



Annual Report
HORN BACH HOLDING AG GROUP
2006|2007

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Key Group, Financial and Operating Information

Amounts shown in € million, unless otherwise stated	Change in 2006/2007 financial year on previous year	IFRS					HGB				
		2006/2007	2005/2006	2004/2005	2003/2004	2002/2003	2001/2002	2000/2001	1999/2000	1998/1999	1997/1998
Sales and earnings figures ¹⁾											
Net sales	7.5 %	2,544	2,367	2,220	2,057	1,709	1,493	1,352	1,202	1,046	961
of which in other European countries	9.4 %	862	788	688	611	424	317	266	213	140	68
Sales growth as % of net sales		7.5	6.6	8.0	20.3	14.5	10.4	12.5	14.9	8.9	15.1
EBITDA ³⁾	9.3 %	197	180	181	156	137	152	137	132	121	140
as % of net sales		7.7	7.6	8.2	7.6	8.0	10.2	10.1	11.0	11.6	14.6
EBIT ²⁾	29.6 %	119	92	99	79	68	88	79	74	67	88
as % of net sales		4.7	3.9	4.5	3.8	4.0	5.9	5.8	6.1	6.4	9.1
Earnings before taxes, extraordinary result and minority interests	58.4 %	83	53	62	45	35	47	50	48	48	67
as % of net sales		3.3	2.2	2.8	2.2	2.1	3.1	3.7	4.0	4.6	7.0
Net income for the year before minority interests	136.8 %	76	32	37	27	20	24	27	21	38	39
as % of net sales		3.0	1.4	1.7	1.3	1.2	1.6	2.0	1.7	3.6	4.1
Gross margin as % of net sales		35.3	35.2	35.9	35.1	34.9	36.2	36.1	36.5	37.4	38.0
Store expenses as % of net sales ⁴⁾		27.4	28.1	27.5	27.2	28.1	28.2	27.7	27.7	27.9	26.7
Costs of central administration as % of net sales ⁴⁾		4.0	4.3	4.1	4.0	4.3	4.4	4.1	4.0	4.3	3.7
Pre-opening expenses as % of net sales ⁴⁾		0.2	0.5	0.5	0.6	1.2	0.7	1.1	1.3	1.3	1.2
Cash flow figures											
Cash flow from operating activities	470.0 %	215	38	142	28	46	75	70	28	64	82
Payments for capital expenditure	-40.8 %	123	208	135	134	206	215	173	175	172	161
Proceeds of divestments		55	193	28	99	7	139	47	20	162	9
Earnings potential ⁵⁾	346.0 %	220	49	153	41	67	86	85	44	77	94
as % of net sales		8.7	2.1	6.9	2.0	3.9	5.8	6.3	3.6	7.4	9.8
Dividend payments		8.9	8.9	8.9	8.9	8.9	8.9	8.9	8.9	8.8	8.8
Balance sheet and financial figures											
Total assets	2.7 %	1,842	1,794	1,762	1,664	1,582	1,451	1,123	1,072	911	874
Non-current assets	2.5 %	983	959	1,045	1,030	1,071	971	697	663	584	521
Inventories	-9.7 %	463	512	444	441	376	334	286	264	208	178
Cash and cash equivalents	63.9 %	265	161	162	69	55	88	65	97	96	34
Shareholders' equity ⁶⁾	12.7 %	630	559	536	433	421	415	353	336	326	300
as % of total assets		34.2	31.1	30.4	26.0	26.6	28.6	31.5	31.3	35.8	34.3
Return on shareholders' equity – as % of net income for the year		12.8	5.9	7.6	6.3	4.8	6.2	7.9	6.3	12.0	13.6
Net working capital	-24.3 %	346	457	354	366	262	226	231	205	131	221
Additions to non-current assets	-40.7 %	120	202	131	133	231	201	173	175	172	161
Inventory turnover frequency per year		3.4	3.2	3.2	3.2	3.1	3.0	3.2	3.2	3.4	3.7
Other information											
Employees – annual average – converted into full-time equivalents	0.3 %	10,622	10,595	9,979	9,139	7,909	7,026	6,343	5,589	4,926	4,529
Number of shares		8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000	8,000,000
Average earnings per share in € ⁷⁾	134.1 %	7.89	3.37	3.47	2.69	2.17	2.20	2.58	2.26	2.00	2.95

¹⁾ Starting in the 2003/2004 financial year: other taxes (e.g. property tax) have been included under operating expenses

²⁾ Earnings before interest and taxes; starting in the 2003/2004 financial year: including other taxes

³⁾ Earnings before interest, taxes, depreciation and amortization; starting in the 2003/2004 financial year: including other taxes

⁴⁾ Starting in the 2003/2004 financial year: excluding interest

⁵⁾ Cash flow from operating activities plus pre-opening expenses

⁶⁾ Pursuant to IFRS; starting in the 2004/2005 financial year: including minority interests

⁷⁾ Prior to the 2001/2002 financial year: earnings based on DVFA/SG

Company Profile

The HORNBAACH Group is characterized by its ability to respond to the challenges of trading in DIY, home improvement and garden products, and to set new standards in the process.

Since 1877, five generations of the HORNBAACH family have been active in almost all areas of the construction sector – in the building trade, as manufacturers of prefabricated components and since 1900 as builders' merchants.

As one of the pioneers in Germany and Europe, HORNBAACH opened its first DIY store in 1968 and combined it with a garden center – at its time unique in Europe. This combination has since developed to become a European standard in the DIY sector today.

In the second half of the 80s, and especially since 1990, HORNBAACH has added a new dimension to the market with its concept of large DIY and home improvement megastores with garden centers. Today, an impressively presented range of around 50,000 top quality DIY and gardening articles is available to DIY customers in spacious stores and at permanently low prices. Well-trained, service-oriented employees make project customers the focus of their activities. At the balance sheet reporting date on February 28, 2007, HORNBAACH-Baumarkt-AG operated 120 DIY megastores with garden centers across Europe with total sales areas of around 1.3 million square metres.

The retail activities of the Group are supplemented by HORNBAACH Baustoff Union GmbH, which is active in the construction materials and builders' merchants business and mainly has commercial customers. The development and utilization of first-class retail real estate constitutes a further business activity of HORNBAACH HOLDING AG. These activities are undertaken in part by HORNBAACH Immobilien AG, which owns much of the extensive real estate portfolio of the HORNBAACH Group.

The consistent implementation of the company's concept, coupled with the high expectations it places in the quality of its locations, its stores, its product range and employees, have facilitated the dynamic growth witnessed by the company in recent years and form the basis for further expansion. With an average DIY sales area of around 11,000 m² per store, HORNBAACH has underlined its unique position in the DIY megastore with garden center segment and also has the highest level of sales area productivity of any of the leading DIY companies in Germany. HORNBAACH HOLDING AG generated consolidated (net) sales of € 2,544 million in the 2006/2007 financial year.

Following the company's successful entry into the Austrian market in August 1996, it has consistently pressed ahead with its expansion into neighboring European countries. Stores have subsequently been opened in the Netherlands, Luxembourg and the Czech Republic. The company's international growth was maintained with its expansion to Switzerland, Sweden, and Slovakia. The entry into the Rumanian market is due to follow in the summer of 2007. As of February 28, 2007, the company was operating a total of 31 DIY megastores with garden centers outside Germany.

HORNBAACH HOLDING AG is not itself an operating company, but has a number of major subsidiaries. By far the largest and most important subsidiary is HORNBAACH-Baumarkt-AG, which operates DIY megastores in Germany and abroad. The shares of this company are admitted to the subsection of official trading of the German Stock Exchange which involves additional admissions obligations (Prime Standard). Of approximately 15.5 million ordinary shares in the company, 78.4 % held by HORNBAACH HOLDING AG, with 16.3 % being owned by independent shareholders. The British retail group Kingfisher plc owned around 5.3 % of the shares at the reporting date.

The share capital of HORNBAACH HOLDING AG is divided equally between ordinary and non-voting preference shares. Some 83% of the four million preference shares (ISIN DE0006083439) are owned by independent shareholders and around 17 % are held by Kingfisher plc. The preference shares are listed on the German Stock Exchange and have been admitted to the subsection of the official market involving additional admissions obligations (the "Prime Standard"). 75 % of the four million unlisted ordinary shares are owned by the Hornbach family. The Group's strategic partner, Kingfisher plc, holds 25 % plus one share of the voting capital.

Annual Report

HORNBACH HOLDING AG GROUP

2006|2007



To Our Shareholders

Dear Shareholders,

The HORNBACH Group can look back on an extraordinarily successful 2006/2007 financial year. We achieved further substantial improvements in the key figures for the Group as a whole and for its three subgroups – HORNBACH-Baumarkt-AG, HORNBACH Immobilien AG and HORNBACH Baustoff Union.

I would like to highlight the following points in particular:

- Total sales rose by 7.5 percent at HORNBACH HOLDING AG to reach € 2.544 billion.
- Like-for-like sales improved by 4.0 percent at the DIY megastores with garden centers.
- Operating earnings (EBIT) grew by 29.6 percent to € 119.1 million.
- Consolidated net income jumped by 136.8 percent to € 75.9 million.
- The Group's market share in Germany grew from 7.7 percent in the 2005 calendar year to 8.1 percent in 2006.
- The HORNBACH Baustoff Union subgroup improved its sales by 14.0 percent to € 153.5 million.
- The number of permanent employees at the HORNBACH Group rose by 1.2 percent to 12,156 individuals.

Focus on renovation and energy saving

The past year represented a further milestone in our long-term corporate strategy of relying on continuity and trust rather than on short-term campaigns and experiments. Our concept consistently focuses on customers aiming to tackle larger-scale projects in their houses, flats or gardens either themselves or with help from professionals. The project customer is the be all and end all of our activities! We subject this concept to ongoing development, focusing on areas which provide our company with opportunities for growth in the long term. In addition to the construction of new buildings, these areas especially involve the renovation and modernization of buildings and to an increasing extent energy-saving and environmental protection projects as well. Some examples I would mention in this regard are façade insulation, the replacement of outdated central heating boilers or the use of rainwater for residential buildings and gardens. The energy pass, which from 2008 will be obligatory for buildings built before 1978, can be expected to stimulate further demand on the part of our customers.

Since summer 2006, our DIY megastores with garden centers have witnessed an outright “stampede”, with unprecedented levels of demand for products relating to shell construction, larger-scale conversion and extension projects, such as roof extensions and bathroom renovations, as well as for heating and air conditioning equipment. Macroeconomic developments have provided a welcome tailwind – the German economy is now performing more positively than it has done in a long time. The German population has begun to trust the economic upturn. There has been a tangible reduction in unemployment. Having grown by 2.7 % in the past year, the German economy is expected by leading economic institutes to achieve similarly high levels of growth in 2007 and 2008 – in spite of the increase in sales tax at the beginning of the year. Not only that, the mild winter followed by summer temperatures in the spring of 2007 meant that there was no interruption to demand in the construction sector.

Figures underline strength of HORNBACH's concept

However, none of these factors represents the main reason for our pleasing performance in the 2006/2007 financial year. It is apparent from our financial figures that it is our concept which is responsible for the business success of the HORNBACH Group. In the past financial year, we managed to significantly increase the sales of our stores from quarter to quarter. In particular, we achieved record levels of like-for-like sales growth in the third and fourth quarters of 2006/2007. In the first quarter of the 2007 calendar year, we then generated like-for-like sales growth (excluding sales tax) of 10.1 % in Germany, compared with growth of 6.4 % in the sector as a whole and below-average growth at major competitors.

We achieved even more impressive levels of like-for-like growth at our international stores in the various quarters than in Germany. This provides further proof of the inherent strength of HORNBACH's concept, given that these other countries were not affected by the rise in sales tax.



Albrecht Hornbach

Consumers honor honest pricing policies

Another factor played a key role in the superb results for the past financial year. There is hardly any other retail company which published its approach to the increase in sales tax as clearly and unambiguously as did HORNBAACH. We communicated in interviews and via our website in July 2006 already that HORNBAACH would keep its prices stable up to the tax increase on January 1, 2007. On the day itself, we then simply factored the higher tax rate into our price calculations.

Apart from HORNBAACH and IKEA, we are not aware of any other retailer who adopted this strategy. Tests undertaken by consumer protection organizations have revealed that numerous retailers attempted to introduce clandestine price increases from the middle of 2006 already. At the beginning of the new year, consumers were then led to believe that prices had remained stable based on the motto “we will let you off the sales tax increase”. I am convinced, however, that most customers will have seen through this maneuver. One thing I can say with absolute certainty is that HORNBAACH has benefited far more substantially from its transparent, honest pricing policies than have some competitors from their apparent “tax rebates” at the beginning of the year. We did very good business both in the months preceding and in the months following the tax increase. This makes it clear that the trust placed in pricing policies is one of customers’ key criteria when selecting their DIY megastore and garden center. We see this as providing confirmation of our longstanding price strategy, which is based on absolute transparency, continuity, and reliability.

Top position once again in the Kundenmonitor Deutschland consumer survey

HORNBAACH was awarded numerous prizes and secured top positions in customer surveys once again in the past year. Here are a few examples:

- The Association of German Retailers (HDE) awarded the German Retail Prize “Management Achievement of the Year 2006” to HORNBAACH.
- As in the previous year already, our company came out on top in the renowned “Kundenmonitor Deutschland 2006” consumer survey. HORNBAACH was awarded the best marks for overall customer satisfaction, as well as in the individual categories of selection and variety of product range, product quality, service quality, and value for money.
- HORNBAACH’s advertising campaigns once again received a multitude of international and national awards, including the German advertising Oscar, the “Golden Nail” of the Art Directors Club (ADC). Our TV commercials and print adverts are intended to arouse consumers’ passion for home improvement and to motivate customers to tackle larger-scale projects in their houses, flats, and gardens.

In the current financial year, we will build on the pleasing results reported for the past year. Although delays in the granting of building permits meant that it was not possible to open any new stores in 2006/2007, the current and coming financial year will witness a total of up to 13 new store openings, of which up to eleven will be located outside Germany. In June, we will be celebrating our entry into the Rumanian market with the opening of our first store in Bucharest. This will mark the eighth country in which we operate outside Germany.

We plan to achieve medium-range single-digit percentage sales growth in the current financial year and high single-digit percentage sales growth in the coming financial year. We have also set ourselves ambitious targets for the following years. We aim to maintain our organic growth and to open an average of seven new stores per year. In this way, the HORNBAACH Group intends to double its sales to more than five billion euros by 2016.

The accomplishment of our targets and visions is crucially dependent on the competence, creativity, commitment, team spirit, and customer focus shown by the 12,000 employees at our group of companies. It is these attributes which helped us to make further progress in the past year. I would therefore like to extend my heartfelt thanks to all of our employees. They are the guarantee for our future success. Above all, I would like to thank our shareholders for placing their trust in our business model. We aim to achieve further improvements in all aspects of our activities – long-term, sustainable, value-driven improvements. In the past year, we made major progress along this way.

Albrecht Hornbach
Chairman of the Board of Management



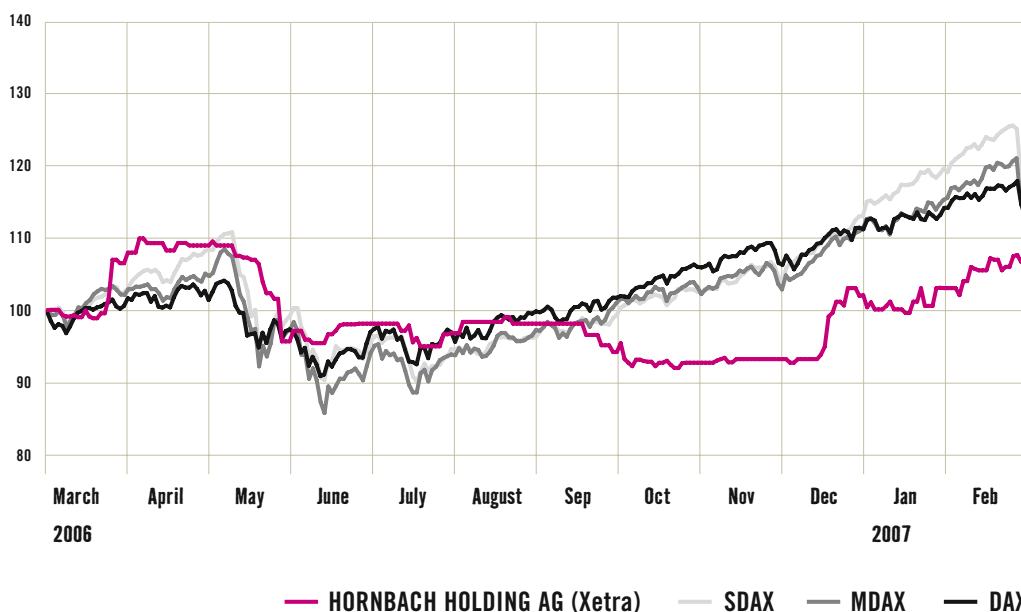


The HORNBAACH HOLDING AG Share

The HORNBACH HOLDING AG Share

Share price performance: March 1, 2006 to February 28, 2007

Index (100 = base March 1, 2006)



Key data on the HORNBACH HOLDING AG Share

Type of share	Bearer shares (individual preference shares)
Stock exchanges	Frankfurt, Xetra
Market segment	Prime Standard
Security identification numbers	ISIN DE0006083439 WKN 608343
Stock market code	HBH3
Bloomberg	HBH3 GR
Reuters (Xetra)	HBHGP.DE

In 2006, the stock markets latched seamlessly onto the superb performance seen in the previous year. The upward trend on global stock exchanges came to a halt in May due to the substantial rise in crude oil prices in the preceding months and to concerns regarding interest rate rises. However, the subsequent period of correction, which led to highly volatile movements in share prices on the large capital markets, did not last for long. The rise in share prices in the second half of 2006 was a reflection of strong company earnings figures, lively merger and acquisitions activities, and favorable economic developments in Germany and Europe. Moreover, the US economy proved to be in more robust state than had widely been expected.

Following its annual low of just under 5,300 points (June 13, 2006), the German Stock Index (DAX) rose consistently, breaking through the 7,000 points barrier on February 26, 2007 – a level last achieved in 2000. During the reporting period from March 1, 2006 to February 28, 2007, the DAX rose by 14.5 %, before turbulence on the Asian stock exchanges and reports of a US mortgage crisis triggered a period of increasing jitters at international financial centers.

HORNBACK HOLDING share rises by 8.4 %

The preference share of HORNBACK HOLDING AG (ISIN DE0006083439) rose by 8.4 % during the year under report, but nevertheless failed to much the dynamic growth shown by the HORNBACK-Baumarkt share or by the most important indices on the German stock market. Until August 2006, the share more or less outperformed the overall market. During the first trading weeks of the reporting period, the share rose by around 10 %, reaching its annual high of € 89.00 on April 4, 2006. The share just about succeeded in maintaining this level into May, before the correction on the stock markets in the months of May and June also left its mark on the HOLDING preference share. From August 2006 onwards, the share moved sideways, remaining relatively unimpressed by the boom on the markets. The annual low was recorded on October 19, 2006 at € 70.75 (Xetra). This was followed by a period of low trading volumes without any substantial change in the share price.

From mid-December 2006, positive expectations as to the course of business and the increasingly dynamic sales performance both at the DIY megastores with garden centers and in the builders' merchant business provided the share with upward momentum. Investors increased their focus on those consumer stocks with the potential to benefit from the effect of purchases being brought forward in advance of the sales tax increase scheduled to take effect in Germany in January 2007. Not only that, the ongoing economic upturn, which also affected the German construction industry for the first time in many years, also provided investors with a positive impression of our future business prospects. The HORNBACK HOLDING share concluded the year under report on February 28, 2007 at a price of € 85.50 – nonetheless more than 20 % up on the annual low and 8 % higher than at the end of the previous year.

Key Figures for the HORNBACK HOLDING AG Share (IAS)

		2006/2007	2005/2006
Nominal value of share	€	3.00	3.00
Dividend per preference share	€	1.14	1.14
IFRS earnings per preference share	€	7.92	3.40
Total dividend payment	€ 000s	8,880	8,880
Shareholders' equity per share (including minority interests)*	€	78.71	69.83
Market capitalization*	€ 000s	684,000	631,200
Share price (Xetra)*	€	85.50	78.90
12-month high	€	89.00	79.00
12-month low	€	70.75	66.00
Shares issued		8,000,000	8,000,000
Price/earnings ratio*		10.8	23.2

* at the end of the financial year (the last day in February)

Communications on a wide variety of levels

Our investor relations activities once again provided shareholders, analysts, the financial media, and the general public with prompt information on the performance of HORNBACH HOLDING AG in the past financial year. All quarterly reports, annual reports, press releases, and additional financial information were published on the internet communications platform of the HORNBACH Group (www.hornbach-group.com), where we have pooled all of our information and services for shareholders and press representatives.

Here we provide information about the overall Group and its subsidiaries, as well as about the publicly listed shares of the HORNBACH Group. Moreover, this site also offers numerous download possibilities and the online annual reports of HORNBACH HOLDING AG and of the HORNBACH-Baumarkt-AG subgroup together with a range of very user-friendly research tools. This separate site for corporate communications thus complements the product-related and marketing content available at HORNBACH's internet site at www.hornbach.com.

The annual general meeting, the annual results press conference, analysts' conferences, and meetings with investors in Germany and abroad gave HORNBACH the opportunity to maintain its dialog with the capital markets. Moreover, we also draw on personal contacts with the media in order to present the objectives and strategy of our company within the framework of interviews. We achieved a further substantial increase in our presence in the most important financial media in the past financial year. In doing so, we outlined the specific details of our concept, our market position and the further growth prospects for the Group, as well as our current performance figures.

In the focus of value investors

With its DIY megastores with garden centers across Europe, HORNBACH has a clear focus on organic growth and its concept has proven to be successful on an international basis. In terms of the overall Group, the substantial real estate holdings of the HORNBACH Immobilien AG subsidiary round off the investment story from the perspective of our shareholders. Our share is particularly interesting for value investors with a long-term perspective. These investors see sustainable growth potential for HORNBACH, particularly in view of the opportunity profile set out in greater detail in the management report.

The share of HORNBACH HOLDING AG represents a solid long-term investment with high intrinsic value. The share capital of HORNBACH HOLDING AG amounting to € 24 million is equally divided into four million ordinary shares and four million non-voting preference shares.

More than 80 % of the preference shares are owned by independent shareholders. The British retail group Kingfisher plc, with which HORNBACH entered a strategic alliance at the end of 2001, holds around 17.4 % of the preference shares. In line with the index system of the German stock exchange, the share of HORNBACH HOLDING AG is admitted for trading in the Prime Standard (a subsection of the official market involving additional admissions requirements). The company's listing in the Prime Standard obliges it to meet a high level of transparency standards.

The majority of the four million ordinary shares not listed on the stock exchange is owned by the Hornbach families, who have pooled their share of the voting capital, amounting to 75 % minus one share, at HORNBACH Familien-Treuhand GmbH. Kingfisher plc holds a qualified minority shareholding in the voting capital amounting to 25 % plus one share.

Financial Calendar for 2007

May 24, 2007	Annual Results Press Conference 2006/2007 and Publication of Annual Report
June 28, 2007	Interim Report as of May 31, 2007
July 13, 2007	Annual General Meeting
September 27, 2007	Interim Report as of August 31, 2007 DVFA Analysts' Conference
December 20, 2007	Interim Report as of November 30, 2007

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Corporate Governance

Background

High-quality and responsible corporate governance are accorded high priority at HORNBAACH HOLDING AG. The German Corporate Governance Code incorporates the principal legal requirements in respect of the management and supervision of German publicly listed stock corporations and contains nationally and internationally recognized standards of good and responsible corporate management. HORNBAACH HOLDING AG is in compliance with the amended version of the Code published in June 2006, with two exceptions: the setting of an age limit for members of the Supervisory Board and the disclosure of the compensation of members of the Board of Management and the Supervisory Board on an individual basis.

At their meeting on December 6, 2006, the Board of Management and Supervisory Board of HORNBAACH HOLDING AG submitted their statement in respect of the recommendations of the German Corporate Governance Code pursuant to Section 161 of the German Stock Corporation Act (AktG) and made this statement available to shareholders on the company's homepage. The complete statement can be found starting on Page 18 of this report.



The Supervisory Board

The Supervisory Board of HORNBAACH HOLDING AG consists of six members. In the event of a parity of votes in the Supervisory Board, the Chairman of the Supervisory Board has the decisive vote. The Supervisory Board monitors the management of the company and accompanies the Board of Management in an advisory capacity. It appoints the members of the Board of Management, dismisses them and is responsible for the conclusion, amendment, and termination of employment contracts with members of the Board of Management. Any measures proposed by the Board of Management which

could have a fundamental impact on the net asset, financial or earnings situation of the company require the prior consent of the Supervisory Board. The Code of Procedure for the Supervisory Board contains a catalog of the transactions and measures requiring consent. The Supervisory Board may at any time resolve to extend or reduce the list of such transactions.

The members of the Supervisory Board are exclusively obliged to safeguard the interests of the company. They are not dependent on any assignments or instructions. They may not pursue any personal interests when making decisions, neither may they exploit business opportunities available to the company for their personal benefit. The members of the Supervisory Board are obliged to disclose any conflicts of interest to the Chairman of the Supervisory Board, especially any conflicts of interest arising due to their fulfilling any advisory, executive or supervisory role at customers, suppliers, lenders or other business partners of the company. Any conflicts of interest in relation to a member of the Supervisory Board which are substantial and not merely temporary shall result in a termination of the respective Supervisory Board mandate. No conflicts of interests arose during the year under report. Advisory agreements and other service or work contracts to be concluded between a member of the Supervisory Board and the company require the prior consent of the Supervisory Board. The Supervisory Board has established the following committees:

- Mediation Committee
- Personnel Committee
- Audit Committee

The members of the respective committees are listed on Page 69 of this report.

The Board of Management

The Board of Management of HORNBACH HOLDING AG consists of three members and has a Chairman. It has a self-imposed Code of Procedure. Its members are jointly responsible for the management of the company's business. The Board of Management provides timely and comprehensive information to the Supervisory Board on a regular basis. This information includes all questions of relevance to the company in respect of its corporate strategy, planning, business development, financial and earnings position, risk situation, and risk management. Furthermore, it presents the group investment, financial and earnings budgets to the Supervisory Board both for the forthcoming financial year and for the medium term (five years). The Chairman of the Board of Management provides immediate report to the Chairman of the Supervisory Board of any significant events which are of material relevance for any assessment of the situation and development of the company, as well as of its management. Transactions and measures requiring the consent of the Supervisory Board are presented to the Supervisory Board in good time. Members of the Board of Management are obliged to disclose any conflicts of interest to the Supervisory Board without delay and to inform the other members of the Board of Management of such conflicts. Members of the Board of Management may only pursue secondary occupations, in particular Supervisory Board mandates outside the Group, with the consent of the Chairman of the Supervisory Board.

The Annual General Meeting

The shareholders of HORNBACH HOLDING AG exercise their rights, including their voting rights, at the annual general meeting. They are informed at regular intervals of all significant dates by means of the financial calendar published in the annual report, in the quarterly reports, and on the homepage of the company. The annual general meeting is generally chaired by the Supervisory Board Chairman.

Accounting and Auditing

The financial statements of the HORNBACH HOLDING AG Group are compiled in accordance with International Financial Reporting Standards (IFRS). The separate financial statements of HORNBACH HOLDING AG are compiled in accordance with the German Commercial Code (HGB). In line with legal requirements, the auditor is elected by the annual general meeting. The Audit Committee prepares the Supervisory Board proposal to the annual general meeting with regard to the auditor to be elected. HORNBACH HOLDING AG has a risk management system which is continuously developed and updated to account for any changes in underlying conditions. The functionality of the risk management system is reviewed by the auditors.



Transparency

The company's shareholders, all capital market participants, financial analysts, investors, shareholder associations, and the media are provided with up-to-date information at regular intervals on the situation of the company and any material alterations in its business situation. The internet constitutes the principal means of communication for such information. All individuals active on behalf of the company and who thereby have access to insider information are informed of their obligations with regard to insider law.

The situation and results of HORNBACH HOLDING AG are reported by means of:

- Quarterly reports
- The annual report
- The annual results press conference
- Telephone conferences with international financial analysts and investors
- Events with financial analysts and investors in Germany and abroad.

The dates of relevance to the company's regular financial reporting activities have been summarized in the financial calendar published on the internet at www.hornbach-group.com. In addition to these regular reporting activities, any facts arising at HORNBAACH HOLDING AG which are not publicly known and which are likely to have a significant influence on the price of the company's share are published in the form of ad-hoc announcements.

Directors' Dealings

The members of the Board of Management and of the Supervisory Board of HORNBAACH HOLDING AG, as well as individuals closely related to such members, are required by Section 15a of the German Securities Trading Act (WpHG) and by Point 6.6 of the German Corporate Governance Code to disclose any transactions involving shares in the company or financial instruments based on such shares.

During the year under report, the company was not notified of any transactions undertaken by persons in management positions or by individuals closely related to such persons pursuant to Section 15a of the German Securities Trading Act (WpHG) (Directors' Dealings).

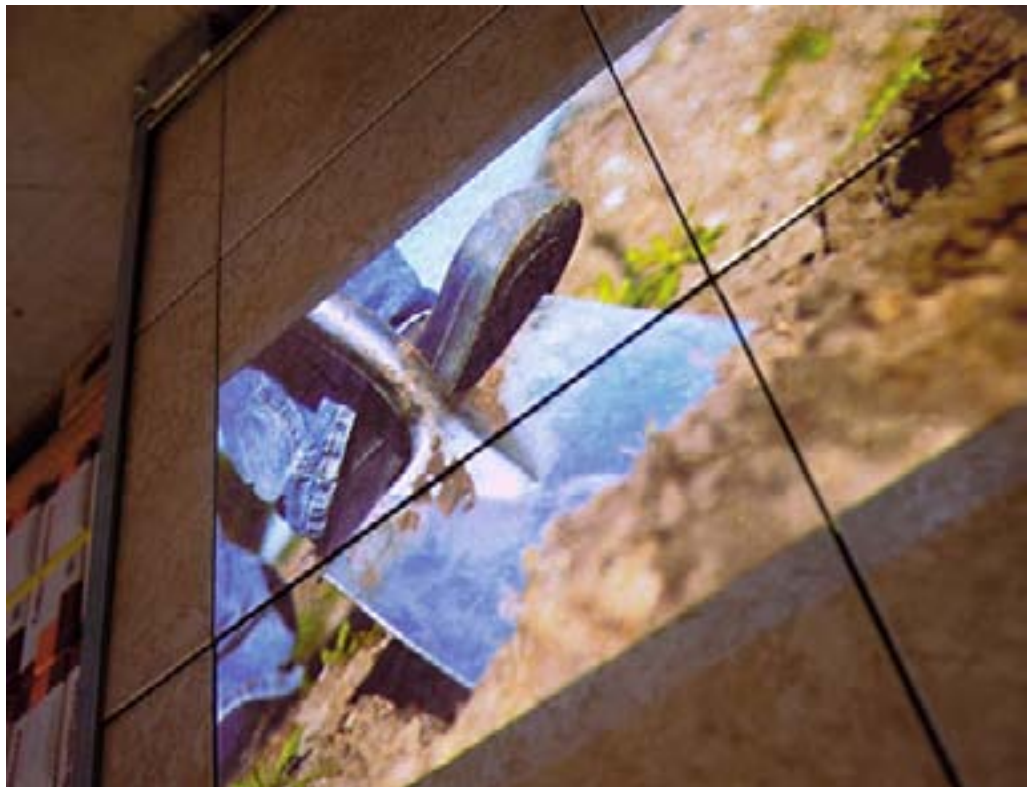
Compensation Report

Reference is made to the separate compensation report within the group management report in respect of the compensation of the Board of Management and the Supervisory Board (Page 47).

Statement of Compliance with the Corporate Governance Code pursuant to Section 161 of the German Stock Corporation Act (AktG)

The Board of Management and the Supervisory Board of HORNBAACH HOLDING Aktiengesellschaft hereby declare in accordance with Section 161 of the German Stock Corporation Act (AktG) that the recommendations of the “German Corporate Governance Code” government commission, as outlined in the version dated June 2, 2005 and published in the electronic Federal Gazette on July 20, 2005, were in principle fulfilled from the previous statement of compliance up to the new version of the German Corporate Governance Code dated July 24, 2006. Application was not made of recommendations included in Points 4.2.4, 5.4.1, and 5.4.7.

Since July 24, 2006, the recommendations of the government commission as outlined in the version dated June 12, 2006 and published in the electronic Federal Gazette on July 24, 2006 have been and are in principle fulfilled. Application has not been made and is not made of recommendations included in Points 5.4.1 and 5.4.7.



The deviations mentioned have arisen on account of the following considerations:

a) Point 4.2.4 (previous version):

In the version valid until July 24, 2006, Point 4.2.4 clause 1 recommended that the remuneration of the members of the Board of Management be reported in the notes to the consolidated financial statements, broken down into fixed salaries, performance-related components, and components of a long-term incentive nature. Point 4.2.4 clause 2 of the version valid until July 24, 2006 further recommended that such disclosures be made on an individual basis. On account of the overall level of remuneration for the Board of Management, which in our opinion is appropriate, we did not disclose individual remuneration packages. The annual general meeting of the company held on July 14, 2006 approved the non-disclosure of the remuneration of members of the Board of Management with effect from the 2006/2007 financial year.

b) Point 5.4.1:

The recommendations in Point 5.4.1 clause 2 of the Code include the setting of an age limit for Supervisory Board members. In the interests of securing experience and competence to the benefit of the company, this recommendation has not been and is not followed.

c) Point 5.4.7:

In Point 5.4.7 clause 6, the Code recommends that the remuneration of the members of the Supervisory Board be reported in the Corporate Governance report on an individual basis and broken down into its constituent components. On account of the overall level of remuneration for the Supervisory Board, which in our opinion is appropriate, we do not consider the disclosure of individual remuneration packages to be necessary. In Point 5.4.7 clause 7, the Code further recommends that any remuneration paid or benefits granted by the company to members of the Supervisory Board for any services rendered personally, especially advisory and mediation services, are to be reported in the Corporate Governance report on an individual basis. In one case expiring at the end of May 2006, HORNBAACH HOLDING AG made use of the opportunity of drawing on the expertise of one member of the Supervisory Board in specific areas. Such cooperation was undertaken on the basis of insubstantial (symbolic) remuneration. We see no need to provide individual disclosures in this respect.

