION OF MEMBERS OF SUPERVISORY BOARD OF HORNBACH HOLDING AG & CO. KGAA

I. Overview of remuneration

The new version of § 113 (3) AktG resulting from ARUG II requires the annual general meeting of listed companies to adopt a resolution on the remuneration of supervisory board members at least once every four years. The Supervisory Board of HORNBACH Holding AG & Co. KGaA and the General Partner of HORNBACH Management AG presented the remuneration system for the adoption of a resolution by the Annual General Meeting on July 10, 2020. The Annual General Meeting on July 10, 2020 confirmed the remuneration with 99.96 % of the votes cast and adopted the remuneration system.

The remuneration of the Supervisory Board is governed by § 17 of the Articles of Association of HORNBACH Holding AG & Co. KGaA. The remuneration of Supervisory Board members comprises fixed annual basic remuneration and inclusion in a financial loss liability insurance policy maintained by HORNBACH Holding AG & Co. KGaA. The fixed annual basic remuneration amounts to € 50,000.00 for the Chairman of the Supervisory Board, \pm 40,000.00 for the Deputy Chairman of the Supervisory Board, and € 20,000.00 for each other member of the Supervisory Board. Furthermore, Supervisory Board members also sitting on a Supervisory Board committee receive fixed committee remuneration. Fixed committee remuneration amounts to € 22,500.00 for the Chairman and € 9,000.00 for each other member in the Audit Committee, and to € 10,000.00 for the Chairman and € 4,000.00 for each other member in all other committees.

The fixed annual basic remuneration and fixed committee remuneration are granted for each financial year and are each due for payment after the Annual General Meeting to which the annual financial statements for the respective financial year are presented. Remuneration is proportionately reduced on a pro rata temporis basis if a member of the Supervisory Board or a committee is not a member of such for the full financial year or does not chair the respective body for the full financial year.

HORNBACH Holding AG & Co. KGaA reimburses any sales tax incurred on the fixed annual basic remuneration and the fixed committee remuneration to the extent that Supervisory Board members are entitled to charge the company separately for sales tax and exercise this right.

If a member of the Supervisory Board is at the same time a member of the Supervisory Board of the General Partner and receives remuneration from the General Partner for his or her activities, the fixed annual basic remuneration and fixed committee remuneration are reduced by half. The same applies with respect to the additional portion of remuneration paid to the Chairman and Deputy Chairman if the relevant person is at the same time the Chairman or Deputy Chairman of the Supervisory Board of the General Partner.

Furthermore, Supervisory Board members are included in a financial loss liability insurance policy maintained by HORNBACH Holding AG & Co. KGaA at its own expense for its directors and officers.

Given that its structure conforms to market norms, the Supervisory Board remuneration makes it possible to attract suitable candidates for the position of Supervisory Board member. The Supervisory Board remuneration therefore helps to ensure that the Supervisory Board as a whole is able to perform its duties of supervising and advising the Board of Management in an appropriate and competent manner and thus promotes the business strategy and long-term development of HORNBACH Holding AG & Co. KGaA.

II. Remuneration of Supervisory Board members in 2021/22 financial year

1. Supervisory Board members in 2021/22 financial year

The following individuals were members of the Supervisory Board of HORNBACH Holding AG & Co. KGaA in the 2021/22 financial year:

- Dr. John Feldmann (Chairman)
- Martin Hornbach (Deputy Chairman)
- Simone Krah
- Simona Scarpaleggia
- Melanie Thomann-Bopp
- Prof. Dr.-Ing. Jens P. Wulfsberg (since January 1, 2022)
- Dr. Susanne Wulfsberg (until December 31, 2021)

2. Remuneration granted and owed to Supervisory Board members active in 2021/22 financial year

The table below presents the remuneration granted and owed to individual Supervisory Board members in the 2021/22 financial year. The concept "granted and owed" remuneration is based on the same definition as outlined above in Section A.II.2. The remuneration reported in the table therefore presents the amounts actually received in the 2021/22 financial year.

	Fix	Fixed remuneration				Committee activity				Total		Remuneration from	
											other group mandates ¹		
	2021/	/22	2020/	′21	2021/	22	2020/	21	2021/22	2020/21	2021/22	2020/21	
	in €	in	in €	in	in €	in	in €	in					
		%		%		%		%					
Dr. John Feldmann	25,000	68	25,000	68	11,500	32	11,500	32	36,500	36,500	64,000	64,000	
Martin Hornbach	40,000	82	40,000	82	9,000	18	9,000	18	49,000	49,000	35,000	35,000	
Simone Krah	13,534	54	20,000	54	11,504	46	17,000	46	25,038	37,000	0	0	
Simona Scarpaleggia	20,000	100	18,740	100	0	0	0	0	20,000	18,740	20,000	20,000	
Melanie Thomann- Bopp	13,534	37	20,000	40	23,385	63	30,500	60	36,919	50,500	42,500	42,500	
Prof. DrIng. Jens P. Wulfsberg (since January 1, 2022)	1,616	100	0	0	0	0	0	0	1,616	0	16,767	0	
Dr. Susanne Wulfsberg (until December 31, 2021)	8,384	100	10,000	100	0	0	0	0	8,384	10,000	0	0	

The figure presented corresponds to the remuneration paid for mandates at group companies of HORNBACH Holding AG & Co. KGaA (§ 162 (1) Sentence 1 AktG in conjunction with § 290 HGB) for periods in which the respective Supervisory Board member was simultaneously a member of the Supervisory Board of HORNBACH Holding AG & Co. KGaA. Pursuant to this definition, HORNBACH Management AG is not a group company of HORNBACH Holding AG & Co. KGaA.