Neustadt an der Weinstrasse, December 6, 2006

HORNBAACH HOLDING Aktiengesellschaft

The Supervisory Board

The Board of Management



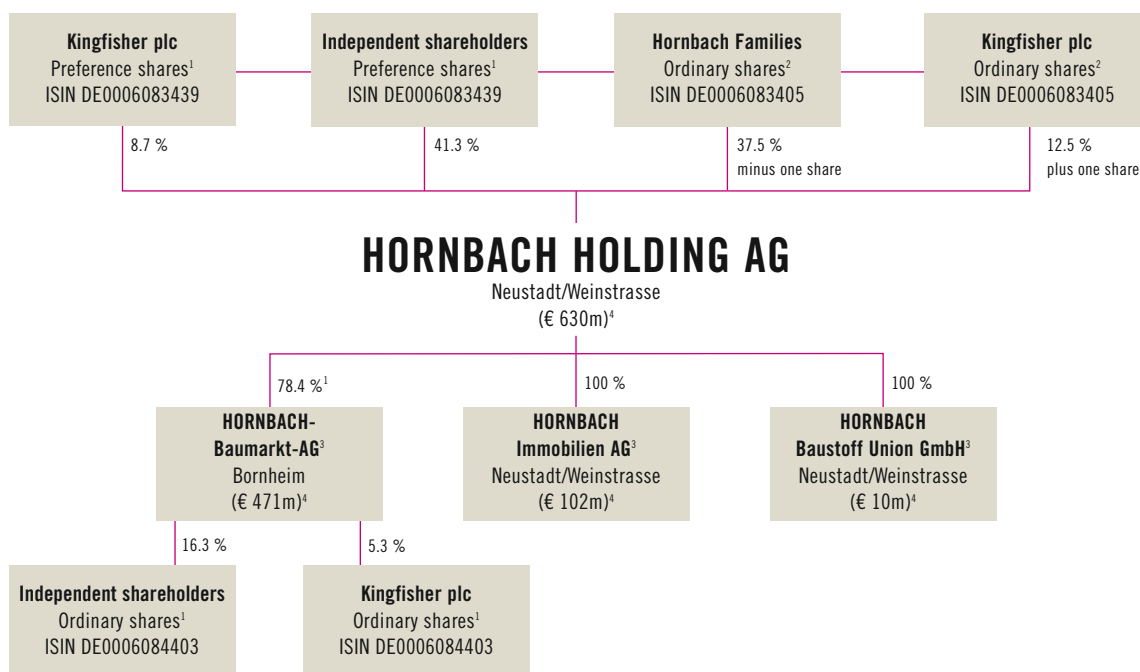


Group Management Report



Group Structure and Shareholders of HORNBACH HOLDING AG

as of February 28, 2007



- The shareholders' equity of HORNBACH HOLDING AG amounts to € 24,000,000 and is divided into 4,000,000 ordinary shares (owned by the Hornbach families and Kingfisher plc) and 4,000,000 non-voting preference shares which are listed on the German stock exchange.
- The shareholders' equity of HORNBACH-Baumarkt-AG amounts to € 46,518,360 and is divided into 15,506,120 ordinary shares which are listed on the German stock exchange. HORNBACH HOLDING AG holds an asset investment of 12,140,000 ordinary shares in HORNBACH-Baumarkt-AG.
- Plus further direct and indirect subsidiaries pursuant to the complete overview provided in the notes to the financial statements from page 85 onwards.

¹⁾ publicly listed

²⁾ not publicly listed

³⁾ plus further subsidiaries in Germany and abroad

⁴⁾ shareholder's equity of the respective reporting entity on the reporting date on February 28, 2007

Group Management Report

Macroeconomic Framework

Global economy continues to boom

The global economy maintained its substantial growth in 2006, although there were some shifts in the relative weightings of the industrial nations and a temporary slowdown in growth rates in the first half of the year as a result of the sharp rise in the oil price. While the US economy lost momentum, partly as a result of the correction in the real estate market and the resultant decline in construction activity in the summer, there was a further consolidation in the economic upturn in the euro area. Since the final quarter of the past year, the global economy has witnessed one of its most dynamic periods since the fifties. This is largely due to ongoing high growth rates in emerging economies and to the decline in energy prices since August 2006, which had a tangibly positive impact on consumers' purchasing power and relieved the strain on companies' costs. Moreover, economic developments in the USA and Europe have benefited not least from the unusually mild weather conditions in the winter of 2006/2007, which had a particularly favorable impact on construction activity. Private household demand has also been stimulated by the upturn in global employment levels and the substantial rise in share prices on the international stock markets.

EU economy on the ascent

In the light of the global upturn, the European economy grew more rapidly in 2006 than at any time since 2000. According to the EU Commission, gross domestic product (GDP) in the euro area rose by 2.7 % in real terms (previous year: 1.4 %) and even by 2.9 % in the European Union as a whole (previous year: 1.7 %). The construction industry, which benefited both from ongoing pleasing levels of demand and from mild weather conditions, made a tangible contribution to the economic upturn in this respect. General economic indicators, such as industrial production, capacity utilization rates in the manufacturing industry, investment activity, the development of price and the decline in unemployment, provide a pleasing picture for the past year. Not only that, company and consumer confidence barometers indicate that the European economy is set to maintain its growth course in the current year as well.

Robust growth rates were also reported by the countries outside Germany in which HORNBACH is represented with its DIY megastores and garden centers. According to Eurostat forecasts, the Netherlands, Austria and Switzerland achieved growth of between 2.7 % and 3.1 % in 2006. Economic growth in Luxembourg and Sweden, as well as in Slovakia and the Czech Republic, even ranged between 4.0 % and 6.7 %.

Economic and Sector Developments in Germany

Upturn in 2006 also driven by Germany

Germany increasingly found itself in the role of the economic motor of the euro area in the course of 2006. According to the Federal Statistics Office, there was a further substantial rise in gross domestic product in real terms at the end of the year. Due to seasonal and calendar-related factors, fourth-quarter GDP was 0.9 % higher than in the third quarter, thus exceeding the equivalent figure for the previous year by 3.7 % following adjustment for calendar-related factors. For 2006 as a whole, the overall economy grew by 2.7 % in real terms (previous year: 0.9 %). Following adjustment for calendar-

related factors – there were two working days fewer in 2006 than in 2005 – GDP rose by 2.9 % (previous year: 1.1 %). This represents the strongest economic upturn since the boom year in 2000.

The substantial growth in the economy was reflected in a marked increase in employment and a sharp decline in unemployment. The German rate of unemployment improved to 10.1 % in February 2007, compared with 12.2 % in the previous year. The unemployment rate fell from 10.2 % to 8.4 % in western Germany and from 19.5 % to 16.9 % in the eastern part of the country.



The German export sector, which witnessed a further major boost in the fourth quarter, once again contributed significantly to the economic upturn. At 12.5 % (previous year: 6.9 %), exports grew more strongly in real terms than imports, which rose by 11.1 % (previous year: 6.5 %). Of even greater significance, however, was the fact that the economic upturn in 2006 was largely driven by the domestic economy. In contrast to the two previous years, the domestic economy made a greater contribution to GDP growth (plus 1.5 percentage points) than the export sector (plus 1.1 percentage points). This growth was mainly driven by investment in plant and equipment, which rose by 5.6 % in real terms as a result of the pleasing climate in the commercial economy. This represents the highest level of growth since German reunification. Companies invested considerably more in equipment than in the previous year (plus 7.3 %). The construction industry witnessed an outright comeback – the 4.2 % rise in construction investment was the best figure since 1994. This development received additional impetus from the favorable weather conditions in the final quarter of 2006. The processing of orders on hand prior to the sales tax increase from 16 % to 19 % as of January 1, 2007 can also be expected to have played a role in this respect.

Public sector spending rose by 1.8 % in real terms (previous year: 0.6 %). Consumer expenditure, long the Achilles heel of the German economy, witnessed a slight recovery (plus 0.8 % in real terms, as against 0.1 % in the previous year). The trend towards ever more subdued levels of consumer confidence seems to have been halted. With growth of 2.1 % in nominal terms, consumer expenditure rose more rapidly than disposable income (plus 1.8 %). There was a corresponding decline in the savings rate for the first time in six years, albeit only marginally from 10.6 % to 10.5 %. It is also apparent, however, that increases in taxes and social security contributions have eroded employees' purchasing power. Although the gross

earnings of employees rose overall by 1.5 % in 2006, only 0.3 % of this increase filtered through to their net income following the rise in the social security and tax burden. Moreover, if the fact that consumer prices rose by an annual average of 1.7 % is also taken into account (previous year: 2.0 %), then it is apparent that employees have suffered a further reduction in their purchasing power. The increasing disparity between the income from paid employment (plus 1.4 %) and companies' and asset income (plus 7.3 %) has also had a dampening effect on consumer expenditure.

Mixed developments in the retail sector

This can be seen as representing one of the reasons why the retail sector failed to benefit from the overall economic upturn in the year of the soccer world cup, continuing as it did to fall short of the development in consumer expenditure. Based on figures released by the Federal Statistics Office, sales in the traditional retail sector (excluding automobile retail and gas stations) rose by 0.8 % in nominal terms (2005/2006: 1.5 %). Following adjustment for inflation, however, the growth in retail sales was no more than 0.3 % (2005/2006: 1.1 %). Notably divergent developments were seen within the retail sector in 2006. While food retail sales suffered a year-on-year decline of 1.7 % in real terms, non-food retail sales finished the year with growth of 1.5 %. Individual retail segments benefited from the soccer world cup, while others profited from the pending sales tax increase. More specifically, the winners included clothing, footwear and leather goods retailers, as well as retail involving furnishings, household appliances (entertainment electronics!) and construction materials.

Following ten years of declining sales, specialist construction material retailers witnessed an outright boom in 2006. According to the Federal Association of German Construction Material Retailers (BDB), the impact of purchases being brought forward, the processing of building applications submitted prior to the abolition of the owner-occupied housing subsidy, and mild weather conditions led sales to rise by 11.2 % to almost € 14.5 billion. The great demand for heat insulation materials even resulted in supply shortages lasting several months in some cases.

It was long unclear what effect the increase in sales tax would have on consumer confidence. In the final weeks of 2006, the consumer confidence reported in the results of the monthly surveys undertaken by the Company for Consumer Research (GfK) reached its provisional high. The sharp rise in expectations as to economic developments indicated that the upturn had gained in breadth and that the optimism was increasingly having a positive impact on German consumers. The marked improvement in employment figures clearly helped to boost consumers' confidence in the continued stability of economic developments. In the final weeks of 2006, the propensity to spend on the part of private households reached its peak. However, the closer the deadline approached for the increase in taxes and duties on January 1, 2007, the more subdued consumers' expectations became as to their future income. The forecast decline in consumer confidence then actually materialized at the beginning of the year. According to figures released by the Federal Statistics Office, German retail sales were 1.1 % down on the previous year in nominal terms in January 2007 and 1.6 % lower in real terms. However, researchers at the GfK assumed that the drastic downturn in consumers' propensity to spend, which according to official statistics was in any case not reflected in January sales in the non-food segment "Furnishings, Household Appliances, Building Needs", only represented a temporary factor. This assumption is backed up by rising hopes on the part of consumers that their incomes will grow once again in the wake of the optimistic economic climate. The insecurity seen among consumers can also be expected to decrease over time, given that the sales tax increase has not led to any measurable price shock. Prices showed moderate increases of 1.6 % in January and February 2007 compared with the equivalent months in the previous year. The rate of price increases is thus more or less at the same level as the annual average for 2006 (1.7 %).

DIY retail benefits only in part from the boom in construction materials

The retail segment involving products relating to construction, home improvement, and gardening performed considerably better in some cases in 2006 than did the overall retail sector in Germany. According to the Federal Association of German Home Improvement, DIY and Specialist Garden Stores (BHB), sales at DIY stores with sales areas of at least 1,000 m² per outlet increased by 1.2 % to € 17.88 billion (2005/2006: € 17.67 billion). At € 4.13 billion, the sales at DIY stores with sales areas of less than 1,000 m² were more or less at the same level as in the previous year (€ 4.12 billion). The market volume of all DIY and garden stores in Germany relevant for the measurement of market share – i.e. DIY retail in the more narrowly defined sense – showed a slight increase from € 21.79 billion in the previous year to € 22.01 billion in 2006 (plus 1.0 %). The segment of other distribution channels, which includes organized builders' merchants or wood retail, benefited far more clearly from the boom in demand for construction materials. Sales in this segment grew by 11.2 % to € 17.0 billion. The DIY market volume based on the broader definition therefore rose by 5.1 % from € 37.1 billion to € 39.0 billion.



The DIY store and garden center sector had a difficult year. Its sales performance can be summarized as follows – catastrophic start, satisfactory half-time, and a substantial final spurt. According to the DIY Panel reports compiled by the BHB sector association in cooperation with the Society for Consumer Research (GfK), like-for-like sales, i.e. excluding sales at newly opened stores, witnessed a miserable start to the year due to the unusually long, and in some parts of Germany extreme, winter period. Following four months of substantially negative figures, the sector did not achieve its first like-for-like growth until May 2006, after which sales returned to negative territory as expected during the soccer world cup in June. The long-awaited sales growth then arrived in the second half of the year. DIY retail benefited from the pleasing economic outlook, an improvement in consumer confidence, and from mild weather conditions in December 2006. The BHB sector association reported like-for-like sales growth of almost 7 % in this month alone. Sales growth of more than 20 % in the product groups of construction materials/construction chemicals, tiles and garden hardware just a few weeks before the increase in sales tax gives the BHB reason to believe that many DIY enthusiasts brought forward their larger-scale renovation or conversion projects or decided to buy their new lawn-mower at the old price. Having said this, not even the very pleasing performance in December was sufficient to prevent the sector's like-for-like sales concluding the year down 1.6 %.

According to the DIY Panel, sales exceeded the previous year's figures in most product divisions. The largest product group in terms of sales, construction materials, and construction chemicals grew by 5.7 % in absolute terms. Sanitary and heating, the second-largest generator of sales in the sector, grew by 2.8 %. Electronic goods, garden hardware, and garden furniture and decoration reported sales growth figures of between 1.9 % and 4.5 %. Considerably lower demand was seen for wood/plastics (minus 4.5 %) and wallpaper/flooring/interior decoration (minus 2.6 %).

The growth in sales areas also continued in 2006. Based on figures released by the BHB, the sales areas of all DIY and garden stores with sales areas of more than 1,000 m² increased from 15.76 million m² to 15.92 billion m² (plus 1.0 %), notably as a result of numerous store extensions. According to the BHB, average sales areas in this category rose from 5,466 m² to 5,652 m². As in the previous year, there was a slight increase in the surface productivity of German DIY and garden stores, given that sales growth was slightly higher than the increase in sales areas.

Sales Performance

The HORNBACH HOLDING AG Group comprised the HORNBACH-Baumarkt-AG, HORNBACH Baustoff Union GmbH (HBU) and HORNBACH Immobilien AG subgroups at the reporting date on February 28, 2007. The consolidated sales (excluding sales tax) of the HORNBACH Group rose by 7.5 % from € 2,367 million to € 2,544 million in the 2006/2007 financial year (March 1, 2006 to February 28, 2007).

Sales growth of 7.1 % at DIY megastores with garden centers

As in the previous year, the HORNBACH-Baumarkt-AG subgroup generated around 94 % of the consolidated sales. The net sales of the largest operating subgroup in the HORNBACH Group rose by 7.1 % from € 2,234 million to € 2,392 million.

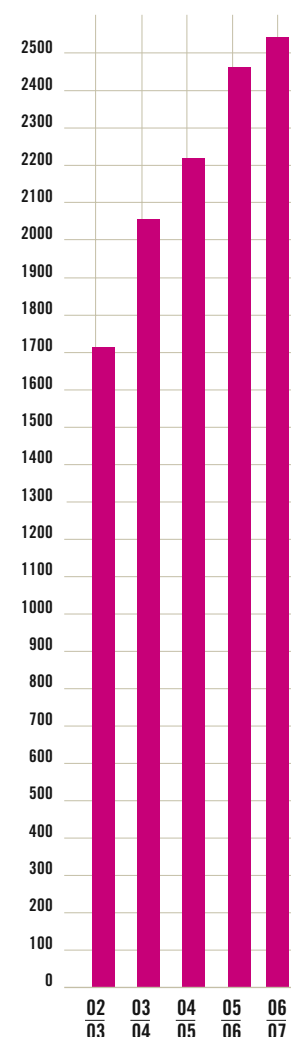
Around 64 % of sales (2005/2006: 65 %) were generated by the DIY megastores with garden centers in Germany. The net sales of these stores rose by 5.8 % to € 1,530 million (2005/2006: € 1,446 million). In the past financial year we therefore continued to grow more rapidly than the DIY and garden center sector in Germany (plus 1.0 %). The international stores reported even more dynamic growth, increasing their net sales by 9.4 % from € 788 million to € 862 million. The share of consolidated sales generated by the international stores showed a slight increase from 35 % in the previous year to 36 %.

Our concept, which is based on large-scale construction and renovation projects, enabled us to benefit more strongly from the marked economic recovery, and in particular from the great demand for construction materials, than did our competitors in the DIY sector. Products involved in shell construction and larger-scale conversion and extension projects, such as roof extensions or bathroom renovations, were in particularly great demand, as was heating and air conditioning equipment. Customers granted a warm reception to project solutions relating to the replacement of central-heating boilers and thermal insulation, as well as to the extensive advisory services provided on the subject of energy saving. Overall, the sales performance showed increasingly dynamic developments in the second half of the financial year. This is particularly apparent in the development of the Group's like-for-like sales.

4.0 % growth in like-for-like sales

Thanks to a very pleasing jump in sales in Germany in the second half of the year, like-for-like sales rose by 4.0 % across the Group (2005/2006: plus 0.5 %). The performance of like-for-like sales was initially affected by an unusually long winter period, which had a particularly marked affect on our gardening business in the months of March and April 2006. The month of May then witnessed the

Sales Performance of the HORNBACH Group (net € million)



expected boost in sales, enabling HORNBAACH to regain valuable ground. The business performance gained further momentum in the course of the second quarter. The downturn in sales during the 2006 soccer world cup (June) turned out lower than expected. Up to the end of the financial year, like-for-like sales were then considerably higher than the equivalent figures for the previous year in every subsequent month. This is not only due to the ongoing high levels of growth achieved by our international DIY megastores with garden centers. The German stores raced to catch up, thus also contributing to the very pleasing level of overall sales growth.

Germany witnessed a disappointing start to the financial year, with a downturn of 1.3 % in the first quarter (March to May 2006). This was principally due to unfavorable weather conditions, a factor from which the overall sector suffered in March and April 2006, as well as to the ongoing tough price competition among German competitors. In this difficult climate, HORNBAACH nevertheless succeeded in outperforming the German DIY sector in terms of its like-for-like sales in every month of the year under report. The company's year-on-year sales performance was an average of 2.7 percentage points higher than the sector average reported by the BHB sector association. The closer the end of the year approached, and with it the increase in sales tax, the larger the company's head start over the competition became. With an increase of 5.2 % in the third quarter and even more substantial sales growth of 6.5 % in the fourth quarter (December to February), we achieved some of our best results in the past ten years. We concluded the 2006/2007 financial year with overall growth of 2.3 % in Germany (2005/2006: minus 1.1 %).



This proves two things. Firstly, thanks to its project orientation and its specialist and service competence in construction-related product ranges (e.g. construction materials, sanitary installation), HORNBAACH is able to benefit disproportionately from the increased demand for construction materials. As a result, HORNBAACH clearly profited more significantly from the impact of purchases being brought forward for tax reasons than did most of its competitors. Secondly, our decision to adopt a clear and reliable position in terms of our pricing policies half a year before the sales tax increase already turned out to be the right one. This involved not adjusting prices in the run-up to the tax hike, but simply

including the unadulterated increased tax rate of 19 percent in our price calculations from January 1, 2007 onwards. This maximum degree of transparency, reliability, and honesty in our pricing policies was rewarded by customers and also resulted in a pleasing development in like-for-like sales in January and February 2007 as well, thus enabling us to extend our lead over the sector.

Further substantial growth momentum was provided by the international business, where we once again significantly exceeded the high level of sales reported for the previous year. The like-for-like growth of 11.7 % reported in the final quarter represents the second-best quarterly figure since the beginning of our expansion into other European countries. At the same time, this also underlines the fact that the growth of the Group in the second half of the year was chiefly due to the strength of HORNBAACH's concept, and not so much to the one-off impact of the tax increase, which cannot have influenced customer behavior outside Germany.

Rise in market share

The sales growth enabled us to further extend our market position as one of the leading DIY store operators in Europe in 2006/2007 in spite of no new stores being opened. In our core German market, we considerably expanded our market share compared with one year earlier. As a percentage of the total sales of all German DIY stores and garden centers (€ 22.01 billion in 2006 according to the BHB), our market share rose from 7.7 % in 2005 to 8.1 % in 2006.

The expansion into other European countries has from year to year lent further weight to the position of our HORNBAACH DIY megastores with garden centers operating in the respective country markets. In all countries apart from Sweden, where the store network still has to achieve a critical mass, we are at least among the four leading companies operating DIY megastores with garden centers.

120 HORNBAACH locations in eight countries

As a result of delayed building permits, no new stores were opened at the HORNBAACH-Baumarkt-AG Group during the 2006/2007 financial year. Four locations were closed in the course of the year. These closures related on the one hand to the former Lafiora garden centers in Ludwigshafen and Germersheim (May 2006), which could no longer be operated profitably. On the other hand, the store in Darmstadt was closed in August 2006 and a standalone garden center in the Dutch town of Nieuwerkerk was closed in January 2007. New HORNBAACH megastores of the latest generation, including drive-in construction materials facilities, are expected to be built at both of these locations in the current and/or coming financial year.

Including the four closures, we were operating a total of 120 retail outlets across the Group as of February 28, 2007 (February 28, 2006: 124). The sales areas of our 89 stores in Germany (2005/2006: 92) amounted to around 920,000 m². The average store size in Germany amounts to more than 10,300 m² (2005/2006: 10,114 m²). Outside Germany, we operate a total of 31 DIY megastores with garden centers (2005/2006: 32) with total sales areas of around 388,000 m² and an average sales area of 12,505 m² (2005: 12,157 m²). The stores are located in Austria (11), the Netherlands (7), Luxembourg (1), the Czech Republic (5), Switzerland (3), Sweden (2), and Slovakia (2). With total sales areas of around 1,308,000 m² at the Group (2005/2006: 1,319,000 m²), the average sales area per store now amounts to almost 11,000 m² (2005/2006: around 10,600 m²). This thus underlines our unique position among European DIY store operators in the megastore segment involving sales areas of more than 10,000 m².

Sales growth of 14 % at HORNBAACH Baustoff Union

The (net) sales of the HORNBAACH Baustoff Union GmbH (HBU) subgroup increased substantially from € 134.6 million to € 153.5 million in the 2006/2007 financial year. With sales growth of 14.0 %, HBU

not only reported a more marked upturn in business than the DIY retail activities of its affiliate group HORNBACH-Baumarkt-AG (plus 7.1 %), but also outperformed the builders' merchant sector in Germany by a clear margin (plus 11.2 %). Thanks to its concept, which is tailored towards the regional requirements of the professional builders' merchant trade, HBU was able to benefit disproportionately from the substantial revival in the construction industry in Germany in 2006. As in the previous year, HBU was operating 18 outlets at the reporting date on February 28, 2007.

HORNBACH Immobilien AG increases rental income by 3.1 %

The HORNBACH Immobilien AG subgroup develops first-class retail real estate for the operating companies in the HORNBACH HOLDING AG Group. The overwhelming share of property is let at customary market conditions to companies within the Group. Rental income rose by 3.1 % in the 2006/2007 financial year to reach € 47.2 million (2005/2006: € 45.8 million).

Earnings Performance

As expected, the HORNBACH HOLDING AG Group achieved disproportionate earnings growth compared with the development of sales during the year under report, with earnings rising to record levels. Operating earnings (EBIT) grew by 29.6 % to € 119.1 million (2005/2006: € 91.8 million). The EBIT margin improved from 3.9 % to 4.7 %.

The main reasons for the marked year-on-year improvement in the company's earnings performance were the substantial like-for-like sales growth, improved cost ratios at the stores and in the administration, as well as a lower level of pre-opening expenses and an improvement in net financial expenses.

Key Earnings Figures for the HORNBACH HOLDING AG Group

Key Figure € million, unless otherwise stated	2.28.2007	2.28.2006	Change
Net sales	2,544	2,367	7.5 %
of which in other European countries	862	788	9.4 %
Like-for-like sales growth	4.0 %	0.5 %	
EBITDA	196.9	180.1	9.3 %
EBIT	119.1	91.8	29.6 %
Earnings before taxes	83.1	52.5	58.4 %
Consolidated net income	75.9	32.0	136.8 %
EBITDA margin	7.7 %	7.6 %	
EBIT margin	4.7 %	3.9 %	
Gross margin	35.3 %	35.2 %	
Store expenses as % of sales	27.4 %	28.1 %	
Pre-opening expenses as % of sales	0.2 %	0.5 %	
Administration expenses as % of sales	4.0 %	4.3 %	
Tax rate	8.7 %	39.0 %	

The gross profit at the HORNBACH HOLDING AG Group increased slightly as a percentage of net sales (gross margin) from 35.2 % to 35.3 %. In this respect, the improved margin at the Baumarkt subgroup

more than compensated for the decline in the margin at the HORNBAACH Baustoff Union GmbH subgroup, which was primarily attributable to changes in the product mix.

Pre-opening, selling and store, general and administration expenses

As a result of the delays in the company's expansion, pre-opening expenses dropped from € 11.6 million to € 5.1 million in the past year. As a percentage of net sales, the pre-opening expense ratio therefore fell from 0.5 % to 0.2 %. This item includes those expenses incurred prior to the opening of new outlets. These mainly involve personnel expenses.

Selling and store expenses declined as a percentage of sales at the Group in the 2006/2007 financial year. These expenses amounted to € 696.8 million (2005/2006: € 665.0 million) and were equivalent to 27.4 % of net sales (2005/2006: 28.1 %). The relative decline in selling and store expenses is primarily due to enhancements on like-for-like surfaces, as well as to the pause in the company's expansion. This led store personnel and operating expenses to rise less rapidly than sales. Advertising expenses also grew more slowly than sales. These factors were offset by the marginally disproportionate increase in rental charges as a side effect of the sale and lease back strategy, whose impact on the selling and store expenses ratio was nevertheless compensated for by a lower level of depreciation and amortization.

At € 101.7 million, the Group's general and administration expenses were at the same level as in the previous year (2005/2006: € 101.5 million). The administration expenses ratio therefore decreased (as a percentage of net sales) from 4.3 % to 4.0 %. It should be noted in this respect that administration expenses were negatively affected in the 2005/2006 financial year by the conversion of the former merchandise system to SAP.

The personnel expenses included under selling and store, general and administration and pre-opening expenses (including miscellaneous personnel expenses) rose by 4.6 % from € 397.8 million to € 416.2 million, thus declining as a proportion of sales.

At € 77.9 million, the depreciation of non-current assets was 11.8 % lower than in the previous year (€ 88.2 million). This figure includes extraordinary depreciation of € 7.0 million (previous year: € 15.0 million) undertaken on real estate not used for operating purposes and on one DIY megastore with a garden center under construction as a result of a decline in their fair values or recoverable amounts. This item has been reported under other income and expenses. The previous year's figure also included goodwill amortization of € 1.2 million undertaken at the HORNBAACH Baustoff Union GmbH subgroup.

Other income and expenses

The other income and expenses reported in the income statement principally relate to income from advertising allowances, income from the disposal of assets, income from insurance payments in connection with flood damage at the Swiss store in Littau (previous year), income from the release of provisions, income from exchange rate differences, and miscellaneous income. This is mainly offset by expenses for the statement of provisions for disadvantageous contracts, expenses relating to the damages caused by the flooding of the Littau store (previous year), extraordinary depreciation and amortization, and expenses relating to exchange rate differences.

Other income and expenses fell by 33.6 % to € 24.0 million in 2006/2007 (2005/2006: € 36.2 million), mainly as a result of lower disposal profits on the sale of two retail properties (2005/2006: eight). The existing stores in Potsdam and Essen were sold to real estate companies during the year under report

and rented back on a long-term basis. The sale and lease back transactions generated disposal profits amounting to € 11.4 million (2005/2006: € 29.1 million).

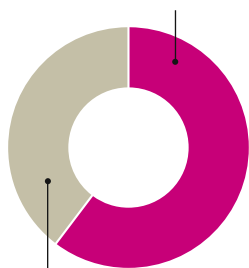
Earnings contributions by subsidiary

The HORNBAACH-Baumarkt-AG subgroup achieved substantial year-on-year earnings growth. At € 96.1 million, its operating earnings (EBIT) were 36.9 % higher than in the previous year (€ 70.2 million).

We significantly improved the earnings situation at the HORNBAACH Baustoff Union GmbH subgroup in the past financial year, reaching our target of achieving profitability on an operational level (EBIT). This is chiefly due to the marked revival in sales at HBU outlets, which reported especially large increases in the demand shown by commercial customers for roofing and civil engineering products. Selling, store, general and administration expenses were lower than in the previous year. Operating earnings (EBIT) rose from minus € 5.2 million to plus € 0.7 million. In the previous year, the subsidiary's earnings had been negatively affected by extraordinary amortization of goodwill and depreciation of land totaling € 2.5 million.

EBITDA 2006/2007

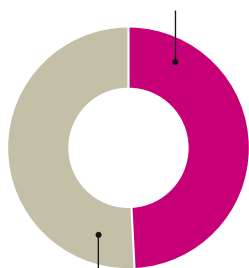
59 % (2005/2006: 60 %)



41 % (2005/2006: 40 %)

EBIT 2006/2007

49 % (2005/2006: 46 %)



51 % (2005/2006: 53 %)

2005/2006: 1 % from consolidation

■ Germany ■ International



The HORNBAACH Immobilien AG subgroup reported operating earnings (EBIT) of € 27.9 million for the 2006/2007 financial year, compared with € 33.3 million in the previous year. The (net) disposal profits generated on the sale of real estate dropped sharply from € 12.6 million in the previous year to € 0.5 million. At the same time, the subgroup's earnings were positively impacted by the reduction in extraordinary depreciation on real estate in most cases not used for operating purposes from € 7.1 million to € 1.3 million.

Earnings contributions by region

The earnings contributions stated in the segment report as being generated in Germany have increased, thanks to the considerable year-on-year improvement in like-for-like sales at the DIY megastores with garden centers and the significant improvement in the earnings situation at the HORNBAACH Baustoff Union GmbH subgroup. At the same time, the international activities once again made a major contribution to the earnings performance of the overall Group.

The EBITDA in **Germany** rose from € 107.4 million to € 117.1 million. This is equivalent to a 59 % share of the EBITDA of the Group (2005/2006: 60 %). The EBIT contribution from Germany improved from € 42.6 million to € 58.6 million. The domestic share of operating earnings thus rose from 46 % to 49 %.

The activities in **other European countries** contributed € 79.9 million (2005/2006: € 71.8 million) and thus around 41 % (2005/2006: 40 %) of the EBITDA of the HORNBAACH Group. The operating earnings (EBIT) generated in other countries increased from € 48.4 million to € 60.6 million, leading the international share of EBIT to decline from 53 % to 51 %.

If these figures are compared with the respective share of sales (2006/2007: 34 %), the significance of the HORNBAACH stores in other European countries for the Group's earnings performance becomes apparent. At the same time, this also reflects the success of the Group's international expansion strategy. HORNBAACH has succeeded in rolling out its large-scale retail format as an "export hit" in a wide variety of country markets and has gradually acquired market share.

Although the competitive climate is similarly challenging to that in Germany, our HORNBAACH DIY megastores with garden centers in **Austria** achieved like-for-like sales growth and improved their EBIT margin in the 2006/2007 financial year. There were no changes in the location network during the 2006/2007 financial year. The conversion of two stores to prototypes with combined construction materials drive-in facilities (Type 6) led the sales areas of the eleven Austrian HORNBAACH stores to rise by 8,000 m² to 139,000 m².

The HORNBAACH DIY megastores with garden centers in the **Netherlands** maintained their success story in the 2006/2007 financial year, increasing their income mainly as a result of high rates of like-for-like sales growth. No new stores were opened during the 2006/2007 financial year. Our store in Nieuwerkerk was closed at the end of January 2007 to make space for the construction of a new HORNBAACH DIY megastore with a garden center of the latest generation, which is expected to take place in 2008/2009. At the reporting date, the HORNBAACH store network in the Netherlands thus consisted of seven (2005/2006: eight) stores with sales areas of around 75,000 m².

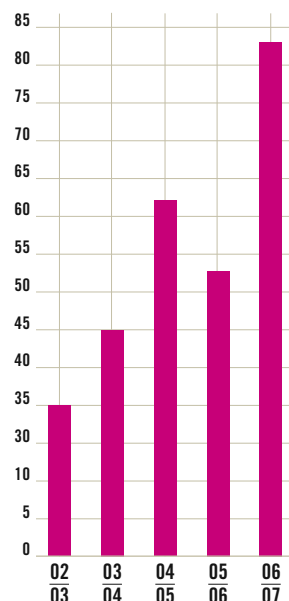
One reliable player in our store network is the DIY megastore with a garden center in Bertrange in the Duchy of **Luxembourg**. This store, whose weighted sales area of more than 12,000 m² makes it the largest DIY store in the country, once again reported increased surface productivity and profitability at a high level in the past year.

Some of the most dynamic developments in sales and earnings were reported by the HORNBAACH stores in the **Czech Republic** (5) and **Slovakia** (2). The above-average performance of these economies compared with the overall EU provided a superb climate for meeting the ongoing high level of demand for construction materials at our megastores. We have significantly increased customer totals and gained additional market share. We continue to operate seven locations with sales areas of 94,000 m² in these two countries, which are managed in operational terms as a single region.

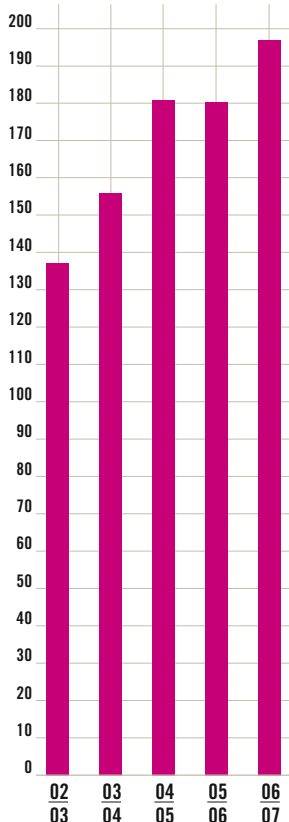
The unique position of the unmistakable HORNBAACH concept is also reflected in the pleasing sales and earnings performance reported in **Switzerland**, where we achieved a further substantial increase in our acceptance levels among home improvement customers. With three locations and sales areas of 35,100 m², HORNBAACH has successfully established itself here as the leading player in the DIY megastore and garden center segment.

Sweden is the only country on HORNBAACH's expansion map where we have not yet reached breakeven on an operational level. Thanks to double-digit like-for-like sales growth in the past year, the negative operating result has declined by more than 60 %. The trend at the two locations (Gothenburg and Malmö) is promising. Given the growth opportunities in the Scandinavian market, we are pressing ahead with the expansion of the store network, which currently consists of sales areas of around 29,000 m².

Earnings before taxes
(€ million)



Earnings before interest, taxes, depreciation and amortization (EBITDA)
(€ million)



Preparations continued at full speed during the year under report for our market entry in **Rumania**, which is scheduled to take place in Bucharest in mid-2007. These efforts focused on developing procurement and retail structures, as well as on securing attractive locations for our future expansion in this upcoming EU accession country, which with 22 million inhabitants is one of the most populous nations in Eastern Europe.

Earnings of the HORNBACH HOLDING AG Group

All key earnings figures showed stronger growth than sales in the past financial year. The earnings before interest, taxes, depreciation and amortization (EBITDA) of the HORNBACH HOLDING AG Group rose by 9.3% to € 196.9 million (2005/2006: € 180.1 million). The EBITDA margin thus improved (as a percentage of net sales) from 7.6 % to 7.7 % in the 2006/2007 financial year. Operating earnings (EBIT) increased by 29.6 % to € 119.1 million (2005/2006: € 91.8 million). The EBIT margin thus rose substantially from 3.9 % to 4.7 %. Mainly as a result of a marked increase in interest income, net financial expenses improved from minus € 39.3 million to minus € 35.9 million. Consolidated earnings before taxes jumped from € 52.5 million to € 83.1 million. The return on sales before taxes rose from 2.2 % to 3.3 %.

The consolidated net income of the HORNBACH HOLDING AG Group is reported at € 75.9 million, compared with € 32.0 million in the previous year (plus 136.8 %). The considerably sharper increase in net income compared with consolidated earnings is due to the markedly lower tax charge compared with the previous year. The tax rate fell from 39.0 % to 8.7 %. This considerable reduction in the tax burden is chiefly due to the fact that the corporate income tax credit of € 19.2 million previously dependent on dividend distributions was recognized during the year under report as a result of legislative amendments as of December 31, 2006. Earnings per share calculated in accordance with IFRS rose from € 3.34 to € 7.86 per ordinary share and from € 3.40 to € 7.92 per preference share.

Proposed dividend

The Board of Management and Supervisory Board of HORNBACH HOLDING AG will, as in the previous year, be proposing the payment of a dividend of € 1.14 per preference share and of € 0.87 per ordinary share for approval by the annual general meeting on July 13, 2007. We are maintaining the longstanding continuity of our dividend policy partly in order to make a major contribution towards financing our further growth and partly to enable us to invest in sustainable improvements in our credit rating by reducing our debts.

Financial Situation

Principles and objectives of the Group's financial management

Financing measures are undertaken by the central Group Treasury department at HORNBACH-Baumarkt-AG. Such measures also include granting assistance in the form of guarantees and letters of comfort to subsidiaries within the HORNBACH-Baumarkt-AG subgroup. Formal undertakings towards companies outside the Baumarkt AG Group are provided either by HORNBACH HOLDING AG or by HORNBACH Immobilien AG. The central organization of financial management activities enables the HORNBACH Group to maintain a uniform presence on the financial market and to provide centralized liquidity management for the overall Group.

The information required for efficient liquidity management is provided by rolling group financial planning encompassing all relevant companies, which is updated on a monthly basis and has a

budgeting horizon of 12 months. This tool also provides short-term financial forecasting which is updated on a daily basis.

On the basis of the information available, the financing requirements of individual units within the Group are initially settled using surplus liquidity from other group companies by means of a cash pooling system. Such liquidity bears interest at market rates on the basis of internal group loan agreements.

External financing requirements are covered by taking up loans from banks and on the capital market. Furthermore, DIY store properties are sold to investors upon completion, with their subsequent utilization being secured by rental agreements (sale and lease back). Efforts are made in this respect to meet the criteria set out in IAS 17 concerning classification as "Operating Leases".

Financial debt

At the reporting date on February 28, 2007, the net financial debt of the Group amounted to € 520.2 million (2005/2006: € 665.9 million) and was structured as follows:

Type of financing € million	Liabilities broken down into remaining terms						2.28.2007 Total	2.28.2006 Total
	< 1 year	1-2 years	2-3 years	3-4 years	4-5 years	> 5 years		
Short-term bank debt ¹⁾	62.4						62.4	46.4
Mortgage loans	44.4	51.0	42.7	37.4	41.1	160.6	377.3	511.9
Other loans ²⁾	15.9	1.5	0.6	0.0	80.0	0.0	98.1	19.8
Bonds ³⁾	0.1					241.7	241.8	240.8
Bills of exchange	0.6						0.6	0.6
Obligations relating to derivatives	2.3						2.3	4.8
Financial leasing	0.1	0.2	0.2	0.2	0.2	1.5	2.3	3.0
Total financial debt	125.9	52.7	43.5	37.6	121.3	403.7	784.8	827.3
Cash and cash equivalents							264.6	161.4
Net financial debt							520.2	665.9

(Differences due to rounding up or down to nearest € million)

¹⁾ financing facilities with a nominal term of under one year (overdraft and short-term interim financing facilities) and interest provisions

²⁾ loans not secured by mortgages with a nominal term of longer than one year

³⁾ the costs of € 10.7 million relating to the corporate bond of € 250 million have been proportionately spread over a term of 10 years

Permanent improvement to capital resources

The inflow of funds from the bond of € 250 million issued by HORNBAACH-Baumarkt-AG in November 2004 with a term of ten years and an interest coupon of 6.125 % was used to repay the short-term financing facilities of the HORNBAACH-Baumarkt-AG subgroup in full and to provide additional liquidity for the further growth of the company.

The short-term financial debt (up to 1 year) amounting to € 125.9 million consists of short-term financing facilities at the HORNBAACH Immobilien AG and HORNBAACH Baustoff Union GmbH subgroups (€ 51.9 million), interest liabilities (€ 10.5 million), liabilities relating to bills of exchange (€ 0.6 million), liabilities in connection with derivative financial instruments (€ 2.3 million), and the short-term portion of long-term financing facilities (€ 60.6 million).

At the end of the 2006/2007 financial year, the non-current assets amounting to € 1,034.8 million (2005/2006: € 991.4 million) were countered by non-current liabilities amounting to € 766.3 million (2005/2006: € 741.2 million).

In the second quarter of the 2006/2007 financial year, HORNBAACH-Baumarkt-AG took up an unsecured borrowers' note loan amounting to € 80 million, mainly for the purpose of redeeming various mortgage loans payable upon final maturity. The borrowers' note loan charges variable interest based on the 6-month EURIBOR and is to be repaid at the end of the term of five years. A forward swap with congruent terms was already concluded in the 2005/2006 financial year in order to secure the interest level. The swap enables the interest payable every half year to be secured for the entire term at a level of 3.128 % plus a bank margin.

The financing of the Group has been further positively affected by structural changes in the committed credit lines. Various bilateral credit lines at HORNBAACH-Baumarkt-AG have been pooled into a syndicated credit line of € 200.0 million, which has a term of 5 years and can be extended on two occasions, in each case by a further year. The covenants to be complied with, such as EBITDA to interest expenses, are basically equivalent to the obligations governing the bond issued in 2004.

At the reporting date on February 28, 2007, the overall HORNBAACH HOLDING AG Group had free credit lines, including the syndicated credit line referred to above, of € 454.8 million at customary market conditions (2005/2006: € 324.4 million). In order to provide the maximum possible degree of flexibility, all major group companies have credit lines denominated in their local currencies, in most cases from local banks.

Cash and cash equivalents amounted to € 264.6 million at the reporting date (2005/2006: € 161.4 million).

The interest cover, dynamic debt/equity ratio, equity ratio, and company liquidity (cash and cash equivalents, plus unutilized committed credit lines) are monitored on a monthly basis within the framework of the company's internal risk management. Further key figures are calculated on a quarterly basis. Countermeasures are initiated at an early stage in the event of the values falling short of specific target levels.

Key Financial Figures of the HORNBAACH HOLDING AG Group

Key Figure	Definition	2.28.2007	2.28.2006
Net financial debt	Short-term financial debt + long-term financial debt - cash and cash equivalents	125.9 + 658.9 - 264.6 = € 520.2 million	187.6 + 639.7 - 161.4 = € 665.9 million
Interest cover	Adjusted (*) EBITDA / gross financial expenses	€ 201.2 million / € 46.44 million = 4.33	€ 155.7 million / € 44.9 million = 3.47
Dynamic debt / equity ratio	Net financial debt / adjusted (*) EBITDA	€ 520.2 million / € 201.2 million = 2.59	€ 665.9 million / € 155.7 million = 4.28

* EBITDA excluding changes in non-current provisions and profits/losses incurred on the sale of assets as reported in the cash flow statement

Land charges amounting to € 493.4 million had been provided as security for existing mortgage loans as of the reporting date (2005/2006: € 653.2 million).

Since the issue of the bond, the external financing facilities of the HORNBACH-Baumarkt-AG Group have exclusively taken the form of unsecured loans and the sale of real estate (sale and lease back). The financing of the HORNBACH Immobilien AG subgroup has also taken the form of secured mortgage loans.

In accordance with the company's internal risk principles, derivative financial instruments are held solely for hedging purposes. The nominal values and valuations of existing derivative financial instruments have been depicted in the notes to the financial statements (Notes on the Consolidated Balance Sheet (35) Financial Instruments).

Investments totaling € 123.2 million

The HORNBACH HOLDING AG Group invested a total of € 123.2 million during the 2006/2007 financial year (2005/2006: € 202.3 million), primarily in land, buildings, and plant and office equipment for existing and new DIY megastores with garden centers. The funds of € 123.2 million for the cash-effective investments (2005/2006: € 208.3 million) were acquired in full from the cash flow from operating activities (€ 215.2 million).

The substantial decline in investments is principally due to the fact that no new DIY megastores with garden centers were opened in the past financial year as a result of delays in the granting of building permits (2005/2006: eight new DIY megastores with garden centers and one logistics center).

Of the investment total, around 65 % related to new real estate, including prepayments made and assets under construction. Around 32 % of total investments were channeled into replacing and extending plant and office equipment, as well as into intangible assets (mainly IT software), with the remaining 3 % being invested in financial assets and shareholdings.

The most significant investment projects related to the DIY megastores with garden centers in Munich-Freiham, Alblasserdam (Netherlands), Darmstadt, Bucharest (Rumania), and Olomouc (Czech Republic), which were under construction in the 2006/2007 financial year, as well as to the extension of Berlin-Bohnsdorf and the acquisition of land for the further expansion of the company.

Two stores were sold to real estate companies during the period under report and rented back on a long-term basis (sale and lease back). Furthermore, the funds from the sale (and lease back) of the store in Berlin-Vogelsdorf agreed in the previous year and from the sale of a specialist retail center were received during the year under report. As in the past, the sale and lease back transactions served to release funds to finance the company's further growth. The utilization rights have been secured on a long-term basis. Rental extension and purchase options have also been agreed in most cases.

Cash flow statement

Cash flow statement (abridged) € million	2006/2007	2005/2006
Inflow of funds from operating activities	215.2	37.8
of which funds from operations ¹⁾	139.4	98.6
of which change in working capital ²⁾	75.8	-60.8
Outflow of funds for investment activities	-68.6	-14.9
Outflow of funds for financing activities	-43.6	-23.6
Cash-effective change in cash and cash equivalents	103.0	-0.7

¹⁾ Consolidated earnings after taxes, plus depreciation and amortization of non-current assets, plus changes in provisions, minus profits on disposals of non-current assets, plus/minus other non-cash income/expenses

²⁾ Difference between "Changes in inventories, accounts receivables and other assets" and "Changes in accounts payable and other liabilities"

As a result of the positive performance of the operating business, the inflow of funds from operating activities rose from € 37.8 million in the previous year to € 215.2 million in the 2006/2007 financial year. In addition to the year-on-year increase in annual net income by € 43.8 million, this development is chiefly due to the considerable reduction in the financing of net working capital (changes in inventories, accounts receivables and other assets plus changes in accounts payable). Whereas funds amounting to around € 69 million were required for the increase in inventories in the previous year, the reduction of inventories in the 2006/2007 financial year enabled liquid funds of around € 50 million to be released.

The outflow of funds for investment activities rose from € 14.9 million to € 68.6 million. In this respect, investments, which dropped by € 85.1 million to € 123.2 million, were countered by a lower level of proceeds from the disposal of non-current assets, which fell to € 54.6 million (2005/2006: € 193.3 million).

Mainly as a result of the repayment of existing financial loans, the outflow of funds for financing activities amounted to € 43.6 million in the 2006/2007 financial year, compared with an outflow of funds for financing activities of € 23.6 million in the previous year. Financial debt was reduced from € 827.3 million in the previous year to € 784.8 million.

The rise in cash and cash equivalents and simultaneous reduction in financial debt is due to the improvement in the operating business and the lower level of investment.

Rating

Since 2004, the creditworthiness of the HORNBACH-Baumarkt-AG Group has been assessed by the leading international rating agencies Moody's Investors Service and Standard & Poor's as follows:

Moody's: Ba2

Standard & Poor's: BB

Both ratings include stable outlooks and were confirmed without any changes in December 2006 (Standard & Poor's) and November 2006 (Moody's).

Asset Situation

Equity ratio rises to 34.2 %

Balance sheet of the HORNBAACH HOLDING AG Group (Abridged Version)

€ million	2.28.2007	2.28.2006	Change
Non-current assets	1,034.8	991.4	4.4 %
Current assets	806.9	802.3	0.6 %
Assets	1,841.7	1,793.7	2.7 %
Shareholders' equity	629.7	558.6	12.7 %
Non-current liabilities	766.3	741.2	3.4 %
Current liabilities	445.7	493.9	-9.7 %
Equity and liabilities	1,841.7	1,793.7	2.7 %

The total assets of the Group rose by € 48.0 million, or by 2.7 %, compared with the previous year to reach € 1,841.7 million. The rise in total assets reflects the further expansion of the HORNBAACH HOLDING AG Group, which is mainly apparent in the increase in non-current assets.

The equity of the Group as stated in the balance sheet at the end of the financial year amounted to € 629.7 million (2005/2006: € 558.6 million). At 34.2 %, the equity ratio has thus increased on the previous year's figure (31.1 %).

Non-current and current assets

Non-current assets amounted to € 1,034.8 million at the reporting date (2005/2006: € 991.4 million) and thus accounted for around 56 % of total assets (2005/2006: 55 %). Property, plant and equipment and investment property increased by € 23.5 million (2.5 %) from € 930.9 million to € 954.4 million. In this respect, the additions to assets of € 114.2 million were countered by depreciation amounting to € 72.5 million. The disposals of assets amounting to € 15.1 million primarily relate to properties disposed of within the framework of sale and lease back transactions during the financial year under report. Moreover, the application of IFRS 5 required properties of € 3.6 million held for sale to be reclassified as current assets. In the previous year, these properties had been reported under property, plant and equipment.

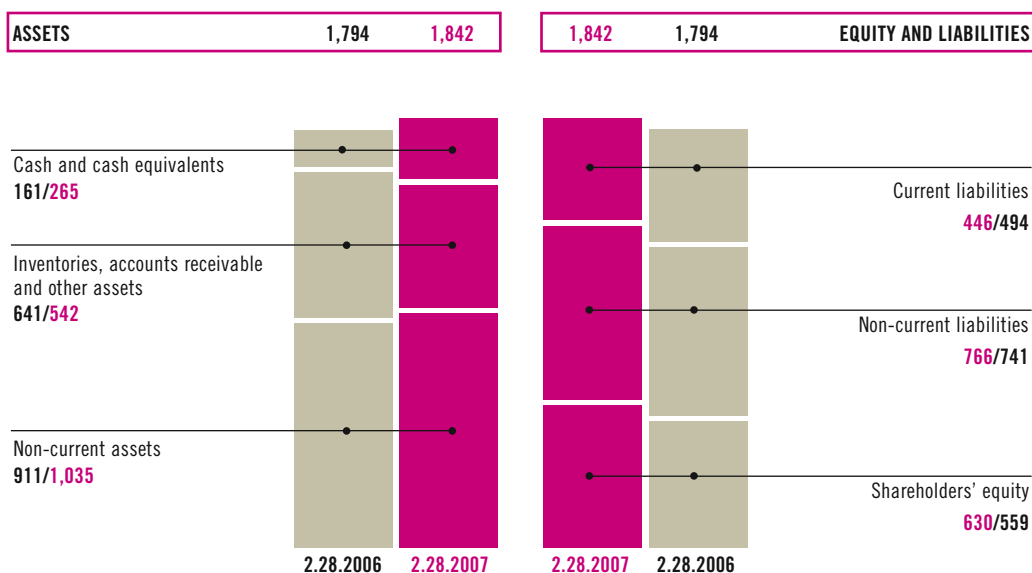
The non-current receivables relating to taxes on income involve a claim to payment of a corporate income tax credit with a present value of € 19.2 million arising as a result of legislative amendments (SEStEG).

Current assets rose by 0.6 % from € 802.3 million to € 806.9 million, and thus accounted for around 44 % of total assets (2005/2006: 45 %). Cash and cash equivalents rose from € 161.4 million in the previous year to € 264.6 million, while corresponding reductions were achieved in inventories, receivables and other assets. Inventories fell in this respect by 9.7 % (€ 49.5 million) from € 512.2 million to € 462.7 million. In addition to the impact of the closure of three garden centers and one DIY megastore with a garden center, the reduction in inventories as of the reporting date was mainly attributable to the targeted improvements achieved in inventory turnover rates. Receivables and other assets (including receivables relating to taxes on income) fell by € 49.1 million from € 128.8 million to € 79.7 million. This is chiefly due to a reduction in tax receivables (€ 2.8 million), to receivables settled during the year under report in connection with insurance payments for the flood

damage at our store in Littau (Switzerland) (€ 4.6 million) and a lower level of receivables in connection with the sale of real estate (€ 35.0 million). The non-current assets held for sale reported pursuant to IFRS 5 fell from € 17.5 million to € 5.8 million, mainly as a result of the disposal of a DIY megastore with a garden center and of a further development property.

Structure of Consolidated Balance Sheet of HORNBAACH HOLDING AG

in € million



(Differences due to rounding up or down to nearest € million)

Non-current and current liabilities

Liabilities, including provisions, amounted to € 1,212.0 million at the reporting date on February 28, 2007, compared with € 1,235.1 million in the previous year. Non-current liabilities increased from € 741.2 million to € 766.3 million. The increase in non-current liabilities by € 25.1 million is primarily due to the taking up an unsecured borrowers' note loan amounting to € 80 million. At the same time, a sum of around € 60 million previously reported as long-term financial debt was reclassified as short-term financial debt as of the reporting date due to changes in the respective remaining terms. Other non-current liabilities rose from € 7.2 million to € 15.0 million, mainly as a result of the increase in liabilities for part-time early retirement agreements. The non-current liabilities include deferred tax liabilities amounting to € 92.4 million (2005/2006: € 90.8 million). The repayment of mortgage loans payable upon final maturity facilitated a substantial reduction in current liabilities. This led short-term financial debt to fall by 32.9 % from € 187.6 million to € 125.9 million as of February 28, 2007.

At € 242.4 million, the accounts payable and other liabilities stated as of the reporting date were virtually at the same level as in the previous year (2005/2006: € 241.1 million).

The net debt of the HORNBAACH HOLDING AG Group, i.e. financial debt less cash and cash equivalents, amounted to € 520.2 million at the reporting date, compared with € 665.9 million in the previous year.

Key Balance Sheet Figures of the HORNBAACH HOLDING AG Group

Key Figure	Definition	2.28.2007	2.28.2006
Equity ratio	Equity / Total assets	34.2 %	31.1 %
Return on equity	Annual net income before minority interests / Average equity	12.8 %	5.9 %
Return on total capital	NOPAT ¹⁾ / Average total capital ²⁾	6.2 %	4.7 %
Debt/equity ratio (gearing)	Net debt / Equity	82.6 %	119.2 %
Additions to non-current assets, including advance payments for land		€ 120.2 million	€ 202.3 million
Net working capital	Current assets less cash and cash equivalents less accounts payable	€ 346.3 million	€ 457.1 million
Inventory turnover rate	Sales input / Average inventories	3.4	3.2

¹⁾ "Net operating profit after tax". Defined as EBIT less standardized tax rate of 38 % for HORNBAACH Group

²⁾ Average total capital defined as average equity plus average net debt

Financing instruments not reported in the balance sheet and rental obligations

In addition to the DIY megastores with garden centers owned by the HORNBAACH HOLDING AG Group and the DIY megastores with garden centers used on the basis of financial leasing agreements, there are 53 DIY megastores with garden centers which are let from third parties. Moreover, there are also a small number of additional leasehold, leasing, and rental agreements for pieces of land.

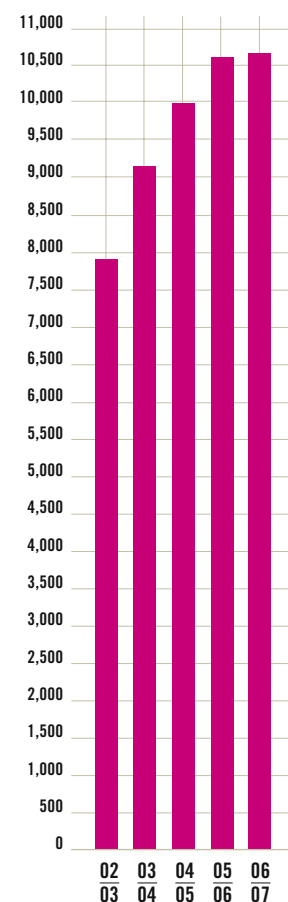
The obligations under rental, hiring, leasehold, and leasing contracts relate exclusively to rental agreements for which the companies of the HORNBAACH HOLDING AG Group do not constitute the economic owners of the assets thereby leased pursuant to IFRS accounting standards (Operating Lease). The rental agreements principally relate to DIY megastores in Germany and other countries. The terms of the rental agreements amount to between 15 and 20 years, with subsequent rental extension options. The respective agreements include rent adjustment clauses.

At February 28, 2007, the obligations under rental, hiring, leasehold, and leasing contracts amounted to € 912.9 million (2005/2006: € 914.1 million). The increase due to rental agreements newly concluded with third parties for two DIY megastores with garden centers and two builders' merchant centers were offset by the payment of the annual rent for the 2006/2007 financial year. The netting of these two items resulted in a slight decline of € 1.2 million.

Overall assessment of the earnings, financial and net asset situation

The HORNBAACH HOLDING AG Group performed well in very difficult market conditions in the 2006/2007 financial year and strengthened its market position. The company achieved a marked improvement in its earnings in spite of the tough price competition in Germany and the extreme weather conditions in some areas at the beginning of the financial year. The HORNBAACH-Baumarkt-AG subgroup was able to generate considerably more rapid sales growth than the sector as a whole, thus further extending its market position in Germany. Pleasing developments were reported by our international DIY store activities, which further expanded their share of sales and earnings. The expansion outside Germany has

Number of Employees
(annual average converted
info full-time equivalents)



thus broadened the foundation for further growth and made the performance of the overall Group more independent of the difficult competitive situation in Germany. The restructuring program at the HORNBACH Baustoff Union GmbH subgroup has shown considerable success, enabling the company to report positive earnings before interest and taxes (EBIT) for the first time. The equity ratio increased to 34.2 %. The capital structure and liquidity have improved. In view of the broad spectrum of financing sources available to the Group, we have a high degree of security and flexibility for financing our further growth. Overall, the economic situation of the Group is satisfactory.

Non-Financial Performance Indicators

Employees at the HORNBACH Group

At the reporting date on February 28, 2007, there were 12,156 individuals (2005/2006: 12,014) in active fixed employment at HORNBACH HOLDING AG or at one of its subsidiaries. This is equivalent to an increase of 142, or 1.2 %, on the end of the previous financial year in February 2006. The number of employees in Germany rose from 8,174 to 8,345 (plus 171). At 3,811, the number of employees in other countries was almost at the same level as in the previous year (3,840). The growth in the total workforce was lower than in the previous year as a result of the store openings postponed to the current 2007/2008 financial year. As an annual average and converted into full-time equivalents, the overall HORNBACH HOLDING AG Group had 10,622 employees (2005/2006: 10,595). An average of 711 young people (2005/2006: 672) were provided with a training position in one of 13 different vocations in the year under report. The largest share of these were the 384 trainees aiming to qualify as retail sales personnel (2005/2006: 361).



Employees from the stores and administration departments participated in numerous training measures. 255 women and men took part in the management training program preparing them for promotion to subdivisional managers, assistant store managers or store managers. Since the past financial year, the programs enabling employees to be trained as store managers have been introduced across Europe.

As part of our specialist training, more than 3,400 employees received training from our suppliers in various merchandise divisions with the assistance of tailored programs in the 2006/2007 financial year. It should be noted in this respect that HORNBACH is the first company in the German DIY sector to

certify its suppliers, i.e. only those suppliers who have taken part in our Train-the-Trainer measures are allowed to train our employees. Thanks to the close links with procurement departments and trend experts, it was possible to familiarize the sales personnel at the stores with the latest trends and product novelties at an early stage. HORNBACH has for the first time compiled a training calendar for every store in Germany, thus enabling each employee to compare all of the contents and objectives of the training measures with his or her respective level of knowledge and to take part in the relevant training measures if necessary. The rollout of specialist training programs to our foreign stores was launched at the end of the financial year.

The activities offered by the Training/Multimedia department enabled a further total of 2,180 employees in Germany and abroad to take part in 268 sessions training them for their daily work. We focus in this respect on blended learning concepts (combination of seminars and e-learning). The expenses involved in compiling the e-learning modules for these concepts were further optimized by using new tools. Not only that, the qualification of in-house trainers helps to develop and extend the level of expertise and competence among the workforce. 128 district trainers ensured that ongoing training measures with up-to-date contents were on offer at the stores.

Further enhancement of the HORNBACH format

HORNBACH has longstanding experience built up over several decades in the operation of large-scale DIY stores with garden centers. This is also reflected in the average store size, which has most recently risen to almost 11,000 m² (2005/2006: 10,600 m²). This figure has not been matched by any other competitor among the leading DIY store operators in Europe. At the same time, we have a very homogeneous store network, with more than 80 % of our sales areas as of the reporting date relating to stores which are larger than 10,000 m².

The construction measures undertaken during the year under report focused on extending older stores into outlets of the latest generation with combined drive-in facilities (Type 6). During the 2006/2007 financial year, the store in Berlin-Bohnsdorf and the two Austrian locations in Bad Fischau and Gerasdorf in Greater Vienna were converted into Type 6 stores while maintaining ongoing operations. The average size of these stores thus increased from around 11,600 m² to 15,000 m². The number of Type 6 stores had therefore risen from twelve to 15 by the end of the financial year. The drive-in concept is intended to enable customers to load cumbersome and heavy goods, such as construction materials, conveniently and directly into their vehicles, to combine this with purchases in the DIY store, and to pay for all of these goods at one checkout. HORNBACH has thus underlined its traditional competence in the retail of construction materials. Thanks to the stocking of the quantities also required for very large projects, numerous service measures, attractive opening hours, and easy accessibility, this concept is increasingly attracting professional customers as well.

Moreover, we are also working continuously on gradually bringing older stores in line with the latest standards, and on enhancing operating processes to enable customers' wishes to be met even more closely. These measures include signs, shelving measures, adjustments to the layout of the stores, and the further enhancement of the product range. When transferring proven concepts to old and new sales areas (best practice approach), we are able to benefit from the homogeneity of our national and international store network.

Once again Number 1 in consumers' favor

The guiding principle underlying the ongoing enhancement of the HORNBACH concept is the focus on the needs of our project customers. The key criteria for our customers include the easy accessibility of the stores, the stocking of large quantities of articles, the attractive presentation of merchandise, the

highest levels of competence in the composition of the product ranges and in the provision of specialist advice, and not least a reliable price strategy. As proven by a series of consumer surveys and sector studies, HORNBAACH once again further sharpened its profile as the preferred DIY store for project-oriented customers in the past year, thus successfully differentiating itself from its competitors.

For the second time since 2005, there is no other large DIY chain with which German home improvement customers are as satisfied as they are with HORNBAACH. This is the finding of the “Kundenmonitor Deutschland 2006” survey undertaken by the Munich-based company Servicebarometer AG. More than 6,000 DIY customers were surveyed within this, the most important consumer survey in the German retail sector. With an average grade of 2.33 for overall satisfaction (2005/2006: 2.35), HORNBAACH has further extended its head start over the competition. HORNBAACH received the best marks for the individual criteria of product range selection and variety, product quality, service offerings, and value for money. Equally important for us is the fact that customers awarded HORNBAACH top position in the comparison of prices, product range, and service offerings with those offered by the competition. This means that the renowned study has also confirmed our price leadership.

This is not only the case in Germany. HORNBAACH has been voted the best DIY store in the Netherlands for the second consecutive year. This was the finding of the “Best Store Chain in the Netherlands” consumer survey undertaken by the specialist magazine Elsevier Retail. With almost four hundred thousand consumers taking part, this represents the largest study of its kind in the Dutch retail sector. Our company was clearly ahead of its DIY competitors in our neighboring country, especially in terms of its product range and prices. In Switzerland, the authors of a study undertaken by the College of Technology and Business in Chur came to the conclusion that in a comparison of prices undertaken at DIY stores within Switzerland, HORNBAACH was once again by far the least expensive.

Cases where customers are not satisfied with their shopping experience at HORNBAACH are handled by our complaints management system. This provides us with important indications as to the strengths and weaknesses of operations at our stores and thus acts as a management instrument for optimizing customer satisfaction levels. Each problem is solved in cooperation with the HORNBAACH stores in a maximum of one to two days. In the case of product complaints, the procurement department and the supplier are also informed. Complaints are evaluated on a monthly basis. The trend is positive – 854 cases were processed in 2006, equivalent to a further decline of around 7 % on the previous year.

HORNBAACH awarded the 2006 German Retail Prize

In October 2006, our group of companies was awarded the “Management Achievement of the Year 2006” German Retail Prize by the Association of German Retailers (HDE). In the reasons for its decision, the jury commented that HORNBAACH had consistently relied on quality and customer satisfaction. This was evidenced by a superb image among consumers and great brand strength. “In the management of the company, long-term objectives always have priority over short-term success,” continued the commentary. The company’s creative communications not only ensured that customers were constantly reminded of the products on offer, but also helped to improve the image of the DIY sector as a whole. The members of the jury highlighted the fact that HORNBAACH had not taken part in the battle for ever greater discounts, but had rather relied on transparency in its pricing policies. Finally, “this has resulted in above-average growth, both in absolute terms and on a like-for-like basis, superb surface productivity, and a pleasing earnings performance in a stagnating overall market”.

Pricing policy based on transparency and reliability

The pressure on prices lost none of its intensity in the past financial year. In this competitive climate, we were uncompromising in our adherence to our credible permanent low price strategy, which enabled

us to differentiate ourselves from the discount campaigns undertaken by competitors. We see this as providing the best foundation for achieving sustainable, above-average growth and high earnings power in the long term. Within the debate surrounding hidden price increases in the German retail sector in the run-up to the increase in sales tax, we communicated at an early stage that HORNBAACH would factor the higher sales tax rate of 19 % into its retail prices after the beginning of the new year in 2007. Our aim is to retain customers at HORNBAACH on a permanent basis by providing the highest possible degree of transparency, reliability, and honesty in our pricing policies.

Logistics successfully working with new warehouse management system

One key success factor in the operation of DIY megastores with garden centers across Europe is our sophisticated merchandise management system in conjunction with our homogeneous store network. HORNBAACH has created a competitive advantage for itself in the form of its logistics concept, which has achieved recognition in the international retail sector. Its logistics system combines direct supplies to stores, indirect deliveries via central warehouses, and cross docking.

The third logistics center of the HORNBAACH Group, which commenced operations in Vilshofen near Passau in Lower Bavaria in October 2005, successfully passed the test in its first year of operations, even managing to exceed service expectations. This has enabled the level of service to be enhanced for the HORNBAACH stores in South-Eastern Germany, Austria, the Czech Republic, and Slovakia, as well as facilitating a reduction in transport costs.

At the end of the year, Essingen was the first logistics center to be converted to the new SAP warehouse management system specially adapted to HORNBAACH. The conversion ran smoothly, without any interruption to the supply of the stores. Productivity enhancements were already apparent after just a few weeks. The conversion of the other logistics centers will be completed in the first half of the 2007/2008 financial year.

With its logistics centers, HORNBAACH is also making a sustainable contribution towards protecting the environment. The pooling of supplier deliveries enables thousands of truck journeys to be avoided. Moreover, the railroads are used for transportation, for example of imported goods from Hamburg to Regensburg. Only then are the containers transferred by truck to the logistics center near Passau.

Further optimization of merchandise system

The IT division focused during the 2006/2007 financial year on optimizing and consolidating the integrated merchandise system. In particular, the user surface of the software at the stores was revised in order to better align store sales and order processes to customer requirements. The rollout of this new solution will be continued in the 2007/2008 financial year. At the same time, merchandising processes across the Group are to be accelerated by extending the functionalities within an integrated solution.

A further focus involved the conversion to the increased sales tax rate of 19 % as of January 1, 2007. Many millions of labels had to be printed and applied to products at the German stores within a very brief period. By working with our IT systems, our stores were able to handle this volume in a short time. Within the framework of our expansion, the entry into the Rumanian market had to be prepared in the IT systems in time for March 1, 2007, with the systems being adapted to legal requirements in that country. This already provides evidence of the advantage of our integrated system landscape, which was available to the Rumanian administration employees at short notice.

Advertising generates high awareness levels

In the past financial year, HORNBAACH continued to set standards in terms of its TV and print advertising campaigns, once again winning an abundance of international advertising prizes (e.g. New York Advertising Festival, EPICA Awards, Mobius Awards, ADC Deutschland, “Golden Dog” Austria). The aim was and remains that of arousing consumers’ passion for home improvement and of motivating people to tackle large-scale projects in their homes, flats and gardens. The message is that there is no better feeling than looking back with pride on an accomplished project and being able to say, “I did it myself!” Two examples of this message are provided by the campaigns “Do it yourself” and “You’ve got what it takes”.

The autumn campaign “Ron Hammer” set a benchmark in terms of the handling of new media, particularly by making use of Web 2.0 and the possibilities it offers. The skilful linking of a viral video distributed on the internet about a fictitious motorbike stuntman aiming to jump over a HORNBAACH DIY megastore with a traditional TV advertising campaign attracted great attention – first on the internet, then in the press, and finally across the whole advertising industry. On October 31, 2007, the current affairs program “Akte 06” included a ten-minute contribution on the “advert which everybody is talking about in Germany”. These campaigns were supplemented with clear, informative advertising booklets intended to provide our customers with optimal support when implementing their projects. Alongside the products, the advertising booklets therefore always provide information on working steps, tips and tricks, and relevant services. Booklets such as “Wohnwelten” (living worlds) illustrate decorative possibilities in various styles which can easily be implemented with HORNBAACH.

Permanent low prices and the resultant reliability for project customers represent an important aspect of HORNBAACH’s strategy. The communication of this price strategy forms a major component of the company’s advertising and is repeatedly highlighted in a targeted manner in adverts in the print media, as well as in television and radio adverts. The advertising brochures are also made available together with a large quantity of additional information at the company’s homepage (www.hornbach.com).



Corporate social responsibility

Over and above its actual business activities, the HORNBAACH Group is committed to responsible, socially-oriented entrepreneurship. One example of this commitment is the HORNBAACH Foundation “People in Need”, which supported 33 individuals and six organizations with donations totaling more than € 100,000 in 2006. HORNBAACH set up this foundation in 2002 when the flood catastrophe along the Danube and the Elbe, as well as their tributaries, placed many people in a situation of very severe

existential difficulty. The foundation's endowment of one million euros was contributed not only by the company and its employees, but also by the Hornbach families and by business partners. This provided some alleviation for the flood damage, in some cases massive, suffered by 32 colleagues in Germany, Austria, and the Czech Republic.

The waters receded and the damages were remedied, but the Foundation continued its activities. Since then, the Foundation has provided financial assistance to alleviate 108 cases of social hardship. These generally involved the individual fates of HORNBAACH employees, as well as of people from outside who approached the company for assistance. The inquiries came not only from Germany, but also from the Netherlands, Austria, Switzerland, and the Czech Republic. Fatalities, accidents, severe disabilities, and disease had brought these individuals into situations of extreme need.