III. Comparative presentation

The table below presents a comparison of the percentage change of the remuneration paid to Supervisory Board members with the earnings performance of HORNBACH Holding AG & Co. KGaA and with average remuneration paid to employees on a full-time equivalent basis compared with the previous year.

The earnings performance is presented by reference to the relative change in the key figures of the annual net surplus at HORNBACH Holding AG & Co. KGaA (separate financial statements) and the earnings before taxes (EBT) and sales of the HORNBACH Holding AG & Co. KGaA Group.

The comparison with the development in average remuneration paid to employees has been based on the employees at HORNBACH Holding AG & Co. KGaA, HORNBACH Baumarkt AG, and HORNBACH Baustoff Union GmbH on a full-time equivalent basis.

Annual change in %	2021/22 compared with 2020/21 ²
Supervisory Board remuneration ¹	·
Dr. John Feldmann	0%
Martin Hornbach	0%
Simone Krah	-32%
Simona Scarpaleggia	3%
Melanie Thomann-Bopp	-15%
Prof. DrIng. Jens P. Wulfsberg (since January 1, 2022)	n/a
Dr. Susanne Wulfsberg (until December 31, 2021)	-16%
Earnings performance	
Annual net surplus at KGaA	4.3 %
Earnings before taxes (EBT) ³ at Group	18.1 %
Sales at Group	7.7 %
Remuneration of employees	
Employees of HORNBACH Holding AG & Co. KGaA, HORNBACH Baumarkt AG, and	1%
HORNBACH Baustoff Union GmbH	

- "Granted and owed" remuneration as defined in § 162 (1) Sentence 1 AktG
- Pursuant to the transitional requirement in § 26j (2) Sentence 2 EGAktG, through to the conclusion of the 2025/26 financial year, the comparative analysis should only include average remuneration in the period since the 2020/21 financial year, rather than the average remuneration in the past five financial years.
- ³ Consolidated earnings before taxes on income

Neustadt an der Weinstrasse, May 12, 2022

For the Supervisory Board: For the General Partner:

Dr. John Feldmann Albrecht Hornbach Karin Dohm

Supervisory Board Chairman of Chief Executive Officer of Board of Management of HORNBACH Holding AG & Co. KGaA HORNBACH Management AG HOR

REPORT OF THE INDEPENDENT AUDITOR ON THE AUDIT OF THE REMUNERATION REPORT IN ACCORDANCE WITH SECTION 162 (3) AKTG

To HORNBACH Holding AG & Co. KGaA, Neustadt an der Weinstraße/Germany

Audit Opinion

We conducted a formal audit of the remuneration report of Hornbach Holding AG & Co. KGaA, Neustadt/Germany, for the financial year from 1 March 2021 to 28 February 2022, to assess whether the disclosures required under Section 162 (1) and (2) German Stock Corporation Act (AktG) have been made in the remuneration report. In accordance with Section 162 (3) AktG, we did not audit the content of the remuneration report.

In our opinion, the disclosures required under Section 162 (1) and (2) AktG have been made, in all material respects, in the accompanying remuneration report. Our audit opinion does not cover the content of the remuneration report.

Basis for the Audit Opinion

We conducted our audit of the remuneration report in accordance with Section 162 (3) AktG and in compliance with the *IDW Auditing Standard: Audit of the Remuneration Report pursuant to Section 162 (3) AktG (IDW AuS 870 (08.2021)).* Our responsibilities under those requirements and this standard are further described in the "Auditor's Responsibilities" section of our auditor's report. Our audit firm has applied the requirements of the *IDW Quality Assurance Standard: Quality Assurance Requirements in Audit Practices (IDW QS 1).* We have fulfilled our professional responsibilities in accordance with the German Public Auditor Act (WPO) and the Professional Charter for German Public Auditors and German Sworn Auditors (BS WP/vBP) including the requirements on independence.

Responsibilities of the Executive Board and the Supervisory Board

The executive board and the supervisory board are responsible for the preparation of the remuneration report, including the related disclosures, that complies with the requirements of Section 162 AktG. In addition, they are responsible for such internal control as they consider necessary to enable the preparation of a remuneration report, including the related disclosures, that is free from material misstatement, whether due to fraud or error.

Auditor's Responsibilities

Our objectives are to obtain reasonable assurance about whether the disclosures required under Section 162 (1) and (2) AktG have been made in the remuneration report, in all material respects, and to express an audit opinion thereon as part of an auditor's report.

We planned and conducted our audit so as to be able to determine whether the remuneration report is formally complete by comparing the disclosures made in the remuneration report with the disclosures required under Section 162 (1) and (2) AktG. In accordance with Section 162 (3) AktG, we did neither audit whether the contents of these disclosures are correct, nor whether the contents of individual disclosures are complete, nor whether the remuneration report has been reasonably presented.

Handling of Possible Misrepresentations

In connection with our audit, our responsibility is to read the remuneration report taking into account our knowledge obtained in the financial statement audit while remaining attentive to any signs of misrepresentations in the remuneration report regarding the correctness of the disclosures' contents, the completeness of individual disclosures' contents or the reasonable presentation of the remuneration report.

If, based on the work we have performed, we conclude that there is such a misrepresentation, we are required to report that fact. We have nothing to report in this regard.

Mannheim/Germany, 12 May 2022

Deloitte GmbH

Wirtschaftsprüfungsgesellschaft

Signed: Signed:

Steffen Schmidt Patrick Wendlandt Wirtschaftsprüfer Wirtschaftsprüfer

(German Public Auditor) (German Public Auditor)