Furthermore, the Foundation has also supported welfare projects, including some in distant countries, which involved projects such as allaying people's need in India by supplying a water preparation plant or helping to remedy the homelessness of street children in Brazil. Further aid projects were supported in Russia, Belarus, South Africa, Senegal, Sierra Leone, Nicaragua, as well as in Sri Lanka following the tsunami catastrophe. Since its establishment, the HORNBAACH Foundation has provided assistance to 123 individuals and organizations and donated more than € 500,000 for this purpose. However, the company's social commitment is not restricted to the work of the Foundation, but also includes projects to promote children and young people. These are supplemented on a sporadic basis by projects involving the preservation of historic monuments. Moreover, the company is also a member of the association called "Show your true colors! Campaign for a tolerant Germany". This organization, which acts under the patronage of the former Federal Chancellor, Gerhard Schröder, is committed to encouraging people to take a stand against xenophobia, racism, anti-Semitism and all forms of right-wing violence.

Events after the reporting date

There have been no events between the conclusion of the 2006/2007 financial year and the printing of this annual report which are of significance for the assessment of the net asset, financial or earnings position of HORNBAACH HOLDING AG or of the HORNBAACH HOLDING AG Group.

Dependent Company Report

A report has been compiled for the 2006/2007 financial year pursuant to Section 312 of the German Stock Corporation Act (AktG) in respect of relationships to associated companies. With regard to those transactions requiring report, the report states: "Our company has received adequate counterperformance for all legal transactions executed with associated companies in accordance with the circumstances known to us at the time at which the legal transactions were executed and has not been disadvantaged by such transactions. No measures requiring report arose during the financial year."

Compensation Report

The compensation report presents the basic features and structure of the compensation of the Board of Management and the Supervisory Board. It forms a constituent component of the group management report and, with the exception of the disclosure of individual compensation, is based on the requirements of the German Corporate Governance Code.

Compensation of the Board of Management

The level and structure of the compensation of the Board of Management are based on the size of the company, its economic and financial situation, and the performance of the company within its competitive environment. Moreover, the overall compensation and the individual components of such compensation should stand in an appropriate relationship to the responsibilities of the respective member of the Board of Management, his or her personal performance, and the performance of the Board of Management as a whole.



The compensation of the Board of Management consists of fixed and variable components. The compensation system of the Board of Management comprises an agreed fixed annual salary, which is paid in equal monthly installments. Furthermore, the members of the Board of Management receive an annual bonus which is paid upon the consolidated financial statements being approved by the Supervisory Board. The size of the annual bonus is based on the level of consolidated net income.

Within the framework of the 2001 share option plan, the members of the Board of Management were allocated share options as components of a long-term incentive nature. The share option program is based on the achievement of ambitious target prices for the share of HORNBACH-Baumarkt-AG. In the 2006/2007 financial year, all tranches had exceeded their respective exercise hurdles. Details of the share option plan have been provided under Note 36 of the notes to the consolidated financial statements.

The total compensation paid to the Board of Management of HORNBACH HOLDING AG for the performance of its duties for the Group during the 2006/2007 financial year amounted to € 2,233k (2005/2006: € 1,608k). Of this total, € 717k (2005/2006: € 704k) constituted fixed compensation and € 1,516k (2005/2006: € 904k) involved performance-related components. As of the reporting date on February 28, 2007, the members of the Board of Management held a combined total of 158,334 ordinary shares in HORNBACH HOLDING AG (2005/2006: 158,334) and 3,405 publicly listed preference shares (2005/2006: 3,405). Given the size and market position of the company, we believe that the total compensation of the Board of Management is appropriate. At the 2006 annual general meeting, shareholders voted with a three-quarters majority to forego the disclosure of the compensation of members

of the Board of Management on an individual basis up to and including the 2010/2011 financial year (opting-out clause).

Compensation of the Supervisory Board

The compensation of the Supervisory Board is governed by Section 16 of the Articles of Association of HORNBAACH HOLDING AG.

In line with the Articles of Association, the compensation of the members of the Supervisory Board consists of a fixed component and a variable component based on the dividend. In addition to the reimbursement of his or her expenses, each member of the Supervisory Board receives annual fixed compensation of € 6,000 payable upon the conclusion of the annual general meeting and a performance-related component depending on the resolution adopted by the annual general meeting in respect of the appropriation of profits and thus on the dividend distribution.

The Chairman receives twice and the Deputy Chairman 1.5 times the fixed and performance-related compensation. Members of the Supervisory Board who also sit on the Audit Committee receive an additional sum of € 3,000. Members of the Supervisory Board who sit on another committee or on several other committees of the Supervisory Board receive an additional sum of € 1,500 per committee. Members of the Supervisory Board acting as the chairman of a Supervisory Board committee receive twice the respective committee remuneration. Members of the Supervisory Board who are only members of the Supervisory Board for part of the financial year receive proportionately lower compensation.

The compensation of the Supervisory Board for the 2006/2007 financial year amounted to € 186k (2005/2006: € 180k). Of this total, € 116k (2005/2006: € 105k) constituted fixed compensation and € 70k (2005/2006: € 75k) involved performance-related components. The members of the Supervisory Board held a total of 158,333 (2005/2006: 378,096) ordinary shares and 0 (2005/2006: 19,636) publicly listed preference shares in HORNBAACH HOLDING AG at the reporting date.

The compensation of the individual members of the Supervisory Board can be derived from the Articles of Association and from the disclosures made in the notes to the consolidated financial statements and has therefore not been reported separately.

Risk Report

Risk management at the HORNBAACH Group

The Board of Management of HORNBAACH HOLDING AG is committed to risk-conscious corporate management which accords top priority at all times to safeguarding the continued existence of the overall company and its subsidiaries. The risk management implemented by the Board of Management is intended to achieve ongoing enhancements in the early identification of risks with the aim of managing such risks proactively, as well as achieving a continuous optimization in the company's opportunity/risk profile.

Principles underlying risk policy

The generation of economic profit necessarily involves the taking of risks. Nonetheless, no action or decision may entail any threat to the continued existence of the company or of any of its operations. As a matter of principle, the Group does not enter into any risks which relate neither to its core processes nor to its supportive processes. Core processes involve the development and implementation of the respective business models, the procurement of merchandise and services, location decisions,

the safeguarding of liquidity, and the development of specialist and management personnel. Any earnings risks entered into have to be justified by an appropriate level of expected return. The relevant key figures in this respect are based on the return on the capital committed. Risks which cannot be avoided have to be insured against, to the extent that this is economically expedient. Residual risks have to be controlled by means of a range of risk management instruments.

Organization and process

Responsibility for risk management lies with the overall Board of Management, which is supported by the Director of Risk Management.

The risk managers at the Group's operations in Germany and other countries are responsible for taking suitable measures to manage the risks in their area of responsibility. The risk managers are supported by a risk controller in the identification and evaluation of risks and in the determination of appropriate measures to manage such risks.

Risks are evaluated in terms of their implications and their probability of occurrence. In cases where they cannot be quantified, they are assessed in terms of their qualitative implications. The target figures used at the Group (including EBIT) serve as basis for reference in this respect.

The risks are updated on a quarterly basis and reported to the Board of Management. The Supervisory Board and the Audit Committee discuss the current risk situation on a half-yearly basis. In addition to this scheduled reporting, ad-hoc reporting structures are also in place for risks arising unexpectedly and have been implemented in the risk management process.

Financial risks

Financial risks comprise foreign exchange risks, interest rate risks, liquidity risks, and credit risks.

Foreign exchange risks

The increasingly international business activities of the HORNBAACH Group result in rising foreign currency requirements both for the handling of international procurement and for the financing of objects of investment in foreign currencies. Any change in the exchange rate between the euro and the procurement currencies (chiefly the US dollar) could have a direct negative impact on earnings. Open foreign currency positions which could have a significant influence on the annual earnings of the Group are therefore largely secured by hedging transactions (forward contracts). Risks relating to foreign currency loans are hedged via the earnings of country companies operating in the same currency (natural hedging).

Interest rate risks

Interest rate exchange agreements (interest swaps) and interest limitation agreements (interest caps) have been concluded in order to safeguard the interest rate on existing liabilities. The interest swaps enable floating interest rates on loans to be exchanged for fixed interest rates, thus securing the interest payments on loans which could have a significant influence on the annual earnings of the Group.

Liquidity risks

The acquisition of land, investments in DIY megastores with garden centers and the procurement of large quantities of merchandise require liquidity to be permanently available. The financing of the company's further expansion is secured by the inflow of funds from the operating cash flow and sale and lease back transactions, as well as by bilateral bank loans, a syndicated credit line amounting to € 200 million and not least by the issuing of a bond amounting to € 250 million by HORNBAACH-

Baumarkt-AG in the 2004/2005 financial year. The information required for efficient liquidity management is provided by rolling group financial planning with a twelve-month budgeting horizon, which is updated on a monthly basis, as well as by a daily financial forecast. At present, no liquidity risks are discernible.



Credit risks

The company limits the risk of any financial loss resulting from the default of a contractual partner by working exclusively with partners of first-class creditworthiness and by selecting banks which belong to the collective deposit security fund. The company's retail format (cash and carry) means that the risk of receivables default in the operative divisions is already considerable reduced. Risks relating to the builders' merchant business are limited by means of trade credit insurance.

Further detailed information concerning financial risks has been provided under Note 35 in the notes to the consolidated financial statements.

External risks

Macroeconomic and sector-specific risks

The dependency of HORNBACH DIY megastores with garden centers on general macroeconomic developments and levels of disposable household income may become apparent in the form of unwillingness on the part of customers to make purchases in periods of low economic growth. In general, the markets of relevance to HORNBACH are subject to differing economic developments. A significant dependence on economic developments in Germany can nevertheless be discerned.

The further expansion into other European countries is intended to achieve an ongoing diversification of risk. Furthermore, the company generates a considerable share of its sales with seasonal articles, whose turnover is notably affected by external factors, such as weather conditions.

Natural hazards

The climate change observed around the world also directly affects HORNBACH locations in Germany and other European countries. In addition to natural catastrophes (e.g. flooding), the HORNBACH Group is also exposed to risks resulting from fire and explosions. The principal natural hazards and any potential interruption to operations resulting from such risks are covered by group-wide insurance policies.

Operating risks

Location and sales risks

Investments in unsuitable locations could have a significant negative impact on the earnings power of the Group. In the interests of minimizing such risks, investments in new locations are therefore made on the basis of detailed market research analysis, with investment decisions being taken on the basis of dynamic investment calculations and sensitivity analyses. The risk of unsatisfactory sales performance as a result of additional factors, such as customer behavior and the local competitive situation, can nevertheless not be entirely excluded. Ongoing investments have to be made in locations and in enhancing customer service levels in order to maintain the company's competitiveness, especially in countries with low market growth and intense competition.



Procurement risks

An efficient early warning system has been developed to avoid the loss of major suppliers. The overall Group has a total of three central warehouses in order to reduce the risk of any interruption to the logistics chain and to optimize the supply of merchandise. In its procurement of merchandise, HORNBACH is subject, among other risks, to that of increasing purchasing prices for articles involving a high share of crude oil, copper or steel as a result of volatile prices on the international commodities markets.

Legal risks

Legislative and regulatory risks

As a result of its business activities in various countries, the HORNBACH Group is subject to various national and local legislative frameworks and regulations. Legislative amendments may therefore result in a higher level of compliance costs. In addition to risks such as those relating to damages claims due to infringements of patents or industrial property rights or of damages resulting from environmental or product liability, the future earnings situation of the Group may also be negatively affected in particular by any tightening up of national construction laws or by regulations governing the acquisition of land.

Risks relating to legal disputes

In the course of their business operations, the companies of the HORNBACH HOLDING AG Group are inevitably confronted with judicial and extrajudicial claims on the part of third parties. At present,

HORNBAACH is not involved in any current or foreseeable court or arbitration proceedings which could have any significant impact on the economic situation of the Group.

Management and organizational risks

IT risks

The management of the HORNBAACH Group is heavily dependent on high-performance information technology (IT). The ongoing maintenance and optimization of the IT systems is undertaken by highly qualified internal and external experts. The company avoids any unauthorized data access, as well as the misuse or loss of data, by using appropriate up-to-date virus software, firewalls, adequate access and authorization concepts and by maintaining backup systems. Appropriate emergency plans are in place for unexpected breakdowns in IT systems.

Personnel risks

The deployment of highly motivated and qualified employees represents one of the foundations for HORNBAACH's success. This pillar of the corporate culture is therefore of great significance for the overall Group. The maintenance of employee satisfaction levels is evaluated by employee surveys undertaken by external service providers on a regular basis. Employee qualification levels are improved on an ongoing basis by means of appropriate training and development measures. In its retention of highly qualified specialist and management personnel, however, HORNBAACH is dependent on a variety of external factors, such as overall developments on the labor markets or in the sector.

Overall assessment of the risk situation

There were no risks to the continued existence of the HORNBAACH HOLDING AG Group in the 2006/2007 financial year. From a current perspective, there are also no discernible risks which could threaten the continued existence of the company in future or which could encroach on its earnings, financial or net asset situation to any notable extent.

Outlook

The European DIY sector will continue to provide HORNBAACH with attractive growth opportunities in future. Significant momentum is provided in this respect by the economic framework in Europe, sector trends, changes in consumer behavior, and the further development of the company's strategy.

Macroeconomic opportunities

Based on estimates compiled by economists, the global economy will continue to show a high level of growth. At just under 5 %, however, the rate of growth will slow down slightly in the current year and in 2008. Reports of a crisis in the US mortgage market led to uncertainty in early 2007, unsettling international stock markets and providing at least an indication of a potential slowdown in economic growth in America. The direction and strength of future global growth also continue to depend on the development of the oil price, which remains volatile. Although commodity prices were down on 2006 levels at the beginning of the year, the structural shortage continues to apply. The global imbalances reflected in the current account balances of various regions continue to harbor risks for the global economy. On the other hand, shifts in exchange rates or an end to the excesses seen on the US real estate market can be taken as signs that these imbalances are being reduced in a controlled manner. Moreover, in spite of the favorable global environment, the possibility of sudden risks arising, such as a collapse in the dollar exchange rate, drastic hikes in short-term interest rates or a recession in the USA, cannot be excluded. It would then remain to be seen whether the high-growth emerging markets in Asia and the now more robust economy of the European Union would be able to absorb such factors without any further consequences.

The European economy seems to be well on course towards maintaining the pace of growth seen in 2006 in 2007 as well. Based on the interim forecast published by the European Commission (February 2007), the gross domestic product of the EU as a whole is set to grow by 2.7 % in 2007 and that of the euro area by 2.4 %. This represents an increase of 0.3 percentage points compared with the autumn forecast. According to the ZEW (Centre for European Economic Research), the median value of two-year forecasts issued by German bank economists and research institutes for economic growth in the euro area amounts to 2.1 % in each case. The upturn is largely being driven by domestic demand, i.e. by consumer expenditure and capital expenditure. According to the European Commission, favorable expectations as to inflation and positive developments on the labor markets will boost disposable income and thus support consumer expenditure.

With regard to the Federal Republic of Germany, the EU Commission most recently expected to see economic growth of 1.8 % in the current year. The Commission has thus raised its growth forecast for Germany substantially since November 2006, now that it is apparent that the impact of the sales tax increase is less severe than had been feared. According to the Annual Economic Report issued by the Federal Government, the buoyant development of the economy is having a sustainable positive effect on the labor market. Unemployment is expected to decline by almost half a million in 2007, which could then lead to an unemployment rate of 9.6 % (2005/2006: 10.8 %). The ongoing rise in employment levels has a crucial role to play in achieving a gradual and permanent increase in consumer demand. A major wage round is due to take place in the first half of 2007. Given the pleasing economic situation, this will have to involve enabling employees to participate to a suitable extent in the success of their companies, while at the same time safeguarding employment-friendly wage policies to provide the upturn with a longer-term perspective.

Sector-specific opportunities

The retail business with DIY and home improvement products in the core market of Germany has the opportunity in 2007 of benefiting from the ongoing economic upturn and the positive trend seen in the construction industry. Moreover, there are increasing signs that the negative impact of the sales tax hike on consumer expenditure is probably only of a temporary nature and that this will be more than offset by a renewed increase in consumers' propensity to spend in the course of the year. The tangible recovery on the labor market will boost consumer confidence and foster consumers' motivation to renovate, refurbish or extend their own houses and flats. The BHB sector association has forecast marginal sales growth of 1 % to 2 % for this year.

In spite of the favorable overall economic climate, there will be no letting up in the consolidation pressure within the DIY store and garden center sector. In view of the ongoing presence of excess capacity in the German market, which even company mergers or the closure of individual locations which are no longer profitable will only be able to change in the longer term, the competition in terms of price and quality is expected to remain intense. This situation requires companies to be competitively structured both in terms of their business operations and of their conceptual frameworks. Thanks to our unique large-scale retail format and our structural advantages, which are reflected in particular in the fact that we have the highest level of surface productivity among the top ten DIY players in Germany, we also see the German market as harboring potential for further growth. This belief is backed up by several factors.

- The question of **overcapacity** in the densely occupied German market has to be viewed from a variety of angles. Much depends on competitive conditions in the respective catchment areas. On a local and regional level within Germany, there are still conurbations with below-average coverage with DIY stores with garden centers. We aim to step up our expansion in these regions in future.

- DIY and home improvement stores have still not fully exhausted their **customer potential** in Germany. This distribution channel covers considerably less than half of the estimated DIY market volume in Germany. The majority of DIY products are purchased in specialist retail stores, at builders' merchant outlets or via other distribution channels. By comparison, in the UK and France, the second and third-largest European markets after Germany, more than half of the demand for DIY products is covered by DIY stores. This indicates that there is potential for DIY stores if they succeed in gaining market share from competing sales formats by means of appropriate customer focus and concepts. We believe that we are well positioned in this respect with our attractive large-scale concept.

- Home improvement and the pleasure gained by consumers from designing their own living space mean that DIY remains very popular as a **leisure activity**. Numerous home improvement programs on television motivate consumers to improve their homes, flats, and gardens themselves and also to implement larger-scale renovation projects. HORNBAACH has a very clear focus on the project customer target group and thus has above-average growth opportunities compared with its competitors.

- Germany still has one of the lowest rates of home ownership in Europe. This is an indication of there being potential to catch up, which could support the **construction sector**, as well as generating higher demand in the DIY sector.

- **Construction work on existing buildings** (modernization and renovation market) can be expected to be even more significant for medium and long-term demand at DIY stores and garden centers. More than 80 % of flats were built more than 20 years ago. Only one in ten rented apartments was built later than 1990. More than 75 % of rented apartments are more than 30 years old and in many cases fail to meet current standards in terms of living space, comfort, facilities, and energy efficiency. Given that the value of the property will decline unless renovation measures are undertaken, the need for construction services and products can be expected to increase. The renovation sector stands to benefit from two factors in the coming years:

On the one hand, experts estimate that around € 145 billion is bequeathed between generations in Germany every year. Half of all **inheritances** also involve property. The transfer of such property to the new generation in many cases also triggers a decision to undertake renovation work or refurbishment.

On the other hand, rising energy costs and climate protection mean that **energy efficiency** is becoming an increasingly important topic, a process which is being accompanied by corresponding legislation. In line with the Energy Saving Ordinance, the Federal Government intends to require house owners to present an "Energy Pass" concerning energy consumption levels at their property from January 1, 2008, thus implementing a corresponding EU Directive. This needs-based energy pass will be obligatory for buildings with up to four apartments built before 1978. The pass provides tenants and buyers of apartments and houses with information on the condition of the building, oil or gas consumption levels, heat insulation, and incentives for renovation. Individuals hoping to obtain support from public sector subsidy programs in future will be required to present their needs-based energy passes.

The **modernization market** will play a more important role for the DIY store and garden sector in future than at present. With the competence of its range of products and services, HORNBAACH has already prepared for this growth market at an early stage.

We continue to see above-average growth opportunities outside Germany. This is due on the one hand to the greater dynamism of economic developments in the foreign countries in which HORNBAACH operates. Especially in Eastern Europe, the increase in income in real terms, the ongoing boom in housing

construction, and consumers' enthusiasm for home improvement measures provide the construction industry and the DIY stores with garden centers with a promising basis for increasing their sales and earnings. On the other hand, the intensity of competition and number of competitors in the DIY megastore with garden center segment are considerably lower in many countries than is the case in Germany or Austria. Thanks to their attractive product ranges and price structures, players operating DIY megastores with garden centers have succeeded in recent years in expanding their market share at the expense of small and medium-sized domestic retailers.

The success of our business performance in Europe justifies our further international expansion and, by diversifying risks, will make us more independent of the difficult market conditions in Germany.

Strategic opportunities

Our aim is to continually expand HORNBAACH's position in the European DIY market by means of organic growth. Our sales and profitability are to be sustainably increased by expanding our internationally successful retail format. This involves focusing on the further strategic enhancement of our concept and the expansion of our store network at locations with above-average growth potential in Germany and abroad. Account will also be taken of the opportunities resulting from the changes in the underlying economic and sector conditions referred to above.

- The company's strategy is focused on the concept of projects. HORNBAACH is increasingly able to differentiate itself from its competitors with this approach, which is reflected in its product range, service and pricing policies. This **unmistakable differentiation** is necessary for the active promotion of the consolidation process, especially in Germany. Our solid financial resources, our public corporate rating, and the flexibility available to us in refinancing the business on the capital market will enable us to invest considerable sums in differentiating HORNBAACH's format in future as well.
- One unshakable component of our strategy is that of a reliable **permanent low price policy**. We believe that we are better able to retain customers at HORNBAACH in the long term by offering them and guaranteeing the best market price on a permanent basis. In particular, our main target group of project customers, who often undertake large-scale renovation work, needs to be able to budget in the long term. This is hardly possible with temporary discount campaigns.
- We believe that we are excellently positioned in the sector with regard to the ever more important **market for modernization** and the increasingly strict legal requirements governing the **energy efficiency of buildings**. In the past we have successfully launched complex projects, such as the insulation of facades or the replacement of central-heating boilers, as "Project Shows" at the stores. Our competence in terms of specialist advice and the selection of the right product ranges for customers played a key role in this respect. These activities are to be further expanded. Moreover, considerable sales potential is also provided by public sector programs subsidizing the energy-efficient renovation of old properties. In view of this, we offer an extensive database on our homepage (www.hornbach.de) enabling customers to research around 4,700 different subsidy programs provided on federal, state and district levels, as well as those provided by energy supply companies. The public sector subsidizes new construction projects and the renovation of existing building stock, as well as projects relating to listed buildings and ensembles.
- We see the **Buy-it-yourself (BIY)** or Do-it-for-me market segment as harboring promising growth potential. This segment includes the target group of those customers who are on the lookout for solutions for their home improvement projects and who wish to purchase the product ranges themselves, but who then prefer to have the work undertaken by a specialist. We also view this

market segment within the broader context of the aging population in Germany and other parts of Europe. To tap this potential, we have extended our range of tradesperson services. It is possible, for example, to have an entire bathroom renovation or the complete replacement of heating equipment handled with HORNBAACH acting as the general contractor guaranteeing the punctual and correct execution of the work involved and assuming responsibility for the warranty.

- Furthermore, we are expanding our range of services, information, and advice in order to attract **new customer groups** to HORNBAACH. This range includes home improvement demonstrations at the stores intended to motivate customers to do it themselves, special workshops for women, and the targeted use of step-by-step displays. These measures are backed up by the promotion of skills on the part of the store personnel with the aim of achieving a further increase in product expertise and advisory competence, and thus in customer satisfaction. Our DIY megastores with garden centers are also increasingly of interest to professional customers. Generous opening hours, the stocking of large quantities, and the rapid handling of purchases at our drive-in stores and builders' merchants outlets make HORNBAACH an attractive alternative to traditional retail or wholesale procurement sources.



- The exploitation of opportunities is not limited to further enhancing our concept or accessing market segments. We are also focusing on **optimizing our operating processes**. We are analyzing cost structures at the stores and locating savings potential with the assistance of best practice approaches. Moreover, the processes involved in store organization, sales, and the links to procurement are subject to a process of ongoing enhancement. This is expected to have a sustainable positive impact on the Group's sales and earnings performance.
- We will further promote the **internationalization of group procurement** in future. Our strategic, long-term partnership with suppliers is of key significance in this respect. This partnership is of benefit to both sides. It provides suppliers with the opportunity of drawing on HORNBAACH's logistics to grow outside their previous sales regions and enables HORNBAACH to optimally adjust its project-related

product selection to regional requirements in the various countries and to achieve improved margins as a result of benefits of scale. Based on the motto "Accompanying HORNBAACH into the future", HORNBAACH-Baumarkt-AG has for the first time awarded prizes to twelve strategic suppliers of the Group in five countries. This distinction is intended to honor the longstanding cooperation of these suppliers with our company, and in particular the successful development of joint projects and their ongoing support of our company's growth.

- Moreover, our **operative cooperation with Kingfisher**, the largest DIY Group in Europe, will also make an important contribution to our economic success. This provides HORNBAACH with even broader access to global procurement markets, especially in the Far East. HORNBAACH's import department has direct access to the resources of Kingfisher's procurement offices around the world. We will further intensify our projects in the field of international procurement and in the development of private label products.

Outlook

The medium-term company planning (five years) provides for an average rate of seven new store openings per year at the HORNBAACH-Baumarkt-AG subgroup. Depending on the progress made in the building permit and construction planning stages, the opening of some stores may be rescheduled within these years. It can be assumed that an average of more than half of the new stores opened in the coming five years will be located outside Germany. A weaker level of like-for-like sales growth has been assumed in this respect for Germany than for other European countries. Increased sales have been budgeted at the HORNBAACH Baustoff Union GmbH subgroup on the basis of organic growth. The HORNBAACH Immobilien AG subgroup will continue to make a major contribution to the development of real estate within the framework of the expansion planned in Germany and abroad.

Expansion

HORNBAACH has planned a total of up to 13 new store openings in the 2007/2008 and 2008/2009 financial years, of which up to eleven are located outside Germany. The current financial year up to the publication of this Annual Report has already seen the opening of new locations in Munich-Freiham and Darmstadt, as well as in Alblasserdam (Netherlands). These involve DIY megastores with garden centers of the latest type with integrated drive-in facilities. Two further new stores are expected to be opened in other European countries by the end of February 2008. We will be celebrating our entry into the Rumanian market in the summer of 2007 with the opening of our first store in Bucharest. This Eastern European growth market will be the eighth country outside Germany in which we operate our DIY megastores with garden centers. The expansion will then be rounded off by a further location in the Czech Republic. Overall, based on the expansion planned for the current and coming financial year, the number of HORNBAACH DIY megastores with garden centers will increase to 133 by the end of February 2009 (February 28, 2007: 120).

Investments

The investments budgeted at the HORNBAACH HOLDING AG Group are expected to amount to between € 200 million and € 250 million in each of the 2007/2008 and 2008/2009 financial years. The overwhelming share of these investments will be channeled into the construction of new stores. The investments will mainly be financed by drawing on the free cash flow from operating activities, liquidity from the corporate bond, borrowers' note and mortgage loans, and by the release of funds resulting from sale and lease back transactions.

Business performance

Taking due account of the opportunities and risks involved in future developments, we are confident that the sales growth of the HORNBAACH-Baumarkt-AG subgroup during the forecast period will exceed

average growth rates in the sector. Sales are expected to show medium-range single-digit percentage growth in the current 2007/2008 financial year and growth in a high single-digit percentage range in the subsequent 2008/2009 financial year. The HORNBAACH Baustoff Union GmbH is also expected to continue to outperform its sector and to increase its sales in both of the coming financial years. The growth in sales at the overall HORNBAACH HOLDING AG Group will depend to a very great extent on the pace of developments at the HORNBAACH-Baumarkt-AG subgroup. We therefore also expect the overall HORNBAACH Group to achieve sales growth in a medium single-digit percentage range in the current 2007/2008 financial year and in a high single-digit percentage range in the subsequent 2008/2009 financial year.

The earnings performance of the overall Group is expected to show further improvements by the end of the forecast period. The earnings of the HORNBAACH-Baumarkt-AG subgroup for the current financial year (2007/2008) will be squeezed by the higher level of pre-opening expenses than in the previous year and by the continuation of the rollout of the SAP merchandising system to the stores. The accounting profits generated on the sale of real estate will also be lower than in the previous year. However, the subgroup's operating earnings power in the new 2007/2008 financial year, which we measure in terms of the EBIT margin adjusted to account for pre-opening expenses, start-up losses at new stores, one-off SAP-related items, and the sale of real estate, is expected at least to match that reported in the past year.

At HORNBAACH Baustoff Union, sales growth accompanied by a decline in selling and store expenses as a proportion of net sales and an increased gross margin are expected to result in a permanent improvement in the subgroup's earnings situation. Operating earnings (EBIT) are expected to show steady growth at HORNBAACH Baustoff Union in the coming years. Starting in the 2008/2009 financial year, the subgroup is also expected to generate a positive earnings contribution to the overall Group following the deduction of net financial expenses.

Operating earnings at the HORNBAACH Immobilien AG subgroup are expected to show steady growth during the forecast period due to the higher level of rental income resulting from the expansion. No accounting profits from the sale of real estate have been budgeted up to the end of the 2008/2009 financial year.

The key earnings figures of the overall Group in 2007/2008 will probably not be able to match the level reported for the past financial year in absolute terms. In the 2008/2009 financial year, absolute earnings figures (before taxes) should then exceed the level seen in 2006/2007.

This annual report is to be read in the context of the audited financial data of the HORNBAACH HOLDING AG Group and the disclosures made in the notes to the consolidated financial statements contained in the annual report. It contains statements relating to the future based on assumptions and estimates made by the Board of Management of HORNBAACH. Statements referring to the future are only valid at the time at which they are made. Although we assume that the expectations reflected in these forecast statements are realistic, the company can provide no guarantee that these expectations will turn out to be accurate. The assumptions may involve risks and uncertainties which could result in actual events differing significantly from the forecast statements. The factors which could produce such variances include changes in the economic and business environment, particularly in respect of consumer behavior and the competitive environment in those retail markets of relevance for HORNBAACH. Furthermore, they include a lack of acceptance of new sales formats or new product ranges, as well as changes to the corporate strategy. HORNBAACH has no plans to update the forecast statements, neither does it accept any obligation to do so. The diagrams and charts, as well as the comments relating to such, have been provided for illustrative purposes and do not form part of the management report.





Retail and Real Estate

HORNBACH HOLDING AG acts as the holding company for all of the retail activities of the Group. The DIY megastores with garden centers operated by HORNBACH-Baumarkt-AG since 1968 constitute the core of the Group's activities. In addition to these, the HORNBACH Group is also active on a regional level in the construction materials and builders' merchant business. All of the sales formats focus on the overall retail market for construction, gardening, and DIY products. Alongside the retail business, a team of specialists at the HORNBACH Immobilien AG subgroup is responsible for the real estate and location development for all of the Group's operating subsidiaries.



HORNBACH-Baumarkt-AG

The DIY megastores with garden centers at the HORNBACH-Baumarkt-AG subgroup can look back on a successful 2006/2007 financial year. Once the erratic weather conditions in the spring of 2006 were over and the European economy began to gather increasing momentum, the sales performance showed a continuous upward trend. Sales at the subgroup showed year-on-year growth of 7.1 % to reach almost € 2.4 billion. The like-for-like sales growth of 4.0 % reported by HORNBACH compared with the previous year represents the second-best figure in the past twelve years. What's more, earnings grew more rapidly than sales. As is apparent from the EBIT margin, which improved from 3.1 % to 4.0 %, the company considerably increased its earnings power compared with the previous year. Particularly pleasing in this respect was the fact that the stores in Germany made a notably larger contribution to Progressive seduction forum the success of the Group than in the previous year.

HORNBACH's success in the German DIY market is due in particular to its inherent strengths. The company's longstanding competence in operating DIY megastores with garden centers, coupled with its conceptual focus on projects and a policy of permanently low prices – these are the long-term value drivers underlying the company's business model, which demonstrated its effectiveness even more clearly in the past financial year than in previous years.

The increase in effectiveness in the 2006/2007 financial year was basically attributable to the company's existing store network, given that all of the scheduled new store openings were postponed to the current 2007/2008 financial year. A comparison of HORNBACH's monthly sales figures with the like-for-like figures reported by the BHB sector association for Germany reveals that:

- HORNBACH outperformed its sector in every month
- The closer the end of the calendar year approached, the more marked the company's head start over its sector became
- In the fourth quarter (October to December 2006) alone, HORNBACH surpassed the average sector performance in each month by an average of almost six percentage points
- The German stores generated like-for-like sales growth of 2.3 % compared with the previous year (2005/2006: minus 1.1 %).

The impact of purchases being brought forward in the run-up to the sales tax increase in Germany is likely to have played a role in this sales trend. HORNBACH's project format, which is aligned towards larger-scale construction and renovation projects, was clearly better suited than other formats to benefit from this factor. After all, bathroom renovations, roof extensions, and similar projects represent investment decisions. These generally react more sensitively to tax increases than does discount-based purchasing behavior, which rather accords top priority to the price of individual products.

Having said this, the fact that HORNBAACH achieved even greater sales growth in other European countries than in Germany proves that it was the quality of its retail format which was primarily responsible for the company's strong performance in 2006/2007, given that all companies in the sector faced the same underlying conditions. This is also demonstrated by the company's pleasing business performance in the first months of 2007.

Leaving the analysis of business performance figures to one side and looking at the company from a consumer perspective, the success of HORNBAACH's concept has been confirmed once again by a series of DIY studies. HORNBAACH-Baumarkt-AG was the overall winner in the renowned "Kundenmonitor Deutschland" consumer survey for the second consecutive year. There was therefore no other large DIY chain with which German home improvement enthusiasts were as satisfied in 2006 as they were with



HORNBAACH. The company outstripped its competitors by a considerable margin once again, especially in the categories of value for money, specialist advice, product quality and variety of product range.

Number 1 for projects

The key to the company's success is its organic growth in Germany and abroad based on a retail format which optimally meets the needs of private and commercial customers at first-class locations. HORNBAACH has the most homogeneous large-scale structure of all DIY store operators in Germany and also generates the highest level of sales per square meter of all leading German DIY players. The resultant structural benefits are reinvested into a product range compiled with great competence, an attractive shopping environment for private and professional customers, a high quality of advice, ongoing enhancements in operating processes, and permanently low prices. The HORNBAACH format is focused on passionate DIY enthusiasts who wish to tackle large-scale projects in their houses, flats, and gardens.

HORNBAACH's product range is restricted to genuine, unadulterated DIY and gardening products. Its customers consider HORNBAACH to be the DIY and garden store with the highest competence in terms of its product range. An average of around 50,000 articles and a multitude of services are on offer to its customers at the 120 DIY megastores with garden centers across Europe (status: as of end of February 2007). These also help to introduce new target groups ("Do-it-for-me" or "Buy-it-yourself") to larger-scale projects. Modernization and upkeep are playing an ever more significant role in this respect. The company's undiluted concept enables it to differentiate itself successfully from the competition and to provide its customers with genuine added value.

Further information as to the business performance of HORNBAACH-Baumarkt-AG during the 2006/2007 reporting period can be found in the extensive annual report published by the subsidiary, which is a publicly listed company in its own right.



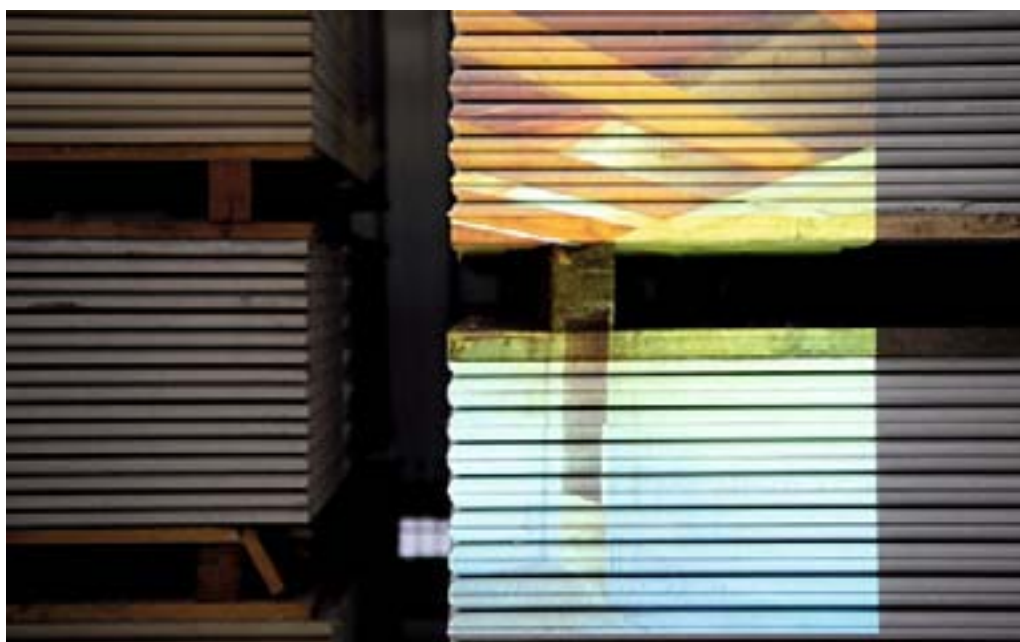
HORNBACH Baustoff Union GmbH

Hornbach Baustoff Union GmbH (HBU) is a regional construction materials and builders' merchant company. It currently operates 18 outlets in south-western Germany. Its wholesale product range is tailored to the needs of professional customers. Alongside the HORNBACH DIY megastores with garden centers in the retail segment, HBU therefore represents the second distribution channel within the HORNBACH HOLDING AG Group.

Like-for-like sales growth of 18 %

HORNBACH Baustoff Union GmbH once again outperformed its sector in Germany by a clear margin in the past financial year, reporting a pleasing level of double-digit sales growth and breaking even on an operating level (EBIT) for the first time. The construction industry witnessed a turnaround. At 4.2 %, the growth in construction investments was higher than at any time since 1994. The builders' merchant business benefited from this economic upturn, which was also supported by mild weather conditions and the impact of purchases being brought forward in the run-up to the increase in sales tax. In view of these developments, the Federal Association of German Builders' Merchants (BDB) also reported sales growth of 11.2 % for the 2006 calendar year. HBU outstripped this figure by a considerable margin – the subgroup's sales increased by 17.9 % on a like-for-like basis and by 14.0 % overall to reach € 153.5 million (2005/2006: € 134.6 million).

The boom in demand for construction materials seen especially in the second half of the financial year related in particular to the roofing and civil engineering divisions. As a result, the balance of the product range shifted compared with the previous year, moving towards product groups with lower margins (third-party deals). The gross margin thus fell short of the previous year's figure. Thanks to the substantial sales growth, however, the gross profit showed a marked increase in absolute terms. Moreover, by implementing rationalization measures, HBU achieved year-on-year reductions in its selling, store, general and administration expenses. All in all, the subgroup significantly improved its profitability. Operating earnings (EBIT) rose by almost six million euros, reaching breakeven as planned.



In the 2006/2007 financial year, HBU consistently maintained the restructuring program already initiated. The subgroup has fine-tuned its sales concept, which involves focusing its core competencies of building construction, civil engineering, roofing, and plaster even more strongly than in the past on the needs of its commercial customers in the construction industry. Moreover, the subgroup has renewed large sections of its vehicle pool and optimized its logistics activities. These measures have been accompanied by work undertaken on the public appearance of the outlets aimed at increasing recognition and awareness levels for the “UNION Bauzentrum” outlets in the subgroup’s regional catchment area in south-western Germany.



Growth course to be maintained

HORNBACH Baustoff Union GmbH expects the revival in the construction sector to continue in the current financial year, albeit presumably at a lower level than in 2006. The subgroup aims to acquire additional customers for its range of products and services, which focuses on plaster, dry construction, roofing, and civil engineering. The opening of a modern builders’ merchant outlet in Kaiserslautern in July 2007 will adapt the local sales network to market requirements. There will be a further increase in the significance of renovation and modernization measures undertaken on buildings and flats which are no longer up to date. Moreover, HORNBACH Baustoff Union GmbH expects further growth momentum to be provided by the rising need for energy-saving solutions, which is expected to lead to increased investment, not least as a result of the introduction of compulsory energy passes for buildings from 2008 onwards.

Real Estate Activities at the HORNBACH Group

The business activities of the HORNBACH Group can basically be divided into two segments: the retail business and the real estate business. The Group's retail activities are primarily undertaken by the HORNBACH-Baumarkt-AG and HORNBACH Baustoff Union GmbH subgroups. In addition to these activities, the HORNBACH Group has an extensive real estate portfolio. This chiefly consists of retail properties which are mainly used by the operating units within the Group. The real estate is owned by HORNBACH-Baumarkt-AG, as well as by HORNBACH Immobilien AG and the subsidiaries of these companies. The activities in the real estate sector are a result of the strategic decision that around half of the sales areas on which the company has retail operations should be in the hands of the Group. In the light of this decision, a team of first-class specialists in the field of real estate development has been built up over the years.

All the requirements of real estate development in Germany and abroad are competently covered, from the search for suitable land to the complex process of obtaining building permits to construction planning to awarding and supervising the execution of building contracts. This expertise built up over many years has become a decisive strategic competitive advantage for the HORNBACH Group. HORNBACH HOLDING AG acts as the central service provider for all real estate activities within the HORNBACH Group.



For several years now, part of the strategy for financing the rapid expansion of the network of DIY megastores with garden centers has involved using sale and rent back transactions to free up funds. The liquid funds released in this way have become an important source of financing for further growth. A total of two HORNBACH DIY megastores with garden centers across the Group were sold to various real estate companies in the past 2006/2007 financial year. These relate to the Essen and Potsdam locations.

The rights to use the properties as DIY megastores with garden centers have been secured on the basis of long-term rental agreements. In spite of the sale and lease back transactions undertaken every year, the overriding strategy of retaining ownership of around half of the real estate used for operating purposes, measured in terms of sales areas, remains valid. As of the reporting date on February 28, 2007,

around 49 % (2005/2006: 53 %) of the total sales areas used for retail purposes (approx. 1.31 million m²) belonged to one of the group companies. The remaining 51 % (2005/2006: 47 %) of the sales areas are either rented from third parties (48 %) or leased from third parties with a repurchase option. In individual cases (3 %), the land has been leased (hereditary lease).

The 49 % of sales areas owned by the Group are divided between the HORNBAACH-Baumarkt-AG (24 %) and the HORNBAACH Immobilien AG (25 %) subgroups.

As of the reporting date on February 28, 2007, the HORNBAACH Immobilien AG subgroup had let 40 DIY megastores with garden centers in Germany and abroad, with sales areas totaling 380,695 m², to HORNBAACH-Baumarkt-AG on a long-term basis. Three of the stores hereby let were no longer used for operating purposes at the reporting date. Following their closure in the past financial year, they are either due to be sold (garden centers in Ludwigshafen and Germersheim) or to be replaced by a newly constructed store (Darmstadt).

Furthermore, HORNBAACH Immobilien AG owned one builders' merchant store, which has been let to HORNBAACH Baustoff Union GmbH. A profit and loss transfer and subordination agreement is in place between HORNBAACH Immobilien AG and HORNBAACH HOLDING AG. A sum of € 19.1 million was thereby transferred for the past 2006/2007 financial year.

The HORNBAACH-Baumarkt-AG subgroup operated a total of 120 DIY megastores with garden centers in Germany and abroad at the reporting date. Of these, 30 locations with sales areas totaling 317,530 m² are owned by HORNBAACH-Baumarkt-AG or one of its subsidiaries.

The retail sales areas used as DIY megastores with garden centers across the HORNBAACH HOLDING AG Group totaled 1,307,572 m² at the reporting date.

The ownership of the sales areas was structured as follows at the reporting date on February 28, 2007:

	No. of Stores	Sales Area m ²	Share %
Owned Property			
HORNBAACH-Baumarkt-AG subgroup	30	317,530	24.3
HORNBAACH Immobilien AG subgroup	33	322,058	24.6
Subtotal of owned property	63	639,588	48.9
Land rented, buildings owned	4	34,968	2.7
Operating leasing (rent)	53	633,016	48.4
Total	120	1,307,572	100.0

In Neustadt an der Weinstrasse, HORNBAACH Immobilien AG has rented an office building to HORNBAACH HOLDING AG and various subsidiaries. A specialist retail center in Bornheim bei Landau with sales areas in excess of 4,700 m² has been rented to renowned retail chains. In addition, HORNBAACH Immobilien AG and HORNBAACH-Baumarkt-AG both hold a number of purchase options entitling them to acquire further land at first-class locations in Germany and abroad. Moreover, the two companies also both already own pieces of land in Germany and abroad which are earmarked for use as retail locations.



High level of hidden reserves in real estate assets

The real estate owned by HORNBACH Immobilien AG and the HORNBACH-Baumarkt-AG subgroup includes a high level of hidden reserves. The property already completed and rented out by HORNBACH Immobilien AG is reported at a carrying amount of around € 269 million in the balance sheet as of February 28, 2007. The application of a conservative average multiplier of 13 based on the agreed rental income, as well as an age discount of 0.6 % p.a. in terms of the costs of acquisition, produces a calculated yield value of € 486 million at the reporting date. The deduction of the carrying amount of the real estate in question (€ 269 million) results in hidden reserves amounting to € 217 million.

At the reporting date on February 28, 2007, the HORNBACH-Baumarkt-AG subgroup owned real estate in Germany and abroad used for proprietary purposes as DIY megastores with garden centers with a carrying amount of around € 307 million. On the basis of intra-company rental income at usual market rates and a multiplier of 13, as well as an age discount of 0.6 % p.a. in terms of the costs of acquisition, the calculated yield value for the real estate amounts to around € 453 million. The deduction of the carrying amount (€ 307 million) results in calculated hidden reserves amounting to around € 146 million.

Based on this conservative calculation method, the hidden reserves relating to the real estate used for operating purposes across the Group can be estimated as amounting to around € 363 million.

An even higher level of hidden reserves would result if the calculation of such reserves were to be based on a higher multiplier similar to those currently observable on the market for retail properties. Using a multiplier of 17, the hidden reserves would amount to around € 366 million at the HORNBACH Immobilien AG subgroup and to € 284 million at the HORNBACH-Baumarkt-AG subgroup. Based on this calculation methodology, the hidden reserves at the overall Group would thus total € 650 million.

Executive Bodies

Supervisory Board

Gerhard Wolf

Chairman

Graduate in Business Administration, Worms

Dr. Wolfgang Rupf

Deputy Chairman

Director

AKV Altkönig Verwaltungs GmbH, Königstein

George Adams

since July 14, 2006

Managing Director European Development

and Chief Executive UK Trade

Kingfisher plc, London

Ian Cheshire

until July 14, 2006

Chief Executive

B&Q plc, Eastleigh

Albert Hornbach

until July 14, 2006

Businessman, Bornheim

Christoph Hornbach

since July 14, 2006

School Director, Aschaffenburg

Dr. Gerry Murphy

since July 14, 2006

Group Chief Executive

Kingfisher plc, London

Sir Francis Mackay

until July 14, 2006

Businessman, Tunbridge Wells

Dr. Susanne Wulfsberg

Veterinary Surgeon, Neritz

Personnel Committee

Gerhard Wolf

Chairman

Sir Francis Mackay

until July 14, 2006

Dr. Gerry Murphy

since July 14, 2006

Dr. Wolfgang Rupf

Dr. Susanne Wulfsberg

Mediation Committee

Gerhard Wolf

Chairman

Sir Francis Mackay

until July 14, 2006

Dr. Gerry Murphy

since July 14, 2006

Dr. Wolfgang Rupf

Dr. Susanne Wulfsberg

Board of Management

The members of the Board of Management and their areas of responsibility

Albrecht Hornbach

Chairman

Graduate in Civil Engineering

DIY Megastores and Garden Centers, Auditing,

Construction, Technical Procurement,

Public Relations

Eduard Zimmerle

Deputy Chairman

Businessman

Expansion, Real Estate, Builders' Merchants

Roland Pelka

Graduate in Business Administration

Finance, Accounting, Tax, Controlling & Risk

Management, Loss Prevention, Investor Relations,

Legal Department

Supervisory Board Committees

Audit Committee

Gerhard Wolf

Chairman

George Adams

since July 14, 2006

Ian Cheshire

until July 14, 2006

Dr. Wolfgang Rupf

Dr. Susanne Wulfsberg

Report of the Supervisory Board

Dear Ladies and Gentlemen,



Gerhard Wolf

During the past 2006/2007 financial year, we addressed the situation, perspectives and strategic alignment of the company in great detail. We advised the Board of Management in its management of the company and monitored its conduct in accordance with the requirements of the law, the articles of association, and the code of procedure. At our meetings, the Board of Management provided us with regular, prompt and extensive written and oral reports on the business performance and the economic situation of the company and its subsidiaries. The Supervisory Board was involved in decisions of major significance for the company. Moreover, the Chairman of the Supervisory Board was in regular contact with the Board of Management, and especially with the Chairman of the Board of Management, outside the framework of meetings to discuss significant issues and also to hold a number of consultations.

Meetings of the Supervisory Board

The Supervisory Board met on a total of five occasions during the 2006/2007 financial year. No member of the Supervisory Board attended fewer than half of the meetings. No conflicts of interest arose during the year under report.

At our meetings, we held extensive discussions with the Board of Management and advised it on the economic situation of the company, its business performance, business policy, investment and financial policy, as well as on the company's risk and opportunity situation and its risk management on the basis of written and oral reports provided by the Board of Management. In addition, the Board of Management provided regular written and oral reports on the situation of the company and the development in its earnings and financial situation. Intensive discussions were held concerning those actions of the Board of Management requiring our consent. Following thorough examination and discussion of the proposals submitted by the Board of Management, the Supervisory Board then at its meetings consented to all of the respective measures.

At the meeting of the Supervisory Board held on May 18, 2006 to approve the annual financial statements, we dealt closely with the annual and consolidated financial statements in the presence of the auditor, as was also the case on May 23, 2007. The report of the Audit Committee on its work and the findings of its audit were also addressed. All of the questions posed by members of the Supervisory Board were answered in detail by the auditors. The report of the Supervisory Board, the joint corporate governance report of the Board of Management and the Supervisory Board, and the risk report were also discussed at this meeting. The agenda for the annual general meeting, including the proposed resolutions, was approved.

At the meeting held directly before the annual general meeting on July 14, 2006, the Board of Management reported on the current situation of the Group. In addition, the dates of the meetings scheduled for the 2007/2008 financial year were agreed.

The composition of the committees was newly determined at the meeting held directly after the annual general meeting.

The meeting held on December 6, 2006 focused on the discussion of the strategic 5-year plan compiled and presented by the Board of Management, which was subsequently approved. Following discussion and the forming of an opinion as to expected macroeconomic developments, and in particular the development of the DIY sector in Germany and the expected developments in the competitive situation,

the strategic foundations of the 5-year plan were affirmed. The company's expansion with DIY stores in the coming years will continue to focus on other countries. Targeted cost management is expected to lead to further reductions in costs. We believe that the store development expectations underlying the plan are realistic. Overall, all major key figures are expected to show improvements. At the same meeting, the updated Statement of Compliance with the German Corporate Governance Code was submitted pursuant to Section 161 of the German Stock Corporation Act (AktG) and then made available to shareholders on a permanent basis on the company's homepage. Apart from a few exceptions, HORNBAACH HOLDING AG has complied with and continues to comply with most of the recommendations of the German Corporate Governance Code. Only the following recommendations have not been complied with for the reasons outlined in the Statement of Compliance: the disclosure of the compensation of members of the Board of Management and Supervisory Board on an individual basis, for which the company's annual general meeting on July 14, 2006 approved a resolution approving the non-disclosure of the compensation of members of the Board of Management, and the setting of an upper age limit for members of the Supervisory Board. Further information concerning corporate governance at HORNBAACH HOLDING AG can be found in the joint report of the Board of Management and the Supervisory Board on Page 14.

The final meeting of the Supervisory Board in the past 2006/2007 financial year, which took place on February 28, 2007, dealt with the company's operating budget for the coming 2007/2008 financial year, including the financial and investment budgets and the decision-making process for new locations. The budgets thereby presented were subject to an in-depth review and subsequently approved.

Committees and Committee Meetings

The Supervisory Board has established three committees. The current composition of the committees can be found on Page 69 of this Annual Report.

The Audit Committee met on three occasions during the year under report. It discussed the annual financial statements of HORNBAACH HOLDING AG and the consolidated financial statements, the management reports, the proposed appropriation of profits and the audit reports, including the dependent company report, in the presence of the auditor and of the Chairman of the Board of Management and the Chief Financial Officer. Its deliberations also focused on the company's strategic and operating planning, the risk reports of the Board of Management, the reports compiled by the Board of Management on the financial situation of the company, and on internal audit reports.

The Personnel Committee did not hold any meetings.

It was not necessary to convene the Mediation Committee established pursuant to Section 27 (3) of the German Codetermination Act (MitBestimmG).

The Committee Chairman provided extensive reports on the work of the respective committee to the meetings of the overall Supervisory Board.

Composition of the Supervisory Board

The retirement of Ian Cheshire, Albert Hornbach and Sir Francis Mackay from their positions on the Supervisory Board in each case upon the conclusion of the annual general meeting on July 14, 2006 necessitated the holding of elections. The annual general meeting approved the proposal that George Adams, member of the Management Board of Kingfisher plc, Christoph Hornbach and Dr. Gerry Murphy, Group Chief Executive of Kingfisher plc, be elected as members of the Supervisory Board to succeed the retiring shareholder representatives.

Annual and Consolidated Financial Statements

KPMG Deutsche Treuhand-Gesellschaft Aktiengesellschaft Wirtschaftsprüfungsgesellschaft (KPMG), Berlin and Frankfurt am Main, audited the annual financial statements of HORNBAACH HOLDING AG and the consolidated financial statements as of February 28, 2007, as well as the management reports of HORNBAACH HOLDING AG and of the Group, and provided them in each case with an unqualified audit opinion. The consolidated financial statements were compiled in accordance with International Financial Reporting Standards (IFRS) as applicable in the EU.

Moreover, KPMG confirmed that the risk management system fulfilled the relevant requirements and that no risks to the company's ongoing existence had been identified.

The audit for the 2006/2007 financial year focused on the delineation of the reporting entity, the correctness of the annual financial statements included in the consolidated financial statements, the consolidation of capital, the calculation of deferred taxes, the correctness of the consolidated cash flow statement, the correctness of group segment reporting, the completeness and accuracy of the disclosures made in the notes to the financial statements, and the completeness and consistency of the statements made in the group management report. The financial statements and audit reports were provided to all members of the Supervisory Board in good time. They were subject to detailed examination at the meeting of the Audit Committee on May 23, 2007 and at the subsequent meeting of the Supervisory Board held on the same day to approve the financial statements. The auditor took part in these discussions. He reported on the principal findings of the audit and was available to provide further information and to answer questions. Based on the findings of the preliminary audit undertaken by the Audit Committee and on the basis of our own examination of the documents provided by the Board of Management and the auditor, we did not raise any objections and endorse the findings of the audit undertaken by KPMG. We approve the annual financial statements compiled by the Board of Management for HORNBAACH HOLDING AG and the Group as of February 28, 2007; the annual financial statements of HORNBAACH HOLDING AG are therefore adopted. We endorse the proposal made by the Board of Management concerning the appropriation of profits.

Furthermore, the Supervisory Board also reviewed the report provided by the Board of Management on relationships with associated companies pursuant to Section 312 of the German Stock Corporation Act (AktG). Neither this review nor the KPMG audit gave rise to any objections. KPMG granted the following audit opinion.

“On the basis of the audit and assessment undertaken by us in accordance with professional standards, we confirm that

1. the facts presented in the report are correct
2. the performance of the company in respect of the transactions set out in the report was not incommensurably high
3. there are no circumstances in respect of the measures stated in the report which would indicate any assessment significantly different from that made by the Board of Management.”

On the basis of its conclusive review, the Supervisory Board has no objections to the statement provided by the Board of Management at the end of its report pursuant to Section 312 of the German Stock Corporation Act (AktG).

The HORNBAACH HOLDING AG Group has achieved pleasing results in a highly contested market, especially in Germany, and has once again asserted its position within its competitive environment. The Supervisory Board would like to extend its thanks and appreciation to the Board of Management and to all of the company's employees, both in Germany and abroad, for their commitment and successful work in the past financial year.

Neustadt an der Weinstrasse, May 2007

The Supervisory Board
Gerhard Wolf
Chairman

19.795			162	80
112.000	-3.037			1.194
147.588	10.752		-71	0
-17.913	2.545		57.118	13.744
41.266	17.913		24.062	176
921.735	0		0	0
	75.837		3.477	-44.472
			438.348	17.130
170.945	4.702		244.602	263
406	0		841	0
213	0		3	0
29.043	2.127		42.610	7
2.427	261		14.291	0
0	0		0	0
			273.759	270
197.754	6.568		273.759	270
				0

2.939
43.091
-22.903
193.614
174.371
0
271
1.453.050
420.512
1.247
216
73.787
16.979
0
478.351
478.351
838



Consolidated Financial Statements

Income Statement

for the period from March 1, 2006 to February 28, 2007

	Notes	2006/2007 € 000s	2005/2006 € 000s	Change %
Sales	(1)	2,544,210	2,367,105	7.5
Cost of goods sold	(2)	1,645,566	1,533,275	7.3
Gross profit		898,644	833,830	7.8
Selling and store expenses	(3)	696,799	665,047	4.8
Pre-opening expenses	(4)	5,071	11,634	-56.4
General and administration expenses	(5)	101,746	101,504	0.2
Other income and expenses	(6)	24,022	36,201	-33.6
Earnings before interest and taxes (EBIT)		119,050	91,846	29.6
Financial income		10,524	5,548	89.7
Financial expenses		-46,436	-44,893	3.4
Net financial expenses	(7)	-35,912	-39,345	-8.7
Consolidated earnings before taxes		83,138	52,501	58.4
Taxes on income	(8)	7,270	20,457	-64.5
Consolidated net income		75,868	32,044	136.8
of which income allocable to shareholders		63,144	26,955	134.3
of which minority interests		12,724	5,089	150.0
Basic earnings per share (€)	(9)	7.86	3.34	135.3
Basic earnings per preference share (€)	(9)	7.92	3.40	132.9

Balance Sheet

as of February 28, 2007

Assets	Notes	2.28.2007 € 000s	2.28.2006 € 000s
Non-current assets			
Intangible assets	(12)	26,331	25,915
Property, plant, and equipment	(13)	900,522	875,001
Investment property	(13)	53,892	55,949
Financial assets	(14)	2,293	2,010
Other non-current assets	(15)	5,538	5,066
Long-term income tax receivables	(29)	19,195	0
Deferred tax assets	(16)	27,003	27,459
		1,034,774	991,400
Current assets			
Inventories	(17)	462,652	512,181
Accounts receivable and other assets	(18)	61,528	94,851
Income tax receivables	(29)	12,360	16,423
Cash and cash equivalents	(19)	264,561	161,381
Non-current assets held for sale	(20)	5,832	17,480
		806,933	802,316
		1,841,707	1,793,716

Equity and liabilities	Notes	2.28.2007 € 000s	2.28.2006 € 000s
Shareholders' equity			
Share capital	(22)	24,000	24,000
Capital reserve		130,373	130,373
Retained earnings	(23)	373,292	318,605
Minority interests		102,020	85,634
		629,685	558,612
Non-current liabilities			
Long-term financial debt	(25)	658,914	639,715
Pensions and similar obligations	(26)	0	3,470
Deferred taxes	(16)	92,424	90,837
Other non-current liabilities	(27)	14,950	7,226
		766,288	741,248
Current liabilities			
Short-term financial debt	(25)	125,854	187,582
Accounts payable and other liabilities	(28)	242,408	241,067
Income tax provisions	(29)	22,069	18,297
Other provisions	(30)	55,403	46,910
		445,734	493,856
		1,841,707	1,793,716

Cash Flow Statement

	2006/2007 € 000s	2005/2006 € 000s
Consolidated net income	75,868	32,044
Depreciation and amortization of non-current assets	77,852	88,224
Change in provisions	8,743	2,607
Profits on disposal of non-current assets	-4,407	-27,015
Change in inventories, accounts receivable, and other assets	63,269	-84,126
Change in accounts payable and other liabilities	12,522	23,277
Other non-cash income/expenses	-18,620	2,747
Cash flow from operating activities	215,227	37,758
Proceeds from disposals of non-current assets	54,590	193,259
Proceeds from disposals of shareholdings and other business units	0	170
Payments for investments in property, plant, and equipment	-113,512	-193,611
Payments for investments in intangible assets	-5,659	-6,315
Payments for investments in financial assets	-370	-110
Payments for acquisitions of shareholdings and other business units	-3,689	-8,255
Cash flow from investing activities	-68,640	-14,862
Proceeds from capital increases	8,258	2,531
Payments to shareholders	-11,603	-11,575
Proceeds from taking up of long-term debt	80,564	23,568
Repayment of long-term debt	-137,770	-48,394
Change in short-term debt	16,921	10,273
Cash flow from financing activities	-43,630	-23,597
Cash-effective change in cash and cash equivalents	102,957	-701
Change in cash and cash equivalents due to changes in exchange rates	223	280
Cash and cash equivalents at March 1	161,381	161,802
Cash and cash equivalents at February 28	264,561	161,381

Cash and cash equivalents include cash on hand, credit balances at banks, and other short-term deposits.

Purchase price payments of € 34,930k were received in the current 2006/2007 financial year in connection with the sale and lease back transaction undertaken by HORNBACH-Baumarkt-AG in the previous 2005/2006 financial year (DIY store in Vogelsdorf: € 22,000k) and with the disposal by HORNBACH Immobilien AG of a specialist retail store in the previous 2005/2006 financial year (€ 12,930k). This figure has been included under proceeds from disposals of non-current assets. The payments for acquisitions of shareholdings and other business units in the current financial year include € 1,000k resulting from purchase price liabilities incurred in previous years.

The payments for investments in property, plant, and equipment in the previous year include prepayments of € 1,300k for land, which have been reported under other non-current assets.

The cash flow from operating activities was reduced by tax payments of € 33,468k (2005/2006: € 23,563k) and by interest payments of € 45,446k (2005/2006: € 44,478k) and increased by interest received amounting to € 8,537k (2005/2006: € 3,770k).

The non-cash income/expenses item mainly relates to income from corporate income tax credits, deferred taxes and to the personnel expenses relating to the valuation of share options.

Statement of Changes in Equity

2005/2006 Financial Year								
€ 000s	Share Capital	Capital Reserve	Hedging Reserve	Cumulative Currency Translation	Other Retained Earnings	Equity Allocable to Shareholders	Minority Interests	Total Group Equity
Balance at 3.1.2005	24,000	130,373	-2,997	2,147	299,494	453,017	82,944	535,961
Consolidated net income					26,955	26,955	5,089	32,044
Currency translation				1,694		1,694	408	2,102
Valuation of derivative financial instruments, net after taxes			192			192	31	223
Total income and expenses recognized in the financial statements			192	1,694	26,955	28,841	5,528	34,369
Dividend distribution					-8,880	-8,880	-2,695	-11,575
Capital increases from share option plans							2,774	2,774
Changes in reporting entity							-2,917	-2,917
Balance at 2.28.2006	24,000	130,373	-2,805	3,841	317,569	472,978	85,634	558,612

2006/2007 Financial Year								
€ 000s	Share Capital	Capital Reserve	Hedging Reserve	Cumulative Currency Translation	Other Retained Earnings	Equity Allocable to Shareholders	Minority Interests	Total Group Equity
Balance at 3.1.2006	24,000	130,373	-2,805	3,841	317,569	472,978	85,634	558,612
Consolidated net income					63,144	63,144	12,724	75,868
Currency translation				-617		-617	-268	-885
Actuarial gains and losses on defined benefit plans					-40	-40	-11	-51
Valuation of derivative financial instruments, net after taxes			1,665			1,665	248	1,913
Total income and expenses recognized in the financial statements			1,665	-617	63,104	64,152	12,693	76,845
Dividend distribution					-8,880	-8,880	-2,723	-11,603
Capital increases from share option plans					-585	-585	8,779	8,194
Changes in reporting entity							-2,363	-2,363
Balance at 2.28.2007	24,000	130,373	-1,140	3,224	371,208	527,665	102,020	629,685

Statement of income and expenses recognized directly in equity

	2.28.2007 € 000s	2.28.2006 € 000s
Actuarial gains and losses on defined benefit plans	-65	0
Valuation of derivative financial instruments	2,662	424
Exchange differences arising on the translation of foreign subsidiaries	-885	2,102
Deferred taxes on gains and losses recognized directly in equity	-735	-201
Net income recognized directly in equity	977	2,325
Consolidated net income	75,868	32,044
Total income and expenses recognized in the financial statements	76,845	34,369
of which: allocable to shareholders	64,152	28,841
of which: allocable to minority interests	12,693	5,528
Total income and expenses recognized in the financial statements	76,845	34,369

Notes to the Consolidated Financial Statements for the 2006/2007 Financial Year

Explanatory notes on the principles and methods applied in the consolidated financial statements

Accounting principles

In line with Section 315a of the German Commercial Code (HGB), HORNBACH HOLDING AG compiles consolidated financial statements in accordance with International Financial Reporting Standards (IFRS) as applicable in the European Union. The consolidated financial statements of HORNBACH HOLDING AG are published in the electronic Federal Official Gazette (Bundesanzeiger).

HORNBACH HOLDING AG is a publicly listed stock corporation whose legal domicile is in Neustadt an der Weinstrasse, Germany. HORNBACH HOLDING AG and its subsidiaries develop and operate DIY megastores with garden centers on an international basis. In addition, HORNBACH HOLDING AG and its subsidiaries are active on a regional level in the professional construction materials and builders' merchant business.

The financial year of HORNBACH HOLDING AG and thus of the Group runs from March 1 of each year through to the final day of February of the following year.

The annual Statement of Compliance with the German Corporate Governance Code required by Section 161 of the German Stock Corporation Act (AktG) was submitted by HORNBACH HOLDING AG and by HORNBACH-Baumarkt-AG on November 28, 2006 and made available to shareholders on the companies' homepages.

Individual items in the income statement and the balance sheet have been grouped together in the interests of clarity. These items have been reported separately in the notes to the financial statements. In line with IAS 1 "Presentation of Financial Statements", a distinction has been made in the balance sheet reporting between non-current and current debt capital. Liabilities and provisions are treated as current if they are due within one year. Income items, such as rental income, interest income and dividends, are deferred accordingly. The consolidated financial statements have been compiled in euros. The figures have been rounded off to the nearest thousand or million.

Assumptions and estimates have been made in the compilation of the consolidated financial statements which have an effect on the assets and liabilities reported and on the income and expenses as presented. These assumptions and estimates mainly relate to uniform procedures applied across the Group in respect of economic useful lives, the accounting and valuation of provisions, the calculation of current market values, and the ability to obtain future tax relief. The principal assumptions and estimates which, due to their uncertainty, may result in discrepancies in the level of assets and liabilities reported have been outlined in the notes to the respective items. Changes are accounted for as a credit or charge to operations upon receipt of further information.

Amendments to accounting and valuation methods as a result of new standards

Account has been taken of all International Financial Reporting Standards and interpretations of the International Financial Reporting Interpretations Committee (IFRIC) valid at the reporting date, to the extent that such are of relevance for HORNBACH HOLDING AG.

The following new standards, revised standards, and interpretations required application for the first time in the 2006/2007 financial year:

- IAS 1/IAS 19 “Amendment – Actuarial Gains and Losses, Group Plans and Disclosures”. This standard is applicable for the first time to financial years beginning on or after January 1, 2006. Its initial application resulted in particular in extended disclosures in the notes.
- IAS 21 “Amendment – The Effects of Changes in Foreign Exchange Rates”. This standard is applicable for the first time to financial years beginning on or after January 1, 2006. Its initial application did not have any implications for the consolidated financial statements.
- IAS 39 “Amendment – Cash Flow Hedge Accounting of Forecast Intra-group Transactions”. This standard is applicable for the first time to financial years beginning on or after January 1, 2006. Its initial application did not have any implications for the consolidated financial statements.
- IAS 39 “Amendment – The Fair Value Option”. This standard is applicable for the first time to financial years beginning on or after January 1, 2006. Its initial application did not have any implications for the consolidated financial statements.
- IAS 39/IFRS 4 “Amendment – Financial Guarantee Contracts”. This standard is applicable for the first time to financial years beginning on or after January 1, 2006. Its initial application did not have any implications for the consolidated financial statements.
- IFRS 6 “Exploration for and Evaluation of Mineral Resources”. This standard is applicable for the first time to financial years beginning on or after January 1, 2006. Its initial application did not have any implications for the consolidated financial statements.
- IFRIC 4 “Determining whether an Arrangement Contains a Lease”. This standard is applicable for the first time to financial years beginning on or after January 1, 2006. Its initial application did not have any implications for the consolidated financial statements.
- IFRIC 5 “Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds”. This standard is applicable for the first time to financial years beginning on or after January 1, 2006. Its initial application did not have any implications for the consolidated financial statements.
- IFRIC 7 “Applying the Restatement Approach under IAS 29 Financial Reporting in Hyperinflationary Economies”. This standard is applicable for the first time to financial years beginning on or after March 1, 2006. Its initial application did not have any implications for the consolidated financial statements.

Standards and interpretations not applied prematurely

The IASB has issued the following standards, interpretations, and revisions to existing standards of relevance to the HORNBAACH Group which do not yet require mandatory application and which HORNBAACH HOLDING AG has not applied prematurely:

- IAS 1 “Amendment – Capital disclosures”. This standard is applicable for the first time to financial years beginning on or after January 1, 2007. Its initial application will result in extended disclosures in the notes.
- IFRS 7 “Financial Instruments: Disclosures”. This standard is applicable for the first time to financial years beginning on or after January 1, 2007. Its initial application will result in extended disclosures in the notes.
- IFRS 8 “Operating Segments”. This standard is applicable for the first time to financial years beginning on or after January 1, 2009. The possible implications of the revisions to the standard are currently under investigation.
- IFRIC 9 “Reassessment of Embedded Derivatives”. This interpretation is applicable for the first time to financial years beginning on or after June 1, 2006. Its initial application is not expected to have any implications for the consolidated financial statements.

- IFRIC 10 “Interim Financial Reporting and Impairment”. This interpretation is applicable for the first time to financial years beginning on or after November 1, 2006. Its initial application is not expected to have any implications for the consolidated financial statements.
- IFRIC 11/IFRS 2 “Group and Treasury Share Transactions”. This interpretation is applicable for the first time to financial years beginning on or after March 1, 2007. Its initial application is not expected to have any implications for the consolidated financial statements.
- IFRIC 12 “Service Concession Arrangements”. This interpretation is applicable for the first time to financial years beginning on or after January 1, 2008. Its initial application is not expected to have any implications for the consolidated financial statements.

Consolidation principles

The annual financial statements of the companies included in the consolidated financial statements are based on uniform accounting and valuation principles. Valuations based on taxation regulations have not been included in the consolidated financial statements. With the exception of two Rumanian subsidiaries and three companies to be viewed pursuant to SIC 12 as special purpose entities (SPEs), the separate financial statements of the companies included in the consolidated financial statements have been compiled as of the reporting date for the consolidated financial statements. Account has been taken of all major transactions up to and including the reporting date for the financial statements.

In the case of acquisitions based on contracts concluded prior to March 31, 2004, the capital consolidation is based on the acquisition method by offsetting the relevant acquisition costs of the investment holding with the new valuation of the prorated shareholders' equity on the date of acquisition of the subsidiary. Any remaining debit differences were capitalized as goodwill following allocation of hidden reserves and hidden burdens and were subject to straight-line amortization in line with their anticipated useful lives up to the end of the 2004/2005 financial year, with a corresponding charge to operations in line with their anticipated useful lives. There were no remaining credit differences at the end of the 2004/2005 financial year.

In the case of acquisitions based on contracts concluded subsequent to March 31, 2004, application is made of IFRS 3 “Business Combinations”, IAS 36 (2004 revision) “Impairment of Assets”, and IAS 38 (2004 revision) “Intangible Assets”. The capital consolidation of these acquisitions is accordingly based on the revaluation method. Any resultant goodwill and the residual carrying amount as of March 1, 2005 of goodwill resulting from acquisitions undertaken prior to March 31, 2004 are not subject to scheduled amortization but are rather subject to an impairment test undertaken at least once per year pursuant to IAS 36.

Intercompany profits relating to non-current assets and inventories are eliminated by means of a charge to operations. Intercompany income and expenses and receivables and liabilities between the consolidated companies have been offset against each other.

Reporting entity

In addition to HORNBAACH HOLDING AG, the consolidated financial statements include 24 domestic (2005/2006: 24) and 43 foreign (2005/2006: 44) fully consolidated subsidiaries.

As in the previous year, one subsidiary not included in the consolidated financial statements is of subordinate significance for the presentation of the Group's net asset, financial and earnings position. The shares in the company have been stated in the consolidated balance sheet at updated cost, given that the fair value cannot be reliably determined.

In respect of the consolidated subsidiaries, HORNBACH HOLDING AG has, either directly or indirectly, 100 % of the voting rights as the sole shareholder in HORNBACH Immobilien AG and HORNBACH Baustoff Union GmbH, and has, either directly or indirectly, 78.4 % (2005/2006: 79.4 %) of the voting rights as the majority shareholder in HORNBACH-Baumarkt-AG.

The reporting entity also includes investments held by HORNBACH Immobilien AG as one of three limited partners in three special purpose companies which are to be regarded as so-called “special purpose entities” (SPEs) in line with Interpretation 12 of the International Financial Reporting Interpretations Committee (SIC). HORNBACH Immobilien AG holds 90 % of the share capital in these three companies and has 19 % of the voting rights. The financial year of these companies is equivalent to the calendar year.

The HORNBACH-Baumarkt-AG subsidiary compiles its own consolidated financial statements together with its subsidiary companies. The companies consolidated at that subsidiary are included in the consolidated financial statements of HORNBACH HOLDING AG.

The reporting entity changed compared with the 2005/2006 financial year as a result of the winding up of HIAG Eiendom i Lier AS, Oslo, Norway.

The additions during the 2005/2006 financial year related to the newly founded domestic company HORNBACH Solar-, Licht- und Energiemanagement GmbH and the foreign companies newly founded in Bucharest, Rumania, HORNBACH Centrala SRL and HORNBACH Imobiliare SRL. The disposals during the 2005/2006 financial year related to the shares held in BM Immobilien Zeta GmbH (August 31, 2005) and in HIAG Fastigheter i Malmö AB (April 30, 2005) within the framework of sale and lease back transactions and to BM Immobilien Beta GmbH (October 31, 2005), HIAG Fastigheter i Norrköping AB (May 24, 2005) and the majority shareholding (51 %) in BauWerk Zentrum für's Bauen GmbH (December 31, 2005).

The composition and development of the reporting entity was as follows:

	2006/2007	2005/2006
March 1	69	77
Companies consolidated for the first time	0	3
Companies wound up (2005/2006: sold)	-1	-5
Companies merged	0	-6
February 28	68	69

The changes in the reporting entity during the 2005/2006 financial year resulted in the following overall changes in individual asset and liability items:

€ 000s	Disposals 2005/2006
Property, plant, and equipment	42,298
Other assets	10,669
Non-current debt	688
Current debt	47,157

These changes did not have any significant implications for the income statement.

Consolidated Subsidiaries

Company Name and Domicile	Equity ¹⁾ € 000s	Share- holding %
Germany		
HORNBACH-Baumarkt-AG, Bornheim	310,803	78.4 ²⁾
HORNBACH Immobilien AG, Neustadt/Weinstrasse	67,130	100
HORNBACH International GmbH, Bornheim	25,584	78.4 ²⁾
AWV-Agentur für Werbung und Verkaufsförderung GmbH, Bornheim	181	78.4 ²⁾
HORNBACH Baustoff Union GmbH, Neustadt/Weinstrasse	10,156	100
Union Bauzentrum Hornbach GmbH, Neustadt/Weinstrasse	4,786	100
Ruhland-Kallenborn & Co. GmbH, Neustadt/Weinstrasse	-1,633	100
Ruhland-Kallenborn Grundstücksverwaltungsgesellschaft mbH, Neustadt/Weinstrasse	-348	100
Robert Röhlinger GmbH, Schiffweiler	1,341	100
Ollesch & Fitzner GmbH, Bornheim	554	78.4 ²⁾
BM Immobilien Gamma GmbH, Bornheim	-1	78.4 ²⁾
HB Reisedienst GmbH, Bornheim	-249	78.4 ²⁾
BM Immobilien Lambda GmbH, Bornheim	23	78.4 ²⁾
BM Immobilien Omega GmbH, Bornheim	12,933	78.4 ²⁾
HB Services GmbH, Bornheim	22	78.4 ²⁾
HORNBACH Versicherungs-Service GmbH, Bornheim	342	78.4 ²⁾
HORNBACH Solar-, Licht- und Energiemanagement GmbH, Bornheim	10	78.4 ²⁾
HIAG Immobilien Jota GmbH, Bornheim	27	100
HIAG Immobilien Beta GmbH, Bornheim	-52	100
HIAG Immobilien Gamma GmbH, Bornheim	23	100
HIAG Immobilien Delta GmbH, Bornheim	23	100
SULFAT GmbH & Co. Objekt Bamberg KG, Pöcking	-780	90
SULFAT GmbH & Co. Objekt Düren KG, Pöcking	-893	90
SULFAT GmbH & Co. Objekt Saarbrücken KG, Pöcking	-760	90
Other European Countries		
HORNBACH Baumarkt GmbH, Wiener Neudorf, Austria	27,788	78.4 ²⁾
EZ Immobilien Beta GmbH, Wiener Neudorf, Austria	1,574	78.4 ²⁾
SM Immobilien Delta GmbH, Wiener Neudorf, Austria	-470	78.4 ²⁾
SZ Immobilien Zeta GmbH, Wiener Neudorf, Austria	-27	78.4 ²⁾
HK Immobilien Kappa GmbH, Wiener Neudorf, Austria	-168	78.4 ²⁾
HL Immobilien Lambda GmbH, Wiener Neudorf, Austria	-476	78.4 ²⁾
HO Immobilien Omega GmbH, Wiener Neudorf, Austria	-117	99.8
HO Immobilien Omikron GmbH, Wiener Neudorf, Austria	-316	78.4 ²⁾
HS Immobilien Sigma GmbH, Wiener Neudorf, Austria	-109	78.4 ²⁾
HR Immobilien Rho GmbH, Wiener Neudorf, Austria	-122	99.8
HD Immobilien Dora GmbH, Wiener Neudorf, Austria	5	78.3
HC Immobilien Chi GmbH, Wiener Neudorf, Austria	-17	99.8
HY Immobilien Ypsilon GmbH, Wiener Neudorf, Austria	-2,256	100
HN Immobilien Ny GmbH, Wiener Neudorf, Austria	-46	100
HM Immobilien My GmbH, Wiener Neudorf, Austria	-19	100

¹⁾ The shareholders' equity is equivalent to the local equity

²⁾ Of which: 0.06 % under current assets

Company Name and Domicile	Equity ¹⁾ € 000s	Share- holding %
HX Immobilien Xi GmbH, Wiener Neudorf, Austria	-624	100
Reiterer Immobiliengesellschaft mbH, Wiener Neustadt, Austria	124	100
HORNBAACH Baumarkt Luxemburg SARL, Bertrange, Luxembourg	9,409	78.4 ²⁾
HORNBAACH HOLDING B.V., Amsterdam, Netherlands	11,920	78.4 ²⁾
HORNBAACH Bouwmarkt (Nederland) B.V., Driebergen-Rijsenburg, Netherlands	30,339	78.4 ²⁾
HORNBAACH Real Estate Zaandam B.V., Zaandam, Netherlands	2,164	78.4 ²⁾
HORNBAACH Real Estate Kerkrade B.V., Kerkrade, Netherlands	1,795	78.4 ²⁾
HORNBAACH Real Estate Tilburg B.V., Tilburg, Netherlands	1,332	78.4 ²⁾
HORNBAACH Real Estate Groningen B.V., Groningen, Netherlands	-31	78.4 ²⁾
HORNBAACH Real Estate Wieringen B.V., Wieringen, Netherlands	994	78.4 ²⁾
HORNBAACH Real Estate Alblasserdam B.V., Alblasserdam, Netherlands	-2,286	78.4 ²⁾
HORNBAACH Real Estate Nieuwegein B.V., Nieuwegein, Netherlands	1,337	78.4 ²⁾
HORNBAACH Real Estate Nieuwerkerk B.V., Nieuwerkerk, Netherlands	2,669	78.4 ²⁾
HORNBAACH Real Estate Geleen B.V., Geleen, Netherlands	994	78.4 ²⁾
HORNBAACH Reclame Activiteiten B.V., Nieuwegein, Netherlands	41	78.4 ²⁾
HORNBAACH Real Estate Nederland B.V., Amsterdam, Netherlands	14,344	100
HORNBAACH Baumarkt CS spol s.r.o., Prague, Czech Republic	40,686	78.4 ²⁾
HORNBAACH Immobilien HK s.r.o., Prague, Czech Republic	1,035	100
HORNBAACH Baumarkt (Schweiz) AG, Oberkirch, Switzerland	13,868	78.4 ²⁾
HORNBAACH Byggmarknad AB, Gothenburg, Switzerland	-2,086	78.4 ²⁾
HIAG Fastigheter i Göteborg AB, Gothenburg, Sweden	340	100
HIAG Fastigheter i Helsingborg AB, Gothenburg, Sweden	110	100
HIAG Fastigheter i Göteborg Syd AB, Gothenburg, Sweden	41	100
HIAG Fastigheter i Stockholm AB, Gothenburg, Schweden	31	100
HORNBAACH-Baumarkt SK spol s.r.o., Bratislava, Slovakia	2,524	78.4 ²⁾
HORNBAACH Immobilien SK-BW s.r.o., Bratislava, Slovakia	5,247	100
HORNBAACH Centrala SRL, Bucharest, Rumania	2,466	78.4 ²⁾
HORNBAACH Imobiliare SRL, Bucharest, Rumania	-1,847	100

¹⁾ The shareholders' equity is equivalent to the local equity

²⁾ Of which: 0.06 % under current assets

A complete list of shareholdings pursuant to Section 285 Sentence 1 No. 11 and Section 313 (2 and 3) of the German Commercial Code (HGB) has been disclosed in the electronic Federal Official Gazette (Bundesanzeiger).

Subordination and profit and loss transfer agreements have been concluded between HORNBAACH HOLDING AG and HORNBAACH Immobilien AG and between HORNBAACH HOLDING AG and HORNBAACH Baustoff Union GmbH. These took effect in the 2000/2001 financial year. HORNBAACH Baustoff Union GmbH has itself concluded a subordination and profit and loss transfer agreement with Union Bauzentrum HORNBAACH GmbH which also came into effect in the 2000/2001 financial year. Moreover, a subordination agreement and a profit and loss transfer agreement have been in place between Ruhland-Kallenborn Grundstücksverwaltungsgesellschaft mbH and Ruhland-Kallenborn & Co. GmbH since March 1, 2004.

Furthermore, subordination and profit and loss transfer agreements have been concluded between HORNBAACH-Baumarkt-AG on the one hand and HORNBAACH International GmbH and Ollesch & Fitzner GmbH on the other.

Currency translation

The consolidated financial statements have been compiled in euros and the amounts stated rounded up or down to the nearest thousand.

Transactions executed in foreign currencies have been translated at the respective transaction rate. All receivables and liabilities denominated in foreign currencies have been valued using the closing rates on the reporting date regardless of whether they have been hedged or not. The resultant exchange gains and losses have basically been included in the income statement. Forward exchange transactions have been stated at fair value.

In line with IAS 21, the annual financial statements of foreign group companies have been translated into euros on the basis of the functional currency concept. This is the local currency for all of the companies in view of the fact that the foreign companies conduct their business independently from a financial, economic and organizational point of view. Accordingly, non-current assets, other assets and liabilities have been translated at the median rate on the reporting date. Exchange rate differences arising from the translation of the annual financial statements of foreign subsidiaries are treated with no net income effect and are reported separately under retained earnings. Income and expense items are translated using average rates.

The most important foreign exchange rates applied are as follows:

Country	Rate on Reporting Date		Average Rate	
	2.28.2007	2.28.2006	2006/2007	2005/2006
CZK Czech Republic	28.2950	28.3200	28.23447	29.52067
SEK Sweden	9.2763	9.4490	9.22121	9.32374
CHF Switzerland	1.6136	1.5661	1.58398	1.54914
SKK Slovakia	34.3450	37.0800	36.71948	38.43582
RON Rumania	3.3950	3.5360	3.48672	3.61424

Accounting and valuation principles

Assets have generally been valued at historic cost of acquisition with the exception of derivative financial instruments and assets to be valued at fair value through profit and loss, which have been valued at fair value. Cash-settled liabilities relating to share option plans have been recognized at fair value.

Derivative financial instruments

Derivative financial instruments, such as forward exchange transactions, interest caps, and interest swaps, are used to hedge exchange rate and interest rate risks. In line with the Group's risks principles, no derivative financial instruments are held for trading purposes. Derivative financial instruments are stated in the balance sheet at fair value upon initial recognition. Any changes in their value are generally recognized with a corresponding charge on earnings, unless the requirements of IAS 39 governing hedge accounting are met. When concluding a hedging transaction, the HORNBAACH HOLDING Group classifies certain derivatives as cash flow hedges. Any changes in the fair value of cash flow hedges which are to be viewed as effective are recorded under retained earnings without any impact on earnings and taking due account of deferred taxes. Non-effective changes in the value are recorded with a corresponding charge on earnings. The fair values of forward exchange transactions (including embedded forward exchange transactions) and foreign currency options are calculated on the basis of market conditions at the reporting date. The fair value of interest swaps at the reporting date is calculated by the financial institutions with

which such instruments were agreed. Financial instruments are retired from the accounts as soon as the contract underlying the transaction expires, is replaced or terminated.

Goodwill

Since March 1, 2005, goodwill has not been subject to scheduled amortization, but has rather been subject to an annual impairment test. Should any events or change in circumstances indicate any possible value impairment, then such impairment test is to be undertaken more frequently. Pursuant to IAS 36, the carrying amounts of the smallest cash generating units, including the goodwill proportionately allocated to such units, are compared with the higher of the net sale price and the utility value (so-called recoverable amount) of such units.

In the event of the carrying amount of the cash generating unit exceeding its recoverable amount, then a write-down is required. The impairment loss for a cash generating unit is initially allocated to goodwill. Any remaining impairment loss is subsequently recorded for the other assets in the cash generating unit. No write-ups of goodwill are undertaken.

In line with the internal management reporting structures, the cash generating units correspond to the smallest strategic reporting levels within the HORNBAACH HOLDING AG Group. The utility value is calculated on the basis of the discounted expected future cash flows of a cash generating unit on the basis of the detailed financial planning for the coming financial year and in the strategic five-year plan.

The discounting is undertaken on the basis of average equity and debt capital costs (WACC = Weighted Average Cost of Capital). The calculation of the costs of equity is based on the yield expected on long-term risk-free federal bonds. The costs of debt capital are based on the financing costs of the ten-year bond issued by HORNBAACH-Baumarkt-AG during the 2004/2005 financial year. The discount rates applied represent after-tax rates for the respective cash generating units and take account of specific equity and country risks. Discounting rates ranging from 8.6 % to 9.1 % were applied in the 2006/2007 financial year.

Intangible assets

Intangible assets with fixed useful lives are stated at cost of acquisition less cumulative straight-line amortization. Pursuant to IAS 23 "Borrowing Costs", financing costs which can be directly allocated to an asset ("qualifying asset") over the period of the establishment of the utility of such asset are capitalized as a component of the costs of acquisition or manufacture.

Amortization is calculated using the straight-line method and on the basis of the following economic useful lives:

Useful Life	Years
Software and licenses	3 to 8
Other intangible assets	3 to 13

There are no intangible assets with indeterminate useful lives.

Property, plant, and equipment

Property, plant, and equipment, including real estate which is held for leasing purposes, is stated at cost of acquisition or manufacture less cumulative depreciation.

Scheduled depreciation is undertaken on a straight-line basis. If there are indications of any impairment of value and if the recoverable amount is less than the updated cost of acquisition or manufacture, then the property, plant, and equipment is subject to extraordinary depreciation. A corresponding write-up is undertaken if the reason for extraordinary depreciation undertaken in previous years no longer applies.

Scheduled depreciation across the Group is uniformly based on the following economic useful lives:

Useful Life	Years
Buildings and outdoor facilities (including rented properties)	15 to 33
Other equipment, plant, and office equipment	3 to 21

In the event of major components of property, plant, and equipment having different useful lives, then these components are stated and valued separately.

Financing costs incurred in the context of real estate development (“building interest”) and which can be directly allocated to the acquisition, construction or establishment of land and buildings (“qualifying assets”) are capitalized as an integral part of the costs of acquisition or manufacture in accordance with IAS 23 (Borrowing Costs).

Leased property, plant and equipment which in economic terms constitutes asset purchases with long-term financing (financial leasing) are stated at fair value in compliance with IAS 17 “Leases” unless the present value of the leasing payments is lower. Scheduled depreciation is undertaken over their economic useful lives or over the term of the contract if this is shorter. Application is made of the same method of depreciation which would apply for comparable assets acquired or manufactured. The obligations relating to future leasing payments are capitalized as liabilities.

Financial assets

In line with IAS 39, financial assets are subdivided as follows: financial assets held to maturity, financial assets valued at fair value with a corresponding charge on earnings, and financial assets available for sale.

Financial assets held to maturity are valued at updated cost of acquisition using the effective interest method.

Financial assets valued at fair value with a corresponding charge on earnings are stated at their price on the reporting date. Financial assets available for sale are stated at fair value, if this can be reliably determined, and otherwise at cost of acquisition.

Inventories

Inventories are stated at cost of acquisition or manufacture or at net sale value. The net sale value is taken to be the expected realizable sales proceeds less the costs incurred up to such disposal. The acquisition costs of inventory holdings are determined using weighted average prices. Account is taken of the principle of loss-free valuation. The costs of manufacture of unfinished services in the builders’ merchant business include both directly allocable expenses and an appropriate share of production and material overheads.

Accounts receivable and other assets

Accounts receivable and other assets are stated at cost of acquisition or at their lower present value. Account is taken of all identifiable individual risks and general credit risk based on empirical values by means of appropriate value reductions for these items. The non-current assets stated at present value are not subject to any significant interest rate risk.

Cash and cash equivalents

Cash and cash equivalents include cash on hand and short-term deposits with maturity dates of less than three months.

Non-current assets held for sale

Land, buildings and other non-current assets which are highly likely to be sold in the coming financial year are valued as property, plant and equipment up to the time of such classification. These assets are subsequently stated at fair value, less related disposal expenses, should such be lower than the carrying amount.

Leasing contracts

In the case of leasing contracts in which the respective risks and rewards relating to the asset are mainly transferred to the company, the asset in question is capitalized and stated less cumulative depreciation. Moreover, a corresponding liability is capitalized in the amount of the fair value of the asset or the lower present value of the minimum leasing payments.

Impairment of assets (IAS 36)

With the exception of inventories, deferred tax assets and those assets, which are stated at fair value, a review is undertaken of all assets on each reporting date to ascertain whether there are indications for an impairment of value due to specific facts or circumstances. An extraordinary write-down is recorded in the income statement if the net realizable value is less than the carrying amount of the respective asset. Except in the case of goodwill, a write-up is undertaken if the reasons for the extraordinary write-down no longer apply.

Pensions and similar obligations

Pursuant to the legal requirements in the respective countries, the group companies of HORNBACH HOLDING AG have obligations relating to defined contribution and defined benefit pension plans. In the case of defined benefit plans, provisions have been calculated using the projected unit credit method in accordance with IAS 19 "Employee Benefits". When calculating the pension commitment in accordance with actuarial principles, this procedure accounts for the pensions known of and claims acquired as of the balance sheet reporting date, as well as for the increase in salaries and pensions to be expected in future. The plan assets are deducted at fair value from the obligations. Should this result in a net asset, then this is recognized, provided that it does not exceed the present value of future reductions in contributions or repayments or of any service expenses to be offset retrospectively. Actuarial gains or losses are recognized under equity without any impact on earnings, having taken due account of deferred taxes. In the case of defined contribution plans, the contributions are recorded as expenses upon becoming due for payment.

Provisions

Provisions are taken for uncertain obligations to third parties if such obligations are likely to result in a future charge on assets. The provisions are stated after taking account of all discernible risks up to the anticipated settlement amount and are not offset against recourse claims. If the overall effect is material, non-current provisions are stated at their present values discounted to the end of their

respective terms. Provisions for pending losses are accounted for if the contractual obligations in the case of stores rented from third parties are higher than the anticipated economic benefits.

Liabilities

Financial debt (bank loans, bonds) is reported in the amount of the individual loan less transaction costs and is subsequently reported at updated cost of acquisition. The difference to the repayment amount is recorded as an expense over the term of the bond using the effective interest rate method. Other liabilities are stated at their repayment amounts. The fair values of financial debt are calculated on the basis of the current money market interest rate taking due account of the respective maturity.

Sales

Income from the sale of goods is recorded at the time of the transfer of ownership.

Cost of goods sold

As well as the direct acquisition costs of the merchandise in question, the cost of goods sold also includes ancillary acquisition costs, such as freight charges, customs duties and other services rendered.

Rental income

Rental income is recorded on a straight-line basis as sales for the duration of the rental period.

Public grants

Public grants awarded to cover expenses incurred and for assistance purposes are recorded as income in the income statement. Grants awarded for non-current assets reduce the cost of acquisition of such assets.

Expenses

Rental expenses are recorded on a straight-line basis as costs over the term of the rental contract.

Advertising expenses for commercials are produced for image advertising purposes and are generally broadcast directly following their production. The broadcasting costs are recorded as expenses upon receipt of the service (broadcasting by the broadcaster).

Expenses relating to advertising leaflets are deferred until distribution and then reported under accounts receivable and other assets.

Interest expenses and interest income are recorded in line with the period for which the loan was granted or the bond issued.

Tax expenses include current and deferred taxation unless they are attributable to facts or circumstances which are directly accounted for under equity.

In line with IAS 12, deferred taxes are accounted for and valued using the balance sheet liability method based on the tax rate valid at the realization date. Deferred tax assets are stated for anticipated tax benefits arising from future realizable losses brought forward. Deferred tax assets arising from deductible temporary differences and tax losses carried forward which exceed temporary taxable differences are only stated to the extent that it can be assumed with reasonable certainty that the company in question will achieve an adequate level of taxable income.

With regard to options issued prior to November 7, 2002 in connection with existing share option plans, no expenses have been taken into account for the difference between the exercise price and the market value of shares or the intrinsic value of the share options granted as long as the options have not been exercised.

The 1999 share option plan of HORNBACH-Baumarkt-AG represents an equity-settled share-based payment. With regard to the fourth tranche of the share option plan, which was issued subsequent to November 7, 2002, the current market value of the options expected to be convertible was calculated for the time of their issue. This amount is spread as an expense over the period up to the non-forfeitability of such options and is recorded as a corresponding increase in shareholders' equity.

The HORNBACH phantom stock plan at HORNBACH-Baumarkt-AG and the share option plan at HORNBACH HOLDING AG represent cash-settled share-based payments. The expenses for the phantom stock plan and for the fourth tranche of the share option plan at HORNBACH HOLDING AG, which was issued subsequent to November 7, 2002, are spread over the qualifying period on a prorated basis. The resultant obligation as of the reporting date has been reported under other liabilities.

Segment reporting

The segment reporting is undertaken in compliance with the accounting and valuation methods used in the consolidated financial statements. The sales to external third parties represent net sales. Transfer prices between the segments are equivalent to those applied to external third parties.

Segment definition

The allocation of operating divisions (segments) corresponds to the internal reporting system used by the Board of Management of the HORNBACH HOLDING AG Group for managing the company. The primary reporting system is based on operating divisions, whereas the secondary reporting system makes a distinction between the regions of Germany and of Other European Countries. The "Retail" segment includes the DIY stores and garden centers grouped together in the HORNBACH HOLDING AG Group, as well as specialist garden centers and the builders' merchant business. The "Real Estate" segment includes the retail properties owned by companies in the HORNBACH-Baumarkt-AG Group and by HORNBACH Immobilien AG, which let and charge the properties to the respective DIY stores with garden centers within the Group at normal market conditions. The "Miscellaneous and Consolidation" segment includes administration and consolidation items which are not attributable to the individual segments.

Segment results

Earnings before interest and taxes (EBIT) have been taken to represent the segment results.

Segment assets and liabilities

Assets and liabilities in the consolidated balance sheet have been directly allocated to the individual segments as far as possible. The remaining assets and liabilities have been allocated on an appropriate basis. Liabilities in the consolidated balance sheet have been increased by liabilities to group companies in the individual segments and have been allocated to the individual segments. The resultant adjustments have been eliminated under the "Miscellaneous and Consolidation" item.

2006/2007 in € million (2005/2006 in € million)	Retail	Real Estate	Miscellaneous and Consolidation	HORNBACH HOLDING AG Group
Segment income	2,541.5	152.8	-150.1	2,544.2
	(2,363.9)	(143.3)	(-140.1)	(2,367.1)
Sales to external third parties	2,541.5	0.0	0.0	2,541.5
	(2,363.9)	(0.0)	(0.0)	(2,363.9)
Internal rental income	0.0	150.1	-150.1	0.0
	(0.0)	(140.1)	(-140.1)	(0.0)
Rental income from external third parties	0.0	2.7	0.0	2.7
	(0.0)	(3.2)	(0.0)	(3.2)
Segment results (EBIT)	75.5	61.1	-17.6	119.0
	(35.5)	(75.5)	(-19.2)	(91.8)
of which depreciation and amortization	41.2	27.3	9.4	77.9
	(45.6)	(34.2)	(8.4)	(88.2)
Segment assets	778.3	846.0	217.4	1,841.7
	(803.6)	(873.4)	(116.7)	(1,793.7)
Capital expenditures	31.9	75.6	12.7	120.2
	(64.2)	(121.3)	(16.8)	(202.3)
Segment liabilities	329.6	532.4	350.0	1,212.0
	(383.7)	(499.3)	(352.1)	(1,235.1)

Analysis by geographical regions

The Other European Countries segment includes the Czech Republic, Austria, the Netherlands, Luxembourg, Switzerland, Sweden, Slovakia, Rumania and Norway.

Segment sales are allocated to the geographical regions in which the sales were generated. The sales for Other European Countries include segment sales of € 252.7 million (2005/2006: € 251.0 million) requiring to be reported pursuant to IAS 14.69 for our subsidiaries in Austria. Segment assets are allocated to the region in which they are located. Capital expenditures relate to the assets allocated to the respective segments.

2006/2007 € million (2005/2006 in € million)	Germany	Other European Countries	Miscellaneous and Consolidation	HORNBACH HOLDING AG Group
Segment income	1,793.0	862.1	-110.9	2,544.2
	(1,677.1)	(788.0)	(-98.0)	(2,367.1)
Sales to external third parties	1,680.3	861.2	0.0	2,541.5
	(1,576.7)	(787.2)	(0.0)	(2,363.9)
Sales to affiliated companies	110.8	0.1	-110.9	0.0
	(98.0)	(0.0)	(-98.0)	(0.0)
Rental income from external third parties	1.9	0.8	0.0	2.7
	(2.4)	(0.8)	(0.0)	(3.2)
Segment assets	1,508.4	528.3	-195.0	1,841.7
	(1,510.8)	(466.3)	(-183.4)	(1,793.7)
Capital expenditures	72.3	49.5	-1.6	120.2
	(157.2)	(44.9)	(0.2)	(202.3)
EBIT	58.6	60.5	-0.1	119.0
	(42.6)	(48.4)	(0.8)	(91.8)
Depreciation and amortization	58.5	19.4	0.0	77.9
	(64.8)	(23.4)	(0.0)	(88.2)
EBITDA	117.1	79.9	-0.1	196.9
	(107.4)	(71.8)	(0.8)	(180.0)

Notes on the Consolidated Income Statement

(1) Sales

Sales mainly involve income from the retail segment. Income amounting to € 2,744k (2005/2006: € 3,215k) from the letting of real estate has also been reported under sales.

The sales of the Group broken down into operating divisions and regions have been depicted in the segment report.

(2) Cost of goods sold

The cost of goods sold represents the expenses required for the generation of sales and is structured as follows:

	2006/2007 € 000s	2005/2006 € 000s
Expenses for ancillary materials and purchased goods	1,632,207	1,522,946
Expenses for services rendered	13,359	10,329
	1,645,566	1,533,275

(3) Selling and store expenses

Selling and store expenses include those costs incurred in connection with the operation of DIY megastores with garden centers and of builders' merchant outlets. These mainly involve personnel expenses, costs of premises, and advertising expenses, as well as depreciation and amortization. Moreover, this item also includes general operating expenses, such as administration expenses, transport costs, maintenance and upkeep, and rental expenses for plant and equipment.

(4) Pre-opening expenses

Pre-opening expenses mainly relate to those expenses arising at or close to the time of the construction up to the opening of new DIY megastores with garden centers. Pre-opening expenses mainly consist of personnel expenses, administration expenses, costs of premises, miscellaneous personnel expenses, and depreciation and amortization.

(5) General and administration expenses

General and administration expenses include all other costs incurred in connection with the operation or construction of DIY stores with garden centers and builders' merchant outlets which cannot be directly allocated to such. They mainly consist of personnel expenses, legal and advisory expenses, depreciation and amortization, costs of premises, and miscellaneous administration expenses, such as IT, travel and vehicle expenses.

(6) Other income and expenses

Other income and expenses include other operating income from operating activities amounting to € 35,315k (2005/2006: € 33,060k) and other operating income from non-operating activities amounting to € 12,543k (2005/2006: € 40,272k).

Other operating income consists of income amounting to € 959k (2005/2006: € 717k) from the sale of non-current assets, income amounting to € 6,424k (2005/2006: € 5,526k) from exchange rate and payment differences and income amounting to € 2,853k (2005/2006: € 2,433k) from the release of

provisions. Moreover, this item also includes income from advertising allowances, personnel grants, damages payments and cost allowances granted by suppliers.

Of the non-operating income reported for the 2006/2007 financial year, € 11,429k (2005/2006: € 29,095k) mainly relates to income from the disposal of DIY megastore properties and reserve land not used for operations. The figure reported for the previous year also included income from the disposal of builders' merchant centers and of a real estate investment.

The DIY megastore properties were subsequently rented back on a long-term basis within the framework of an operating lease. There are rental prolongation and purchase options following the non-terminable basic rental period.

Of the other non-operating income, € 658k (2005/2006: € 3,276k) also results from the release of provisions for disadvantageous contracts. Furthermore, income from damages payments is also reported under this item.

Other income and expenses also include other operating expenses for operating activities amounting to € 13,533k (2005/2006: € 14,493k) and other operating expenses for non-operating activities amounting to € 10,303k (2005/2006: € 22,638k).

Other operating expenses for operating activities consist of expenses amounting to € 6,739k (2005/2006: € 6,746k) for exchange rate and payment differences, impairments and defaults on accounts receivable amounting to € 2,896k (2005/2006: € 2,837k), as well as losses amounting to € 1,306k (2005/2006: € 2,127k) incurred on the disposal of non-current assets. Furthermore, this item also includes losses incurred on damages, and expenses incurred for services which are charged on. The corresponding income is reported under other income.

The other operating expenses for non-operating activities include extraordinary depreciation of € 7,045k (2005/2006: € 13,875k) undertaken on property, plant and equipment, losses of € 5k (2005/2006: € 659k) incurred on the disposal of non-current assets and additions of € 3,209k (2005/2006: € 500k) to the provisions for disadvantageous contracts.

(7) Net financial expenses

	2006/2007 € 000s	2005/2006 € 000s
Financial income		
Other interest and similar income	8,618	3,782
Income from the fair value valuation of derivative financial instruments	1,906	1,766
	10,524	5,548
Financial expenses		
Other interest and similar expenses	46,363	44,893
Expenses from the fair value valuation of derivative financial instruments	73	0
	46,436	44,893

In line with IAS 17 "Leases", financial leasing contracts are reported under property, plant, and equipment and the interest component of the leasing installment amounting to € 180k (2005/2006: € 226k) under other interest and similar expenses. Net interest expenses do not include interest incurred for financing the construction stage of real estate development measures. This interest amounted to € 3,844k (2005/2006: € 4,370k) in the year under report and has been capitalized as an integral component of the costs of acquisition and manufacture of the property, plant, and equipment concerned. As in the previous year, the average financing cost rate used to determine the level of debt costs to be capitalized amounted to 5.9 %.

(8) Taxes on income

The taxes on income reported include the taxes on income paid or payable in the individual countries, as well as deferred tax accruals.

The German companies included in the HORNBACH HOLDING Group are subject to an average trade tax rate of approximately 16 % of their trading income, with the aforesaid tax being deductible for corporate income tax purposes. The corporate income tax rate amounts to 25 %, plus 5.5 % solidarity surcharge.

All domestic deferred tax items continue to be valued using an average tax rate of 38 %. The calculation of foreign income taxes is based on the relevant laws and regulations in force in the individual countries. The income tax rates applied to foreign companies range from 16 % to 29 % (2005/2006: 18 % to 31 %).

The actual income tax charge of € 7,270k (2005/2006: € 20,457k) is € 24,322k lower (2005/2006: € 507k higher) than the expected tax charge of € 31,592k (2005/2006: € 19,950k), which would have been payable by applying the average tax rate of 38 % to the pre-tax earnings of the Group.

Deferred taxes have been stated for tax losses carried forward and not utilized to date amounting to € 45,766k (2005/2006: € 43,992k). HORNBACH HOLDING AG expects it to be possible to offset the tax losses carried forward, which in some cases are attributable to start-up losses in individual countries, against future earnings in full. No deferred tax assets have been reported in the case of losses carried forward amounting to € 2,496k (2005/2006: € 1,111k) in view of the fact that a future realization of the resultant benefit is not to be expected.

The "German act on fiscal measures accompanying the introduction of the European Company and amending further tax legislation (SEStEG)" came into force on December 12, 2006. Among other aspects, this act provides for allowing the refunds of corporate income tax credits resulting from the retention of profit in accordance with previous corporation tax law requirements no longer to be linked to the distribution of profits. This corporate income tax credit has to be calculated for the last time as of December 31, 2006 and is subsequently to be paid out in 10 equal annual amounts on September 30 of each year starting in 2008. At the final calculation date, the HORNBACH HOLDING AG Group had corporate income tax refund receivables pursuant to Section 37 of the German Corporate Income Tax Act (KStG) amounting to € 24.3 million. These have been capitalized as a non-period tax receivable at their present value of € 19.2 million, resulting in non-period tax income of the same amount.

Breakdown of the tax charge:

	2006/2007 € 000s	2005/2006 € 000s
Current taxes on income		
Germany	-9,381	6,648
Other countries	15,092	11,339
	5,711	17,987
Deferred tax expenses/income		
due to changes in temporary differences	981	6,263
due to changes in tax rates	-226	-262
due to losses carried forward	804	-3,531
	1,559	2,470
Taxes on income	7,270	20,457

Deferred taxes amounting to € -735k (2005/2006: € -201k) have been recorded under shareholders' equity without any impact on earnings.

The transition from the anticipated to the actual income tax charge is as follows:

	2006/2007 € 000s	%	2005/2006 € 000s	%
Anticipated income tax charge	31,592	100.0	19,950	100.0
Tax rate differences	-6,472	-20.5	-5,432	-27.2
Tax reductions				
due to distributions	-1,036	-3.3	0	0
Tax-free income	-153	-0.5	-115	-0.6
Tax reductions/increases				
due to changes in tax	-226	-0.7	-262	-1.3
Tax increases attributable to expenses not deductible for tax purposes and to losses carried forward not stated	3,324	10.5	3,323	16.6
Non-period current and deferred taxes	-19,407	-61.4	3,968	19.9
Miscellaneous tax effects	-352	-1.1	-975	-4.9
Taxes on income	7,270	23.0	20,457	102.5
Effective tax rate in %	8.7		39.0	

(9) Earnings per share

The basic earnings per share are calculated in line with IAS 33 (Earnings per Share) by dividing the consolidated net income allocable to the shareholders of HORNBAACH HOLDING AG by the weighted average number of shares in circulation during the financial year.

	2006/2007 €	2005/2006 €
Consolidated net income	63,143,793.70	26,954,957.96
Additional dividend on preference shares	240,000.00	240,000.00
Consolidated net income adjusted by additional dividend claims	62,903,793.70	26,714,957.96
Number of ordinary shares issued	4,000,000	4,000,000
Number of preference shares issued	4,000,000	4,000,000
	8,000,000	8,000,000
Earnings per share (€)	7.86	3.34
Additional dividend claim per preference share (€)	0.06	0.06
Earnings per preference share (€)	7.92	3.40

(10) Other disclosures on the income statement

Personnel expenses

	2006/2007 € 000s	2005/2006 € 000s
Wages and salaries	338,544	322,296
Social security contributions	72,261	71,512
	410,805	393,808

The wages and salaries also include expenses relating to temporary personnel. The social security contributions include pension expenses amounting to € 3,284k (2005/2006: € 6,615k). The personnel expenses include expenses of € 21,361k (2005/2006: € 21,327k) in connection with the employer's share of the statutory pension scheme.

The average number of employees was as follows:

	2006/2007	2005/2006
Salaried employees	11,343	11,264
Wage earners	318	315
Trainees	710	613
	12,371	12,192
of which: part-time employees	2,576	2,552

In terms of geographical regions, 8,515 of the average workforce were employed in Germany during the 2006/2007 financial year (2005/2006: 8,310) and 3,856 in other European countries (2005/2006: 3,882).

Depreciation and amortization

The depreciation of property, plant, and equipment and amortization of intangible assets were structured as follows:

	2006/2007 € 000s	2005/2006 € 000s
Extraordinary amortization of goodwill	0	1,169
Scheduled amortization of intangible assets and depreciation of property, plant, and equipment	70,807	73,180
Extraordinary depreciation of property, plant, and equipment	7,045	13,875
	77,852	88,224

Reference is made to Note 12 in respect of the extraordinary amortization of goodwill reported in the previous year. The extraordinary depreciation of property, plant and equipment related to land and in the previous year to land and plant and office equipment. The depreciation was undertaken on account of a reduction in the expected proceeds on disposal. Reference is also made to Note 13 in this respect.

(11) Fee for the services provided by the auditor

The fees recorded as expenses in the 2006/2007 financial year for the auditor of the annual and consolidated financial statements of HORNBAACH HOLDING AG, KPMG Deutsche Treuhand-Gesellschaft AG, were structured as follows:

	2006/2007 € 000s	2005/2006 € 000s
Auditing of financial statements	787	763
Tax advisory services	154	159
	941	922

Notes on the Consolidated Balance Sheet

(12) Intangible assets

The development of intangible assets during the 2005/2006 and 2006/2007 financial years was as follows:

€ 000s	Franchises, industrial property rights, and similar rights and values, as well as licenses to such rights and values	Goodwill	Assets under construction	Total
Cost of acquisition/manufacture				
Balance at 3.1.2005	42,917	3,272	12,632	58,821
Currency translation	14	0	0	14
Additions to reporting entity	0	994	0	994
Disposals from reporting entity	10	0	0	10
Additions	5,972	175	154	6,301
Disposals	82	0	31	113
Reclassifications	12,246	0	-12,522	-276
Balance at 2.28.2006	61,057	4,441	233	65,731
Balance at 3.1.2006	61,057	4,441	233	65,731
Currency translation	-1	0	0	-1
Additions	4,604	0	1,054	5,658
Disposals	22	0	4	26
Reclassifications	201	0	-92	109
Balance at 2.28.2007	65,839	4,441	1,191	71,471
Amortization				
Balance at 3.1.2005	33,729	0	0	33,729
Currency translation	13	0	0	13
Disposals from reporting entity	6	0	0	6
Additions	4,989	1,169	0	6,158
Disposals	78	0	0	78
Balance at 2.28.2006	38,647	1,169	0	39,816
Balance at 3.1.2006	38,647	1,169	0	39,816
Currency translation	-2	0	0	-2
Additions	5,348	0	0	5,348
Disposals	22	0	0	22
Balance at 2.28.2007	43,971	1,169	0	45,140
Net carrying amount at 2.28.2007	21,868	3,272	1,191	26,331
Net carrying amount at 2.28.2006	22,410	3,272	233	25,915

During the 2006/2007 financial year, there were no additions (2005/2006: € 994k) to or disposals (2005/2006: € 10k) from the reporting entity. The additions to the reporting entity in the 2005/2006 financial year related to the acquisition of the remaining shares in Robert Röhlinger GmbH and to the takeover of the Überherrn location by Ruhland-Kallenborn & Co. GmbH. The disposals in the past financial year resulted from the sale of shares in BauWerk Zentrum für's Bauen GmbH (as of December 15, 2005).

The additions to franchises, industrial property rights and similar rights and values and licenses to such rights and values mainly relate to license fees for SAP software and expenses incurred in connection with adapting the software to its intended utilization. The additions mainly relate to the expansion of the existing SAP system.

The amortization is included in the following items in the income statement:

	2006/2007 € 000s	2005/2006 € 000s
Selling and store expenses	775	906
General and administration expenses	4,573	4,083
Other non-operating income and expenses	0	1,169
	5,348	6,158

As in the previous year, there are no major restrictions on ownership and disposition rights.

(13) Property, plant, and equipment, as well as investment property

The development of property, plant and equipment during the 2005/2006 and 2006/2007 financial years was as follows:

€ 000s	Land, leasehold, rights and buildings, including buildings on non-proprietary land	Investment property (IAS 40)	Other equipment, plant, and office equipment	Assets under construction	Total
Balance at 3.1.2005	993,115	52,754	401,574	49,148	1,496,591
Currency translation	2,385	0	474	80	2,939
Disposals from reporting entity	41,735	0	162	1,194	43,091
Reclassifications to non-current assets held for sale	-19,795	-3,037	-71	0	-22,903
Additions	112,000	10,752	57,118	13,744	193,614
Disposals	147,588	2,545	24,062	176	174,371
Reclassifications pursuant to IAS 40	-17,913	17,913	0	0	0
Reclassifications	41,266	0	3,477	-44,472	271
Balance at 2.28.2006	921,735	75,837	438,348	17,130	1,453,050
Balance at 3.1.2006	921,735	75,837	438,348	17,130	1,453,050
Currency translation	674	0	448	-51	1,071
Reclassifications to non-current assets held for sale	-674	-5,829	0	0	-6,503
Additions	36,669	3,304	29,177	45,036	114,186
Disposals	25,209	781	22,087	191	48,268
Reclassifications pursuant to IAS 40	-1,612	1,612	0	0	0
Reclassifications	3,500	0	1,342	-5,246	-404
Balance at 2.28.2007	935,083	74,143	447,228	56,678	1,513,132
Depreciation					
Balance at 3.1.2005	197,754	6,568	273,759	270	478,351
Currency translation	368	0	470	0	838
Disposals from reporting entity	784	0	9	0	793
Reclassifications to non-current assets held for sale	-4,581	-798	-44	0	-5,423
Additions	29,024	7,850	45,192	0	82,066
Disposals	12,028	70	20,841	0	32,939
Reclassifications pursuant to IAS 40	-6,338	6,338	0	0	0
Reclassifications	20	0	-20	0	0
Balance at 2.28.2006	203,435	19,888	298,507	270	522,100
Balance at 3.1.2006	203,435	19,888	298,507	270	522,100
Currency translation	230	0	106	0	336
Reclassifications to non-current assets held for sale	-374	-2,415	0	0	-2,789
Additions	23,439	2,627	43,355	3,083	72,504
Disposals	12,203	747	20,202	0	33,152
Reclassifications pursuant to IAS 40	-898	898	0	0	0
Reclassifications	-253	0	-28	0	-281
Balance at 2.28.2007	213,376	20,251	321,738	3,353	558,718
Carrying amount at 2.28.2007	721,707	53,892	125,490	53,325	954,414
Carrying amount at 2.28.2006	718,300	55,949	139,841	16,860	930,950

Investment subsidies amounting to € 23k were claimed in connection with the Vilshofen location during the 2006/2007 financial year (2005/2006: € 2,514k). Of this sum, € 0k (2005/2006: € 1,519k) related to buildings, € 0k (2005/2006: € 585k) to outdoor facilities and € 23k (2005/2006: € 410k) to plant and office equipment.

Extraordinary depreciation amounting to € 7,045k was undertaken during the year under report (2005/2006: € 13,875k). Of this sum, € 136k (2005/2006: € 6,252k) related to land, € 3,737k (2005/2006: € 7,022k) to buildings, € 3,077k to buildings under construction and € 89k (2005/2006: € 601k) to outdoor facilities in the real estate segment and € 6k to other property, plant and equipment. Of the extraordinary depreciation, € 2,228k (2005/2006: € 6,150k) related to real estate let to third parties and to reserve land not yet earmarked for any specific utilization (investment property). The extraordinary depreciation resulted from the valuation of assets whose carrying amounts were in excess of their respective net sale values. The net sale values of the assets were in most cases determined on the basis of purchase offers and of contracts already concluded.

Reference is made to Note 7 with regard to capitalized financing costs.

The disposals from the reporting entity in the 2005/2006 financial year related to the sale of shares in BM Immobilien Zeta GmbH, BM Immobilien Beta GmbH, HIAG Fastigheter i Malmö AB, HIAG Fastigheter i Norköping AB and of the majority shareholding held in BauWerk Zentrum für's Bauen GmbH.

The real estate assets are predominantly owned by HORNBACH Immobilien AG, HORNBACH-Baumarkt-AG and by real estate companies established for this purpose.

Other equipment, plant and office equipment mainly relate to HORNBACH-Baumarkt-AG, Union Bauzentrum Hornbach GmbH, Ruhland-Kallenborn & Co. GmbH, and Robert Röhlinger GmbH in the case of German consolidated companies and to HORNBACH Baumarkt GmbH, HORNBACH Baumarkt Luxemburg SARL, HORNBACH Baumarkt CS spol s.r.o., HORNBACH-Baumarkt SK spol s.r.o., HORNBACH Bouwmarkt (Nederland) B.V., HORNBACH Baumarkt (Schweiz) AG, HORNBACH Byggmärknad AB and HORNBACH Centrala SRL in the case of foreign consolidated companies.

Investment property mainly relates to retail properties at various locations in Germany and abroad. The respective rental contracts have basic rental periods of 1 to 15 years and in some cases provide for prolongation options for the lessee. The investment property is stated at cost less scheduled straight-line depreciation. A useful life of 33 years has been assumed. The fair value of investment property amounts to approximately € 72,838k (2005/2006: € 75,323k). The fair values have been determined by independent experts in the overwhelming majority of cases. The valuations are based on the capitalized earnings power of the individual pieces of real estate on the open market at the reporting date on February 28, 2007, as well as on any purchase offers received.

Non-current assets which are available to the Group on the basis of financial leasing contracts have been reported in the balance sheet as property, plant and equipment amounting to € 1,828k (2005/2006: € 2,343k). These relate to a rented building. Financial leasing contracts are generally concluded for a basic rental period of 10 to 20 years. At the end of the basic rental period, there is an option to extend the contract at least once for a period of 5 years. The leased assets act as security for the relevant leasing obligations.

In addition to financial leasing contracts, the HORNBACH HOLDING AG Group has rental and leasing contracts for DIY store real estate which qualify as operating leasing contracts as a result of the assets leased being economically attributable to the lessor. The leasing contracts have non-terminable basic rental periods of 15 to 20 years and generally have rent prolongation or purchase options.

Rental expenses, excluding ancillary expenses, resulting from operating lease contracts were reported at € 74,838k in the 2006/2007 financial year and at € 64,485k in the 2005/2006 financial year.

The real estate in question acts as security for bank loans in the form of registered land charges amounting to € 493,432k (2005/2006: € 653,237k).

(14) Financial assets

Financial assets showed the following developments during the 2005/2006 and 2006/2007 financial years:

€ 000s	Shares in associated companies	Investments	Loans to companies linked by virtue of investment	Investment securities	Advance payments for financial assets	Total
Cost of acquisition						
Balance at 3.1.2005	1,040	12,375	1,794	164	729	16,102
Additions	0	0	0	0	110	110
Disposals	0	0	0	63	0	63
Reclassifications	0	0	0	0	5	5
Balance at 2.28.2006	1,040	12,375	1,794	101	844	16,154
Balance at 3.1.2006	1,040	12,375	1,794	101	844	16,154
Additions	0	0	0	0	369	369
Disposals	0	0	0	101	0	101
Reclassifications	0	0	0	0	15	15
Balance at 2.28.2007	1,040	12,375	1,794	0	1,228	16,437
Amortization						
Balance at 3.1.2006	0	12,350	1,794	0	0	14,144
Balance at 2.28.2007	0	12,350	1,794	0	0	14,144
Carrying amount at 2.28.2007	1,040	25	0	0	1,228	2,293
Carrying amount at 2.28.2006	1,040	25	0	101	844	2,010

The non-consolidated company has been stated in Note 37.

Of the financial assets, € 0k (2005/2006: € 101k) have been stated at fair value. All other financial assets have been stated at cost of acquisition given that their fair values cannot be reliably determined.

(15) Other non-current assets

Other non-current assets relate to deposits of € 3,179k (2005/2006: € 3,060k) paid as security for possible subsequent claims of the buyers to purchase price reductions. The deposits have a maximum term of 16 years. Moreover, this item also includes a purchase price claim resulting from the sale of real estate amounting to € 573k (2005/2006: € 540k) and guarantees for time account reinsurance in the event of insolvency amounting to € 166k (2005/2006: € 166k). Furthermore, this item also includes the net balance of the fair value of plan assets and the fair value of the pension obligation for the statutory

pension obligation in Switzerland, which amounts to € 603k (2005/2006: € 0k). Further details and the development of this item have been depicted in Note 26.

(16) Deferred taxes

Deferred taxes relate to the following items:

	2.28.2007		2.28.2006	
	Assets € 000s	Liabilities € 000s	Assets € 000s	Liabilities € 000s
Intangible assets and property, plant, and equipment	8,182	75,023	8,219	76,605
Inventories	94	3,722	–	4,526
Other assets	55	228	–	109
Other provisions	4,761	303	2,650	33
Liabilities	861	4,536	1,653	4,201
Tax-free reserves	–	8,612	–	5,363
Losses carried forward	13,050	–	14,937	–
Consolidated balance sheet	27,003	92,424	27,459	90,837

(17) Inventories

	2.28.2007 € 000s	2.28.2006 € 000s
Raw materials and supplies	2,163	2,366
Unfinished products, unfinished services	492	957
Finished products and merchandise	464,685	517,935
Inventories (gross)	467,340	521,258
less impairments	4,688	9,077
Inventories (net)	462,652	512,181
Carrying amount of inventories valued at fair value less disposal costs still to be incurred	26,307	30,076

(18) Accounts receivable and other assets

The accounts receivable and other assets of the Group are structured as follows:

	2.28.2007 € 000s	2.28.2006 € 000s
Accounts receivable	19,291	17,473
Receivables from the valuation of derivative financial instruments	3,122	1,519
Other receivables and assets	39,115	75,859
	61,528	94,851

Write-downs amounting to € 3,142k (2005/2006: € 4,329k) have been undertaken on accounts receivable.

As in the previous year, there are no major restrictions on ownership or disposition rights in respect of the other receivables and assets reported in the balance sheet.

Other receivables and assets include receivables in connection with product reimbursements, receivables from credit card companies and deferred charges and prepaid expenses relating to advance payments for the maintenance of hardware and software, as well as insurance premiums paid. The previous year's figure also included receivables in connection with the sale of land.

(19) Cash and cash equivalents

	2.28.2007 € 000s	2.28.2006 € 000s
Credit balances at banks	248,072	146,739
Checks and cash on hand	16,489	14,642
	264,561	161,381

(20) Non-current assets held for sale

This item includes four pieces of land not used for operations which are highly likely to be sold in the coming financial year. These assets are allocated to the real estate segment. Extraordinary depreciation of € 282k (2005/2006: € 2,437k) and write-ups of € 95k (2005/2006: € 0k) were undertaken in the 2006/2007 financial year.

(21) Shareholders' equity

The development in the shareholders' equity of the HORNBAACH HOLDING AG Group is shown in the change in equity schedule for the 2005/2006 and 2006/2007 financial years (Annex 4/1).

(22) Share capital

The share capital continues to amount to € 24,000,000.00. Each share has a nominal value of € 3.00. The shares are divided as follows:

	€
4,000,000 ordinary shares	12,000,000
4,000,000 non-voting preference shares	12,000,000
	24,000,000

Each ordinary share entitles its holder to one vote. Non-voting preference shares receive a preferential dividend amounting to 4 % of their portion of the share capital from the net earnings for the year. If the net earnings are not sufficient in one or several financial years to distribute a preferential dividend of at least 4 % on the preference shares, the arrears are payable without interest from the net earnings of the following years in such a way that the older arrears are settled before the more recent arrears and that the preferential payments to be made from the earnings of a given financial year are only to be made once all arrears have been settled. This right to subsequent payment constitutes an integral part of the dividend for the financial year in which the subsequent payment on the preference shares is made from the net earnings of the year.

Following the subsequent payment of any arrears of dividends on preference shares in connection with previous years and the distribution of a preferential dividend, a dividend is then paid on the ordinary shares from the remaining net earnings up to 4 % of their proportion of the share capital. After the distribution of a dividend of 4 % on the ordinary shares, the preference and ordinary shares participate in a further dividend distribution in the ratio of their respective proportions of the share capital in such a way that the preference shares receive a further dividend of 2 % in addition to the dividend payable on ordinary shares.

If the preferential amount is not paid or is not paid in full in a year and if the arrears are not paid in the following year in addition to the full preferential amount for that year, preference shareholders shall be granted voting rights until the arrears have been settled.

HORNBAACH HOLDING AG published the following notification in the Stock Exchange Gazette (Börsenzeitung) on April 20, 2002 pursuant to Section 41 (3) of the German Securities Trading Act (WpHG): Kingfisher plc, London/UK, has notified us in accordance with Section 41 (2) Sentence 1 of the German Securities Trading Act (WpHG) that it held 25 % plus one share of the voting rights (1,000,001 ordinary shares) in HORNBAACH HOLDING AG on April 1, 2002. These relate exclusively to its own voting rights.

HORNBAACH HOLDING AG published the following notification in the Stock Exchange Gazette (Börsenzeitung) on September 7, 2004 pursuant to Section 25 (1) of the German Securities Trading Act (WpHG): Albert Wilhelm Hornbach, Bornheim/Pfalz, has notified us in accordance with Section 21 (1) of the German Securities Trading Act (WpHG) that his share of the voting rights in HORNBAACH HOLDING AG, Neustadt an der Weinstrasse, fell below the 10 % threshold on August 18, 2004 and now amounts to 5.494 % (219,763 ordinary shares) of the voting capital in the company. These relate exclusively to his own voting rights. Gertraud Hornbach, Bornheim/Pfalz, has notified us in accordance with Section 21 (1) of the German Securities Trading Act (WpHG) that her share of the voting rights in HORNBAACH HOLDING AG, Neustadt an der Weinstrasse, exceeded the 5 % threshold on August 18, 2004 and now amounts to 5.25 % (210,000 ordinary shares) of the voting rights. These relate exclusively to her own voting rights.

HORNBAACH Familien-Treuhandgesellschaft mbH, Annweiler am Trifels, has notified us in accordance with Sections 21 (1) and 22 (1) No. 6 of the German Securities Trading Act (WpHG) that its share of the voting rights in HORNBAACH HOLDING AG, Neustadt an der Weinstrasse, exceeded the 5 % threshold on August 6, 2002 and now amounts to 75 % less one share (2,999,999 ordinary shares). Approximately 22.62 % of the voting rights (904,763 ordinary shares) are now attributable to it pursuant to Section 22 (1) No. 6 of the German Securities Trading Act (WpHG).

(23) Retained earnings

Retained earnings involve “other revenue reserves”, as well as cumulative earnings allocable to shareholders.

Retained earnings also include foreign currency conversion differences amounting to € 3,224k (2005/2006: € 3,841k).

(24) Distributable earnings and dividends

The distributable amounts relate to the net earnings reported in the balance sheet of HORNBAACH HOLDING AG calculated in accordance with German commercial law.

The Board of Management and the Supervisory Board of HORNBAACH HOLDING AG will propose to the annual general meeting that, following the allocation of € 13,250,000.00 to other retained earnings, the net earnings of € 13,362,532.94 reported in the balance sheet of HORNBAACH HOLDING AG as of February 28, 2007 be appropriated as follows:

€	
Dividend of € 1.08 (2005/2006: € 1.08) on 4,000,000 ordinary shares	4,320,000.00
Dividend of € 1.14 (2005/2006: € 1.14) on 4,000,000 preference shares	4,560,000.00
Additional allocation to retained earnings	4,450,000.00
Balance to be carried forward	32,532.94
	13,362,532.94

(25) Financial debt

Total short-term and long-term debt is structured as follows:

2006/2007 financial year € 000s	Current < 1 year	Maturities Non-current 1 to 5 years	> 5 years	Carrying amount	Fair Value
				2.28.2007 Total	2.28.2007 Total
Bonds	101	0	241,696	241,797	261,101
of which convertible	(101)	(0)	(0)	(101)	
Liabilities to banks	122,746	254,460	160,559	537,765	539,911
Liabilities in connection with financial leasing	149	709	1,490	2,348	3,108
Acceptance liabilities	612	0	0	612	612
Liabilities in connection with derivative financial instruments	2,246	0	0	2,246	2,246
Total	125,854	255,169	403,745	784,768	806,978

2005/2006 financial year € 000s	Current < 1 year	Maturities Non-current 1 to 5 years	> 5 years	Carrying amount	Fair Value
				2.28.2006 Total	2.28.2006 Total
Bonds	0	184	240,634	240,818	259,559
of which convertible	(0)	(184)	(0)	(184)	
Liabilities to banks	181,577	194,614	201,936	578,127	588,843
Liabilities in connection with financial leasing	606	662	1,685	2,953	3,150
Acceptance liabilities	610	0	0	610	610
Liabilities in connection with derivative financial instruments	4,789	0	0	4,789	4,789
Total	187,582	195,460	444,255	827,297	856,951

HORNBACH-Baumarkt-AG placed a paper with a volume of € 250.0 million, a term of ten years, and an interest coupon of 6.125 % on the European capital market for corporate bonds in November 2004. The expenses arising in connection with the corporate bond, amounting to € 10,714k in total, have been distributed over the term of ten years using the effective interest method. The bond is linked to compliance with covenants customary to banks, such as the ratio of EBITDA to interest expenses. Non-compliance with the respective ratios or other obligations set out in the bond agreement may result in a premature repayment obligation. The company has so far complied with all such covenants.

The inflow of funds from the corporate bond was used to redeem the short-term financing facilities of the HORNBACH-Baumarkt-AG subgroup in full. This subgroup had no short-term financing facilities at the reporting date on February 28, 2007. The short-term financial debt (< 1 year) amounting to € 125.9 million relates to short-term financing facilities at the HORNBACH Immobilien AG and HORNBACH Baustoff Union GmbH subgroups (€ 52.0 million), acceptance liabilities (€ 0.6 million), interest provisions (€ 10.5 million), the short-term portion of long-term financing facilities (€ 60.6 million), and to the valuation of derivative financial instruments (€ 2.2 million).

In the second quarter of the 2006/2007 financial year, HORNBACH-Baumarkt-AG took up an unsecured borrowers' note loan amounting to € 80.0 million, mainly for the purpose of redeeming various mortgage loans payable upon final maturity. The borrowers' note loan charges variable interest based on the 6 month EURIBOR and is to be repaid at the end of the term of five years. A forward swap with congruent terms was already concluded in the 2005/2006 financial year in order to secure the interest level. The swap enables the interest payable every half year to be secured for the entire term at a level of 3.128 % plus a bank margin.

Land charges amounting to € 493,432k have been provided as security for existing mortgage loans (2005/2006: € 653,237k).

Various bilateral credit lines at the HORNBACH-Baumarkt-AG Group were pooled into a syndicated credit line of € 200.0 million at HORNBACH-Baumarkt-AG in the 2006/2007 financial year. This has a term of 5 years and can be extended on two occasions, in each case by a further year. The covenants to be complied with, such as EBITDA to interest expenses, are basically equivalent to the obligations governing the bond issued in 2004.

The HORNBACH HOLDING AG Group had credit lines amounting to € 523.7 million on February 28, 2007 (2005/2006: € 378.2 million). The unutilized credit lines amounted to € 454.8 million (2005/2006: € 324.4 million). Furthermore, HORNBACH-Baumarkt-AG has credit lines for import credits amounting to USD 15.0 million, of which USD 10.3 million (2005/2006: USD 1.6 million) had not been used at the reporting date.

In addition to existing current account liabilities at normal market conditions and the bond issued in the 2004/2005 financial year, the Group also has medium and long-term liabilities to banks. These are mostly fixed-interest loans and consist of the following items:

2006/2007 financial year	Currency	Interest Agreement in % (including swap)	Maturity	Amount 2.28.2007 € 000s
Loans	€	0.00 to 4.63	2007 to 2011	98,072
Mortgage loans	€	3.17 to 6.47	2007 to 2022	321,180
	CZK	4.38 to 7.98	2010 to 2020	43,168
	SEK	6.60	2018	12,936
				475,356

2005/2006 financial year	Currency	Interest Agreement in % (including swap)	Maturity	Amount 2.28.2006 € 000s
Loans	€	0.00 to 5.95	2006 to 2009	19,844
Mortgage loans	€	3.17 to 6.95	2006 to 2023	449,774
	CZK	4.38 to 7.98	2010 to 2020	48,372
	SEK	6.60	2018	13,758
				531,748

The variable interest rates of swapped mortgage loans charge interest at the 3 month EUR-LIBOR, the 6 month EUR-LIBOR, the 3 month EURIBOR and the 6 month EURIBOR. The swap margins range from 0.3 to 1.5 basis points (2005/2006: 0.3 to 0.75 basis points).

Transition of future leasing payments to the liabilities from financial leasing contracts:

2006/2007 financial year € 000s	< 1 year	Maturities 1 to 5 years	> 5 years	Total
Liabilities from financial leasing contracts	149	709	1,490	2,348
Interest component	153	500	323	976
Total leasing payments to be made in future	302	1,209	1,813	3,324

2005/2006 financial year € 000s	< 1 year	Maturities 1 to 5 years	> 5 years	Total
Liabilities from financial leasing contracts	606	662	1,685	2,953
Interest component	179	545	430	1,154
Total leasing payments to be made in future	785	1,207	2,115	4,107

(26) Pensions and similar obligations

As a result of legal requirements in individual countries, the HORNBAACH HOLDING AG Group has obligations relating to defined benefit and defined contribution pension plans.

Pension commitments in the Netherlands have been accounted for as defined contribution plans, given that the information required to account for these plans as defined benefit plans was not available.

Apart from the contributions, the defined contribution plans do not involve any further obligations on the part of the HORNBAACH HOLDING AG Group. The total of all defined contribution pension expenses amounted to € 31,163k in the 2006/2007 financial year (2005/2006: € 27,796k).

In the case of defined benefit plans, a distinction is made between pension plans financed by provisions and those financed by funds. The HORNBAACH HOLDING AG Group only has one fund-financed pension plan which is financed via an external pension provider. This pension plan is due to legal requirements in Switzerland.

As a result of contractual and legislative amendments to the pension commitments in Switzerland at the end of the 2005/2006 financial year, these commitments were stated in accordance with the regulations governing defined benefit pension plans for the first time as of February 28, 2006.

	2.28.2007 € 000s	2.28.2006 € 000s
Present value of pension obligation	12,851	11,404
less fair value of plan assets	-13,454	-7,934
Pension commitments as reported in balance sheet	-603	3,470
of which pension provision	0	3,470
of which assets	603	0

The plan assets were structured as follows at the reporting date:

	2.28.2007 %
Bonds and obligations	62.0
Shares	4.0
Real estate	11.0
Other	23.0
	100.0

Change in pension obligation

	2006/2007 € 000s
Fair value of pension obligation at beginning of period	11,404
Exchange rate gains	-336
Current service expenses of employer	899
Interest expenses	306
Employee contributions	447
Net balance of payments contributed and paid out	463
Insurance premiums	-340
Actuarial gains recognized under equity	8
	12,851

Change in plan assets

	2006/2007 € 000s
Plan assets at beginning of period	7,934
Exchange rate losses	-234
Expected return on plan assets	258
Employer contributions	4,982
Employee contributions	447
Net balance of payments contributed and paid out	463
Insurance premiums	-340
Actuarial gains recognized under equity	-56
	13,454

The expenses are included in the following items in the income statement:

	2006/2007 € 000s
Selling and store expenses	804
General and administration expenses	95
	899

Actuarial gains and losses may arise on account of changes in the parameters underlying the calculation of the fair value of the pension obligation and the fair value of the plan assets. These changes are recognized directly under equity, together with the share of deferred taxes allocable to such changes.

The actuarial gains and losses recorded under equity have developed as follows:

	2006/2007 € 000s
Beginning of period	0
Arising during the period	-65
End of period	-65

The calculation has been based on the following actuarial assumptions:

	2006/2007 %	2005/2006 %
Discount interest rate	2.8	2.7
Expected return on plan assets	3.1	3.0
Future salary increases	1.5	1.5
Future pension increases	0.5	0.5

(27) Other non-current liabilities

This item includes other non-current personnel provisions, which mainly relate to part-time early retirement and to the statutory reserve required in Austria to cover potential claims on the part of employees in the event of their leaving the company.

The provisions for part-time early retirement mainly involve the part-time early retirement agreements concluded by HORNBACH-Baumarkt-AG in the 2005/2006 and 2006/2007 financial years. The work undertaken by part-time early retirees is performed within the framework of the so-called block model. Provisions amounting to € 7,737k (2005/2006: € 2,717k) have been taken to cover the performance backlog up to the reporting date and for top-up payments. The provisions were calculated by an independent expert on the basis of the 2005 G mortality tables published by Heubeck-RichttafelIn-GmbH and using a discount rate of 4.34 % p.a. (2005/2006: 3.35 % p.a.). Moreover, provisions of € 82k (2005/2006: € 129k) were taken to cover part-time early retirement obligations in Austria.

Moreover, liabilities relating to the HORNBACH phantom stock plan, the share option plan for HORNBACH HOLDING AG, amounting to a total of € 737k (2005/2006: € 368k) and provisions for disadvantageous contracts amounting to € 954k (2005/2006: € 0k) have also been reported under this item.

(28) Accounts payable and other liabilities

	2.28.2007	2.28.2006
	€ 000s	€ 000s
Accounts payable and advance payments received for orders	203,699	189,807
Other liabilities	38,709	51,260
of which: taxation	(11,292)	(16,281)
of which: social security contributions	(1,833)	(7,603)
	242,408	241,067

As in the previous year, all accounts payable and other liabilities have outstanding terms of less than one year.

Accounts payable are secured by reservations of title to the customary extent.

Taxation liabilities include amounts for which the individual group companies are liable. Liabilities for social security contributions mainly include contributions yet to be remitted to the social security funds, with the year-on-year decline in this item being due to amended payment terms in Germany. Other liabilities mainly include amounts due for outstanding invoices, merchandise vouchers not yet redeemed and liabilities relating to salary payments to employees.

(29) Income tax receivables and provisions

The receivables and provisions relating to taxes on income involve current tax liabilities/receivables, as well as taxes relating to previous financial years. Current income tax provisions are offset against corresponding income tax refund receivables, provided that they relate to the same tax authority and are identical as far as their type and their due date are concerned. Tax provisions for current income taxes mainly relate to corporate income tax (including the solidarity surcharge) and to trade tax.

The “German act on fiscal measures accompanying the introduction of the European Company and amending further tax legislation (SEStEG)” came into force on December 12, 2006. Among other aspects, this act provides for allowing the refunds of corporate income tax credits resulting from the retention of profit in accordance with previous corporation tax law requirements no longer to be linked to the distribution of profits. This corporate income tax credit has to be calculated for the last time as of December 31, 2006 and is subsequently to be paid out in 10 equal annual amounts on September 30 of each year starting in 2008. At the final calculation date, the HORNBAACH HOLDING AG Group had corporate income tax refund receivables pursuant to Section 37 of the German Corporate Income Tax Act (KStG) amounting to € 24.3 million. These have been capitalized as a non-period tax receivable at their present value of € 19.2 million, resulting in non-period tax income of the same amount.

Reference is made to Note 16 with regard to the deferred taxes capitalized under a separate item.

The taxes on income reported under tax provisions in the previous year are now reported separately. The figures reported for the previous year have been adjusted accordingly.

(30) Other provisions

Development of provisions in the 2006/2007 financial year:

Type of provision (€ 000s)	Other taxes	Personnel obligations	Other	Total	of which non-current
Opening balance 3.1.2006	420	37,998	13,714	52,132	5,222
Currency translation	-1	-5	1	-5	
Utilized	97	30,546	7,185	37,828	729
Released	92	1,762	1,761	3,615	
Added	212	43,241	13,075	56,528	7,316
Closing balance 2.28.2007	442	48,926	17,844	67,212	11,809

Other taxes mainly relate to the provision for property tax.

Provisions for personnel expenses mainly relate to outstanding holiday entitlements, overtime, holiday pay, Christmas bonuses, employee bonuses, disabled persons levy, and pension contributions.

Other provisions mainly relate to gas, water, electricity, year-end expenses, litigation expenses, insurance expenses, warranty costs, and provisions for disadvantageous contracts.

Of the non-current provisions, € 10,855k relate to personnel obligations (2005/2006: € 5,222k) and € 954k to other provisions (2005/2006: € 0k). More detailed information has been provided in this respect under Note 27.

(31) Contingent liabilities

As in the previous year, there were no contingent liabilities as of February 28, 2007.

(32) Other financial obligations

2006/2007 financial year € million	< 1 year	Maturities 1 to 5 years	> 5 years	Total
Purchase obligations for capital expenditures	82.8	11.1	0.0	93.9
Obligations under rental, hiring, leasehold and leasing contracts	76.5	306.5	529.9	912.9
Other financial obligations	3.1	0.0	0.0	3.1
	162.4	317.6	529.9	1,009.9

2005/2006 financial year € million	< 1 year	Maturities 1 to 5 years	> 5 years	Total
Purchase obligations for capital expenditures	32.6	0.0	0.0	32.6
Obligations under rental, hiring, leasehold and leasing contracts	74.0	283.7	556.4	914.1
Other financial obligations	2.3	0.1	0.0	2.4
	108.9	283.8	556.4	949.1

The obligations resulting from rental, hiring, leasehold and leasing contracts relate exclusively to those rental contracts in which the companies of the HORNBAACH HOLDING AG Group do not constitute the economic owners of the rented assets pursuant to IFRS regulations (Operating Lease). Rental agreements mainly relate to DIY stores in Germany and at foreign locations. The terms of the rental agreements range from 15 to 20 years, and there are subsequent rental prolongation options. The respective agreements include rent adjustment clauses.

(33) Future income from rental and leasing contracts

Future income from rental and leasing contracts is structured as follows:

Rental income from third parties € 000s	Current < 1 year	Maturities Non-current 1 to 5 years	> 5 years	Total
2006/2007 financial year	2,532	8,519	5,618	16,669
2005/2006 financial year	2,367	8,776	6,418	17,561

The rental income mainly results from the letting of retail real estate and office premises. In most cases, the rental contracts have terms of between 8 and 15 years.

Expenses of € 2,119k (2005/2006: € 2,106k) were incurred in connection with the letting of properties to third parties during the year under report.

(34) Legal disputes

HORNBAACH HOLDING AG does not anticipate that it or any of its group companies will be involved in current or foreseeable court or arbitration proceedings which could have a material effect on the economic situation of the Group. Moreover, appropriate provisions have been taken or adequate insurance benefits are anticipated for any financial charges in connection with other legal or arbitration proceedings involving the group companies. Such charges are therefore not expected to have any significant impact on the financial position of the Group.

(35) Financial instruments

Financial instruments are financial transactions based on contracts involving a claim to payment. In line with IAS 32 “Financial Instruments: Disclosure and Presentation”, these include primary financial instruments on the one hand, such as accounts receivable and payable, as well as financial receivables and financial liabilities. On the other hand, they also include derivative financial instruments, such as options, forward exchange transactions, interest rate swaps and currency swaps.

Primary financial instruments

The volume of primary financial instruments can be seen in the balance sheet. In line with IAS 39 “Financial Instruments: Recognition and Measurement”, asset-side financial instruments are stated at cost of acquisition or at fair value. Financial instruments which constitute liabilities are stated at their updated cost of acquisition. Shares in non-consolidated subsidiaries and shareholdings are also regarded as “financial assets available for sale”, but they are generally valued at cost of acquisition in view of the fact that there is no active market for these companies and that their respective fair values cannot be reliably determined without disproportionate expense. Lower attributable values are stated in the event of there being indications to this effect.

Derivative financial instruments

Derivative financial instruments, such as forward exchange transactions, interest limitation agreements (caps) and interest rate swaps are used to hedge exchange rate and interest risks. Derivative financial instruments are stated at fair value. In line with our risk principles, no derivative financial instruments are held for trading purposes.

The fair values of forward exchange transactions (including the embedded forward exchange transaction) and foreign currency options are determined on the reporting date on the basis of market conditions. The fair value of interest rate swaps on the reporting date is determined by the financial institutions with which the swaps were concluded.

The following table provides an overview of the derivative financial transactions on the reporting date together with their nominal and fair values.

At the same time, the values of opposing transactions, such as foreign exchange purchases or sales, are shown on a net basis. Nominal value totals are shown in the nominal value line without the offsetting of any opposing transactions.

Derivative financial instruments

2006/2007 financial year	Interest Limitation Agreements	Forward Exchange Transactions	Interest Swaps	Total
Nominal value in € 000s	1,420	32,092	130,731	164,243
Fair value in € 000s (before deferred taxes)	0	-97	873	776

2005/2006 financial year	Interest Limitation Agreements	Forward Exchange Transactions	Interest Swaps	Total
Nominal value in € 000s	4,261	37,322	146,276	187,859
Fair value in € 000s (before deferred taxes)	0	248	-3,519	-3,271

Accounting for hedging transactions

Hedging transactions act as a safeguard against the interest and currency risks associated with an underlying transaction. The risk of variable interest payments is mainly hedged by means of swaps which convert the variable interest payment into a fixed interest payment. The currency risk involved in future transactions, such as the purchase of goods in the Far East using US dollars, is hedged by means of forward exchange transactions. Hedging transactions are mainly deployed for currency risks relating to future transactions which are expected within a period of one year. The fair value of cash flow hedging transactions is shown in the balance sheet as an asset or liability and is reported as an opposing item in retained earnings taking account of deferred taxes and only recorded as having an effect on earnings when the payment has actually materialized.

Risks of financial instruments

Currency risk

Currency risks, i.e. the potential reduction in value of a financial instrument on account of changes in foreign exchange rates, particularly apply wherever accounts receivable and accounts payable exist in a currency different from the local currency of the company, or will exist in the scheduled course of business.

The company is exposed to foreign currency risks. These risks derive from the purchase of goods in the Far East using US dollars, with the corresponding sales mainly being denominated in European currencies. The principal liabilities denominated in foreign currencies at the reporting date were as follows: USD 1,039k (2005/2006: USD 926k), SKK 473k (2005/2006: SKK 744k), CZK 21,140k (2005/2006: CZK 22,291k), CHF 0k (2005/2006: CHF 14k) and SEK 422k (2005/2006: SEK 63k).

The company deploys forward exchange transactions to manage its foreign currency risks. The risks arising from operating activities are systematically recorded and analyzed. Decisions are taken on a regular basis as to the scope of hedging deals.

The fair value of forward exchange transactions, including embedded forward exchange transactions, amounted to € -97k as of February 28, 2007 (2005/2006: € 248k). Of this amount, € 25k (2005/2006: € 313k) has been stated as other assets and € 122k (2005/2006: € 65k) as other liabilities.

Interest risk

At the end of the year, the Group was principally financed by a euro bond with a nominal total of € 250,000k and by an unsecured borrowers' note loan amounting to € 80,000k. Furthermore, the Group also has long-term fixed-interest euro loans amounting to € 339,252k (2005/2006: € 469,618k), long-term CZK loans amounting to € 43,168k (2005/2006: € 48,372k) and long-term SEK loans amounting to € 12,936k (2005/2006: € 13,758k). The interest structure of the variable interest-bearing loans denominated in euros has been modified using derivative financial instruments. At the end of the 2006/2007 financial year, the Group had interest swaps amounting to € 130,731k (2005/2006: € 146,276k), with which a transformation from variable interest commitments to fixed interest commitments was achieved. The fair value of the interest swaps amounted to € 873k as of February 28, 2007 (2005/2006: € -3,519k). Of this total, € 2,997k (2005/2006: € 1,205k) has been reported under other assets and € 2,124k (2005/2006: € 4,724k) under other liabilities. The terms of the interest rate swaps correspond to the terms of the loans. All interest rate swaps fulfilled the requirements of hedge accounting at February 28, 2007. Changes in the fair values are recorded under equity. The fair values of the corresponding interest rate swaps had amounted to € -4,501k at February 28, 2006 (€ -3,116k after deferred tax).

The change in the fair value of two interest rate swaps not meeting the requirements of IAS 39 with regard to hedge accounting in the previous year has been recorded directly in the income statement at € 2,194k (2005/2006: € 1,426k) in the 2006/2007 financial year (€ 1,360k after deferred tax; 2005/2006: € 884k). One of the interest rate swaps reported in this way in the previous year has met the requirements for hedge accounting since the taking up of the borrowers' note loan. The other interest rate swap expired in the 2006/2007 financial year. The changes in value of the swap before meeting the requirements governing hedge accounting, amounting to € 3,176k, are recorded with a corresponding charge to earnings over the term of the borrowers' note loan.

Credit risk

Credit risk involves the risk that a contractual party is unable to comply in part or in full with the obligations entered into upon the conclusion of a financial instrument. The credit risk of the Group is strictly limited to the extent that financial assets and derivative financial instruments are concluded as far as possible with contractual parties of first-class credit standing. Moreover, transactions with individual contractual partners are subject to a maximum limit. The maximum credit risk is equivalent to the carrying amounts of the financial assets.

(36) Share option plans

1997 share option plan at HORNBACH-Baumarkt-AG

As part of a share option plan for its employees, HORNBACH-Baumarkt-AG issued convertible bonds (then denominated in DM) in the 1997/1998 financial year with the following conditions:

Term: 10 years (July 1, 1997 to June 30, 2007)
Interest: 5.6 % p. a.

The convertible bonds entitle their holders to acquire shares in HORNBACH-Baumarkt-AG at a ratio of 1:1 (DM 2,500.00 convertible bonds in 500 shares with a face value of DM 5.00) by making a payment of DM 52.40 (€ 26.79) per share. The conversion price therefore amounts to DM 57.40 (€ 29.35).

Exercise hurdle: The cash price of the share must be at least 20 % higher than the conversion price (base price) on the day before the conversion is executed, i.e. DM 68.88 (€ 35.22).

Disposition restriction: The convertible bond and the resultant right are restricted to the person entitled to make the subscription and therefore may not be transferred, encumbered or pledged.

Conversion date: Two fixed exercise periods of 3 weeks each are envisaged for each calendar year. These periods commence on the third banking day after the annual general meeting and on the third banking day after the publication of the nine-month report (mid-December each year).

The beneficiaries of the share option plan were permitted to subscribe for nominal amounts of DM 2,500, DM 5,000 or DM 7,500 of the convertible bond.

The following conditions of conversion also apply:

Latest exercise date: 14 days before the end of the term
Holding period of the shares: None
Lapse of the conversion right: Upon termination of the employment contract, three years after retirement, three years after the death of the beneficiary. The convertible bonds are due for repayment when the conversion right lapses.

Bonds amounting to € 83k (2005/2006: € 0k) were converted into 32,500 shares (2005/2006: 0) at a price of € 26.79 in the 2006/2007 financial year. In the previous year an amount of € 4k was repaid to employees who had left the company.

No more exercise windows are scheduled prior to the repayment of the bond on June 30, 2007, which means that no more subscription rights may be exercised (2005/2006: 72,000).

1999 share option plan at HORNBAACH-Baumarkt-AG

The annual general meeting of HORNBAACH-Baumarkt-AG held on August 26, 1999 established a share option plan with the following principal features:

Subscription beneficiaries

A maximum of 1,500,000 subscription rights may be issued during the four-year term of the share option plan. Within this total, the following maximum allocations apply to the following groups:

	Number
Group 1: Members of the Board of Management of HORNBAACH-Baumarkt-AG	128,000
Group 2: Members of management tiers below the Board of Management	1,100,000
Group 3: Managing directors of domestic and foreign subsidiaries	52,000
Group 4: Members of management tiers below the managing directors at domestic and foreign subsidiaries	220,000
	1,500,000

Tranches and acquisition periods

Four annual tranches are issued during the respective term. These are issued within two months of the announcement of the company's earnings for the third quarter of the financial year. The issue date for the tranches is thus the date of the corresponding resolution on the issue by the Board of Management and Supervisory Board.

Qualifying period and exercise period

The qualifying period amounts to two years following the issue of each tranche. After two years, a maximum of 20 % and an additional maximum of 20 % each year thereafter up to the end of the sixth year may be exercised. The exercise period ends seven years after the issue of the final tranche.

Subscription price

The subscription price is based on the average closing price of the share in floor trading on the Frankfurt Stock Exchange during the ten trading days prior to the issue date of the subscription right.

Exercise hurdle and exercise window

For the subscription rights to be exercised, the exercise hurdle has to be achieved within a period of six weeks prior to the exercise date. The exercise hurdle is achieved when the share price of HORNBAACH-Baumarkt-AG exceeds the subscription price, which ranges from € 22.25 to € 29.86 depending on the tranche in question, by at least 30 % in floor trading.

Furthermore, subscription rights may only be exercised within one month following publication of the quarterly results or the preliminary sales and earnings figures for the previous financial year ("Exercise Window"), whereby restrictions based on legal regulations have to be observed, particularly those set out in the German Securities Trading Act (WpHG).

Non-transferability and employment relationship

The subscription rights are not transferable and may not be exercised by third parties, but may be inherited by the wife, husband or children of the subscription beneficiary. A non-terminated contract of employment is basically required in the exercise period in order to be able to exercise subscription rights. Permission may be granted to exercise subscription rights in the year after the termination or rescission of the employment relationship.

As in the previous year, no more subscription rights were issued during the 2006/2007 financial year on account of the acquisition period having expired.

The total number of subscription rights issued, including those converted during the 2006/2007 financial year and the subscriptions of employees who have left the company or which have changed hands, was as follows:

2006/2007	2.28.2006 Number	Exercised Number	Lapsed Number	2.28.2007 Number
To members of Group 1:	71,100	-31,500	0	39,600
To members of Group 2:	645,680	-188,290	-22,440	434,950
To members of Group 3:	30,400	-12,800	-2,400	15,200
To members of Group 4:	115,680	-40,710	-4,720	70,250
	862,860	-273,300	-29,560	560,000

2005/2006	2.28.2005 Number	Exercised Number	Lapsed Number	2.28.2006 Number
To members of Group 1:	78,300	-7,200	0	71,100
To members of Group 2:	739,530	-70,290	-23,560	645,680
To members of Group 3:	37,200	-4,800	-2,000	30,400
To members of Group 4:	137,000	-20,200	-1,120	115,680
	992,030	-102,490	-26,680	862,860

The share options were converted at a weighted average price of € 25.40 during the year under report (2005/2006: € 24.69).

The fourth tranche of the 1999 share option plan has been valued and accounted for in accordance with IFRS 2 "Share-based Payment". The arithmetical value per share option for the fourth tranche of options issued during the 2002/2003 financial year amounts to € 3.89 per share option. This calculation is based on computing models for determining option prices for freely tradable European options (OTC options). The option price calculation includes an appropriate discount for the exercise hurdle and the exercise window. The exercise price of the share options amounts to € 22.25. Expenses of € 117k were accounted for in connection with the valuation of the share option plan in the 2006/2007 financial year (2005/2006: € 243k) and correspondingly recorded under shareholders' equity.

The total number of rights in this tranche showed the following developments in the 2006/2007 financial year:

2006/2007	2.28.2006 Number	Exercised Number	Lapsed Number	2.28.2007 Number
To members of Group 1:	21,600	-5,400	0	16,200
To members of Group 2:	221,150	-37,035	-7,000	177,115
To members of Group 3:	10,400	-2,400	-1,200	6,800
	253,150	-44,835	-8,200	200,115

2005/2006	2.28.2005 Number	Exercised Number	Lapsed Number	2.28.2006 Number
To members of Group 1:	22,500	-900	0	21,600
To members of Group 2:	252,000	-23,610	-7,240	221,150
To members of Group 3:	12,000	-1,600	0	10,400
	286,500	-26,110	-7,240	253,150

2003 phantom stock plan

On the basis of a resolution dated July 7, 2003, the Board of Management of HORNBACH-Baumarkt-AG adopted a phantom stock plan to avoid any disadvantaging of members of management tiers below the managing directors at domestic and foreign subsidiaries (Group 4 of the 1999 share option plan). The introduction of the 2003 phantom stock plan is intended to provide such employees with the opportunity of also participating in the final tranche of the 1999 share option plan in a comparable manner in terms of the economic outcome.

The value of the option rights is directly dependent on the performance of the share of HORNBACH-Baumarkt-AG, but is exclusively based on the payment of a cash amount. The direct acquisition of shares, as provided for in the 1999 share option plan, is not possible (cash-settled share-based payment).

Subscription beneficiaries and issue date

A total of 108,400 option rights were issued in a single tranche on July 7, 2003 for members of management tiers below the managing directors at domestic and foreign subsidiaries.

Qualifying period and exercise period

The option rights may be exercised for the first time following the conclusion of a qualifying period beginning on the issue date and expiring on February 3, 2005. Following the conclusion of the qualifying period, a maximum of 20 % and an additional maximum of 20 % each year thereafter up to the end of the sixth year may be exercised. The exercise period ends on February 3, 2010.

Subscription price

The subscription price is based on the average closing price of the share in floor trading on the Frankfurt Stock Exchange during the ten trading days prior to the issue date of the subscription right and amounts to € 22.25.

Exercise hurdle and exercise window

For the subscription rights to be exercised, the exercise hurdle has to be achieved within a period of six weeks prior to the exercise date. The exercise hurdle is achieved when the share price of HORNBACH-Baumarkt-AG exceeds the subscription price by at least 30 % in floor trading.

Furthermore, subscription rights may only be exercised within one month following publication of the quarterly results or the preliminary sales and earnings figures for the previous financial year ("Exercise Window"), whereby restrictions based on legal regulations have to be observed, particularly those set out in the German Securities Trading Act (WpHG).

Non-transferability and employment relationship

The subscription rights are not transferable and may not be exercised by third parties, but may be inherited by the wife, husband or children of the subscription beneficiary. A non-terminated contract of employment is basically required in the exercise period in order to be able to exercise subscription rights. Permission may be granted to exercise subscription rights in the year after the termination or rescission of the employment relationship.

As in the previous year, no more subscription rights were issued during the 2006/2007 financial year on account of the acquisition period having expired.

The options showed the following developments:

	2006/2007 Number	2005/2006 Number
Total at beginning of financial year	81,100	96,000
Options lapsed	-4,480	-4,840
Options exercised	-13,044	-10,060
Total at reporting date	63,576	81,100

At the reporting date on February 28, 2007, the option was valued at an amount of € 17.47 (2005/2006: € 9.89). This calculation is based on computing models for determining option prices for freely tradable European options (OTC options). The option price calculation includes an appropriate discount for the exercise hurdle and the exercise window. Expenses of € 289k have been recorded in connection with the valuation of the share option plan in the 2006/2007 financial year (2005/2006: € 94k).

The average share price of HORNBACH-Baumarkt-AG amounted to € 41.01 in the 2006/2007 financial year.

Share option plan at HORNBACH HOLDING AG

The Board of Management of HORNBACH HOLDING AG decided on June 8, 2001 to establish a share option plan for the company in order to prevent any disadvantaging of former executives of HORNBACH-Baumarkt-AG who for overriding strategic reasons have now assumed duties and responsibilities at HORNBACH HOLDING AG or one of its subsidiaries. This share option plan is based on that introduced at HORNBACH-Baumarkt-AG in 1999. In particular, options are granted on the shares of that company. If appropriate, this will also be replaced by a share option plan for the acquisition of shares in HORNBACH HOLDING AG at a later date. The plan currently has the following principal features:

Subscription beneficiaries

During the term of the option plan, subscription rights may be issued to members of Board of Management of the company (Group 1), members of the boards of management of associate companies of HORNBACH-Baumarkt-AG and to further management staff of the company and of such associate companies, as well as of their respective subsidiaries, if appropriate (Group 2).

The total number of subscription rights issued, including those converted during the 2006/2007 financial year and the subscription rights of employees who have left the company or which have changed hands, was as follows:

2006/2007	2.28.2006 Number	Exercised Number	Lapsed Number	2.28.2007 Number
To members of Group 1:	27,800	0	0	27,800
To members of Group 2:	41,640	-10,770	-3,360	27,510
	69,440	-10,770	-3,360	55,310

2005/2006	2.28.2005 Number	Exercised Number	Lapsed Number	2.28.2006 Number
To members of Group 1:	27,800	0	0	27,800
To members of Group 2:	45,720	-4,080	0	41,640
	73,520	-4,080	0	69,440

Tranches and acquisition periods

Four annual tranches are issued during the respective term. The option rights for the first two tranches were issued retrospectively as of January 21, 2000 and January 15, 2001, with the issue of the third taking place in January 2002 and the fourth in February 2003.

Qualifying period and exercise period

The qualifying period amounts to two years following the issue of each tranche. After two years, a maximum of 20 % and an additional maximum of 20 % each year thereafter up to the end of the sixth year may be exercised. The exercise period ends seven years after the issue of the final tranche.

Subscription price

The subscription price is based on the average closing price of the HORNBACH-Baumarkt-AG share in floor trading on the Frankfurt Stock Exchange during the ten trading days prior to the issue date of the subscription right.

Exercise hurdle and exercise window

For the subscription rights to be exercised, the exercise hurdle has to be achieved within a period of six weeks prior to the exercise date. The exercise hurdle is achieved when the share price of HORNBACH-Baumarkt-AG exceeds the subscription price, which ranges from € 22.25 to € 29.86 depending on the tranche in question, by at least 30 % in floor trading.

Furthermore, subscription rights may only be exercised within the month following publication of the quarterly results or the preliminary sales and earnings figures for the previous financial year at HORNBACH-Baumarkt-AG ("Exercise Window"), whereby restrictions based on legal regulations have to be observed, particularly those set out in the German Securities Trading Act (WpHG).

Non-transferability and employment relationship

The subscription rights are not transferable and may not be exercised by third parties, but may be inherited by the wife, husband or children of the subscription beneficiary. A non-terminated contract of employment is basically required in the exercise period in order to be able to exercise subscription rights. Permission may be granted to exercise subscription rights in the year after the termination or rescission of the employment relationship.

The shares in HORNBACH-Baumarkt-AG required to cover the option rights granted are, if necessary, to be acquired on the Stock Exchange by ING BHF-Bank AG and kept in safe custody in a share deposit account of HORNBACH HOLDING AG at the bank.

The terms and conditions of the share option as they relate to members of the Board of Management of HORNBACH HOLDING AG were specified in a separate resolution passed by the Personnel Committee of the Supervisory Board on June 18, 2001.

As in the previous year, no more subscription rights were issued during the 2006/2007 financial year as a result of the acquisition period having expired.

Expenses of € 80k have been recorded in connection with the valuation of the fourth tranche of the share option plan in the 2006/2007 financial year (2005/2006: € 1k).

(37) Relationships with closely related companies and persons

In addition to the subsidiaries included in the consolidated financial statements, HORNBACH HOLDING AG has direct or indirect relationships with associated companies in the course of its customary business activities.

The associated companies are as follows:

HORNBACH Familien-Treuhandgesellschaft mbH, Annweiler am Trifels

Subsidiaries and sub-subsidiaries (non-consolidated)

Etablissements Camille Holtz et Cie S.A., Phalsbourg/France

Otmar Hornbach, a former longstanding member of the Supervisory Board and Board of Management, is continuing to put his extensive experience at the disposal of the company within the framework of a consulting agreement. These advisory services are remunerated by means of the symbolic amount of one euro each month. The advisory agreement in place in the previous year with Albert Wilhelm Hornbach, a former longstanding member of the Supervisory Board and Board of Management, was annulled with effect from May 31, 2006.

Since March 1, 2006, Albrecht Hornbach, a member of the Supervisory Board of HORNBACH-Baumarkt-AG, has advised that company in the field of information technology and "Technical Procurement". The services performed in connection with this advisory agreement are remunerated with an amount of one euro per month.

(38) Events after the reporting date

The Supervisory Board will pass resolution on the approval of the consolidated financial statements on May 23, 2007.

(39) Supervisory Board and Board of Management

The following persons were **members of the Board of Management** in the 2006/2007 financial year:

Albrecht Hornbach , Graduate in Civil Engineering	Chairman
Eduard Zimmerle , Businessman	Deputy Chairman
Roland Pelka , Graduate in Business	Administration

The total compensation paid to the Board of Management of HORNBACH HOLDING AG for performing their duties for the Group amounted to € 2,233k (2005/2006: € 1,608k) in the 2006/2007 financial year. Of the aforementioned amount, € 717k (2005/2006: € 704k) related to fixed compensation and € 1,516k (2005/2006: € 904k) to performance-related components. The members of the Board of Management owned a total of 158,334 ordinary shares (2005/2006: 158,334) and 3,405 publicly listed preference shares (2005/2006: 3,405) in HORNBACH HOLDING AG at the reporting date on February 28, 2007.

The following persons were **members of the Supervisory Board** in the 2006/2007 financial year:

Gerhard Wolf Chairman
Graduate in Business Administration, Worms

Dr. Wolfgang Rupf Deputy Chairman
Director
AKV Altkönig Verwaltungs GmbH, Königstein

Albert Hornbach until July 14, 2006
Businessman, Bornheim

Christoph Hornbach since July 14, 2006
School Director, Aschaffenburg

George Adams since July 14, 2006
Managing Director European Development
and Chief Executive Officer UK Trade
Kingfisher plc, London

Ian Cheshire until July 14, 2006
Chief Executive Officer
B&Q plc, Eastleigh

Sir Francis Mackay until July 14, 2006
Chairman, Kingfisher plc, London

Dr. Gerry Murphy since July 14, 2006
Group Chief Executive Officer
Kingfisher plc, London

Dr. Susanne Wulfsberg
Veterinary Surgeon, Neritz

The compensation of the Supervisory Board amounted to € 186k during the 2006/2007 financial year (2005/2006: € 180k). Of this sum, € 116k (2005/2006: € 105k) related to fixed compensation and € 70k (2005/2006: € 75k) to performance-related components. The members of the Supervisory Board owned a total of 158,333 ordinary shares at the reporting date on February 28, 2007 (2005/2006: 158,333). Former members of the Supervisory Board owned a total of 219,763 ordinary shares (2005/2006: 219,763) and 19,636 publicly listed preference shares (2005/2006: 19,636) in HORNBAACH HOLDING AG at the reporting date.

The term in office of all members of the Supervisory Board expires upon the conclusion of the annual general meeting releasing them from responsibility for the 2007/2008 financial year. This also applies for the new members of the Supervisory Board who have succeeded retiring members.

Mandates in supervisory boards and other control bodies (Disclosures pursuant to Section 285 No. 10 of the German Commercial Code – HGB)

Members of the Supervisory Board of HORNBACH HOLDING AG

- a) Membership of statutory supervisory boards
- b) Membership of comparable control bodies

Gerhard Wolf

- a) HORNBACH-Baumarkt-AG (Chairman)
 - Kali und Salz GmbH (Chairman)
 - K+S Aktiengesellschaft (Chairman)

Dr. Wolfgang Rupf

- a) HORNBACH-Baumarkt-AG (Deputy Chairman)
 - GC Corporate Finance AG (Member)

George Adams

- b) Frontier Economics Ltd (Member)
 - Kingfisher TMB Ltd (Member)
 - Koctas Yapi Marketleri TIC A.S. (Member)
 - Screwfix Direct Ltd (Member)

Ian Cheshire

- b) Medicinema Enterprises (Chairman)
 - Bradford and Bingley plc (Member)
 - Baby Fund Ltd (Member)

Sir Francis Mackay

- b) Compass Group plc (Chairman)
 - Kingfisher plc (Chairman)

Dr. Gerry Murphy

- b) Kingfisher plc (Member)
 - Reckitt Benckiser plc (Member)
 - Eijsvogel Finance Ltd (Member)
 - Ellerton House Management Company Ltd (Member)
 - Kingfisher France Ltd (Member)
 - Sheldon Holdings Ltd (Member)

Members of the Board of Management of HORNBACH HOLDING AG

- a) Membership of statutory supervisory boards
- b) Membership of comparable control bodies

Albrecht Hornbach

- a) HORNBACH-Baumarkt-AG (Member)
WASGAU Produktions- und Handels AG (Member)

Roland Pelka

- a) WASGAU Produktions & Handels AG (Member)

Bornheim, May 23, 2007

HORNBACH HOLDING AG
The Board of Management

Albrecht Hornbach

Roland Pelka

Eduard Zimmerle

Auditor's Report

We have audited the consolidated financial statements prepared by Hornbach Holding Aktiengesellschaft, Neustadt/Weinstraße, comprising the balance sheet, the income statement, statement of changes in equity, cash flow statement and the notes to the consolidated financial statements, together with the Group Management Report for the business year from March 1, 2006 to February 28, 2007. The preparation of the consolidated financial statements and the Group Management Report in accordance with IFRS, as adopted by the EU, and the additional requirements of German commercial law pursuant to § 315a section 1 HGB are the responsibility of the parent company's Management. Our responsibility is to express an opinion on the consolidated financial statements and on the Group Management Report based on our audit.

We conducted our audit of the consolidated financial statements in accordance with § 317 HGB (Handelsgesetzbuch "German Commercial Code") and German generally accepted standards for the audit of financial statements promulgated by the Institut der Wirtschaftsprüfer (IDW). Those standards require that we plan and perform the audit such that misstatements materially affecting the presentation of the net assets, financial position and results of operations in the consolidated financial statements in accordance with the applicable financial reporting framework and in the Group Management Report are detected with reasonable assurance. Knowledge of the business activities and the economic and legal environment of the Group and expectations as to possible misstatements are taken into account in the determination of audit procedures. The effectiveness of the accounting-related internal control system and the evidence supporting the disclosures in the consolidated financial statements and the Group Management Report are examined primarily on a test basis within the framework of the audit. The audit includes assessing the annual financial statements of those entities included in consolidation, the determination of entities to be included in consolidation, the accounting and consolidation principles used and significant estimates made by Management, as well as evaluating the overall presentation of the consolidated financial statements and Group Management Report. We believe that our audit provides a reasonable basis for our opinion.

Our audit has not led to any reservations.

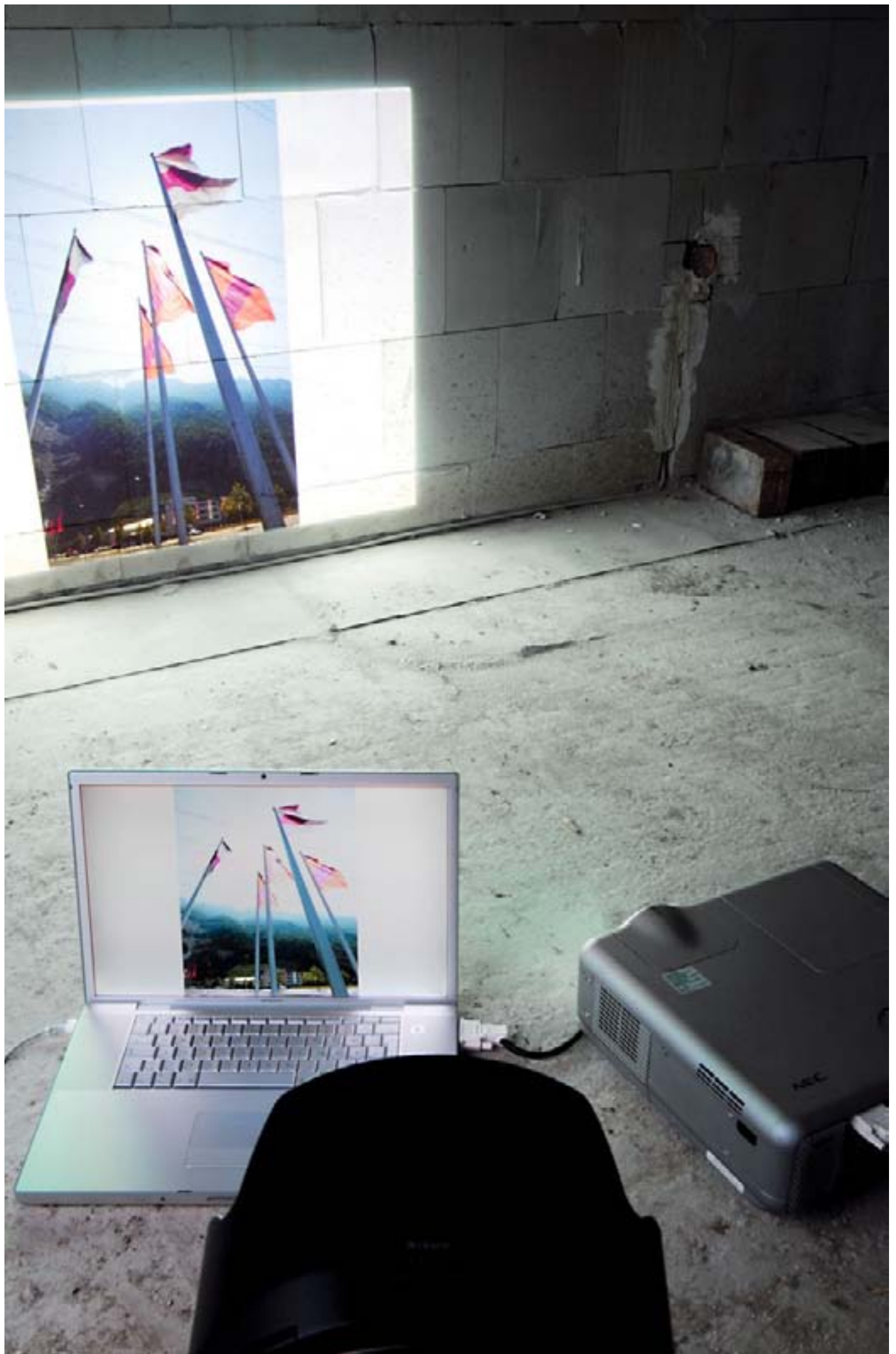
In our opinion, based on the findings of our audit, the consolidated financial statements comply with IFRS, as adopted by the EU, and the additional requirements of German commercial law pursuant to § 315a section 1 HGB and give a true and fair view of the net assets, financial position and results of operations of the Group in accordance with these requirements. The Group Management Report is consistent with the consolidated financial statements and as a whole provides a suitable view of the Group's position and suitably presents the opportunities and risks of future development

Frankfurt am Main, May 23, 2007

KPMG Deutsche Treuhand-Gesellschaft
Aktiengesellschaft
Wirtschaftsprüfungsgesellschaft

Laubach
German Public Auditor

Peters
German Public Auditor



HORNBACH
HOLDING AG

HORNBACH HOLDING Aktiengesellschaft

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